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Seventy-Second Annual Report

The Cincinnati Chamber & Commerce For the Year 1920 $(S_{n}, \mathbf{k}, \mathbf{k}) = (-1)^{n} \mathbf{k} = (-1)^{$



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SEVENTY-SECOND ANNUAL REPORT

OF THE

Cincinnati Chamber of Commerce

AND

Merchants' Exchange

FOR THE

YEAR ENDING DECEMBER 31, 1920



THE ROBERT T. MORRIS PRINTING CO.
209 Vine Street
CINCINNATI
1921

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HF

THE

Cincinnati Chamber of Commerce

Merchants' Exchange

TS OBJECT shall be to foster the public interests of Cincinnati, to promote commerce and industry, to collect information in relation to commercial, financial, industrial and public affairs that may be of interest and value; to secure uniformity in commercial laws and customs; to facilitate business intercourse; to promote equitable principles, and provide for the adjustment of differences and disputes in trade.

(By-Laws Article II, Section I).

CINCINNATI CHAMBER OF COMMERCE

DIRECTORS FOR 1921

Gerson J. Brown....*First Vice-President
George D. Crabbs...**Second Vice-President

James A. Reilly **President

*Director for One Year.

***Director for Three Years.

Chas. W. Taylor***

**Director for Two Years.

BOARD OF REAL ESTATE MANAGERS

John. H. Allen

Charles W. Schmidt

C. L. Harrison

EXECUTIVE DEPARTMENT—1921

W. C, Culkins, Executive Secretary

Auditor W. H. Newhall

Civic Affairs Department F. P. Goodwin, Manager

Convention and Publicity Department Thomas Quinlan, Manager

Exchange Hall
Gustave G. Wisser, Doorkeeper and
Custodian

Foreign Trade Bureau Malcolm Stewart, Manager

Industrial Division
L. H. Van Matre, Manager

Butter and Egg Inspector R. C. Archiable Industrial Expansion Department
†Thomas Quinlan Manager

Inspection and Weighing Department R. C. Archiable, Manager

Purchasing Agent R. C. Archiable

Safety Division
G. H. McClain, Manager

Statistical Department
Gustave G. Wisser, Manager

Subsidiary Organizations C. V. Zimmerman, Manager

Traffic Department F. M. Renshaw, Manager

Coal Gauger Harry Rigdon Flour Inspector
Albert Roeder

†C. R. Hebble, Resigned. †A. M. Boulware, Resigned,

ORGANIZATIONS—1921 SUBSIDIARY

Associated Film Exchanges

Fred Strief, President
Mark Goldman, Vice-President
R. O. Haines, Treasurer
C. V. Zimmerman, Secretary

Brick Club

Donnelly Wever, President Lawrence Wilde, Treasurer C. V. Zimmerman, Secretary

Building Material Exchange

L. H. McCammon, President George Marsh, Vice-President A. G. Kramer, Secretary and Treasurer Chas. Broadwell, Manager

Cincinnati Coal Exchange

J. M. Briscoe, President Thos. R. Morgan, Vice-President G. M. Kearns, Secretary W. R. Tuttle, Treasurer

Cincinnati Meat Packers' Association

J. A. Wiederstein, President Joseph Kiefer, Vice-President C. W. Riley, Jr., Secretary and Treasurer

Cincinnati Produce Exchange

Philip Kolb, President A. C. Toohey, 1st Vice-President Larry Simmons, 2nd Vice-President Robert A. Telker, Secretary and Treasurer

Cincinnati Traveling Men's Association

Nat Newburgh, President Jos. Ruwe, 1st Vice-President Steve Meyer, 2nd Vice-President Loretto C. Petry, Recording Secretary Jos. Jorling, Financial Secretary Chas. Hoffman, Treasurer

Foreign Trade Association

Eugene H. Sterne, President Geo F. Dieterle, Vice-President Geo. Pappenheimer, Treasurer Malcolm M. Stewart, Secretary

Milk Exchange

Fred Evers, President T. R. Chapman, Vice-President J. M. Weber, Treasurer C. V. Zimmerman, Secretary M. A. Mailender, Manager

Minute Men

Thos. J. Kiphart, Commander John W. Cassin, 1st Vice-Commander Chas F. Robb, 2nd Vice-Commander M. E. Remelin, Secretary

Retail Advertising Group

Beecher, E. Hess, Chairman C. V. Zimmerman, Secretary

Retail Coal Dealers' Association

James A. Reilly, President W. T. Ulland, Vice-President Carlisle Murdock, Secretary

Retail Shoe Selling Group

D. E. Hayman, President Charles Voller, Vice-President W. E. Giesting, Treasurer C. B. Adams, Secretary

Retail Stores Association

D. C. Keller, President R. W. Pogue, Vice-President A. C. Weiss, Treasurer C. V. Zimmerman, Secretary

Traffic Club

H. B. Rubey, ChairmanF. J. Pressler, Vice-ChairmanD. P. Eggenberger, Secretary

Wholesale Jewelers' and Manufacturers' Association

Julius Hahn, President
Julian Schwab, Vice-President
Jos. Noterman, Treasurer
Ed. Croninger, Secretary
C. V. Zimmerman, Managing Secretary

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ORGANIZATIONS—1921 AFFILIATED

Cincinnati Chapter, Industrial Relations Association of America (Employment Managers)

Ed. Walton, President Miss Pearl A. Boyle, Vice-President and Director

Miss Mabel Wallace, Secretary and Treasurer

H. T. Tuttle, L. J. Zoeller, A. M. Boulware,

Directors

Industrial Division

P. W. Drackett, Sr., President Geo. W. Galbraith, Vice-President Geo. F. Dana, Treasurer Emil Hess, Recording Secretary L. H Van Matre, Managing Secretary

1921 COMMITTEES ON QUOTATIONS FOR RECORD OF PRICES CURRENT

Butter and Butterine

Andrew Rohan, Chairman F. Bergewich, Frank Raabe

Candles and Soap

Emile E. Werk, Chairman Frank S. Cowing Joseph Ryan Frank Van Slyck

Cheese

H. J. Finke, Chairman Frank Raabe W. H. Toohey

Cooperage and Cooper's Stuff

Nicholas J. Hoban, Chairman John G. Bauer Stephen Hauser, Jr. Frank Oker

Eaas

Walter Eberle, Chairman R. Telker Sam Dreifus

Flour

Monroe Isor, Chairman John B. Heid John Dorsel Theobald Felss John C. Raible

Fruits—Dried Charles Rockel

Fruits-Green

Hatry J. Price, Chairman Abrahan Bloom J. J. Castellini F. Delsignore John Leverone Gabe M. Weil

Game and Miscellaneous

F. Blome, Jr., Chairman Lawrence Simmons E. B. Wright

Grain—Barley and Malt Louis Hehman, Chairman

Max Blumenthal
John C. Broxterman

Groceries

A. Janszen, Chairman H. J. Esterman A. E. Mittendorf Gordon Mougey

Hides, Wool and Feathers

Ludwig Wise, Chairman Frederick Pfiester Chas. F. Robb

Mill Feed

A. Bender, Chairman Andrew M. Braun George Keller L. C. Lord Vinton Perin Barney Topmoeller B. H. Wess

Oils—Cotton Seed

R. E. Hughes, Chairman Franklin Ives

Oil and Lard

H. W. Burckhardt, Chairman

Oils-Linseed

Chas. Ginn, Chairman

Peanuts

J. B. Brodberger, Chairman Chas. Rockel

Petroleum

R. A. Tingle, Chairman H. W. Burckhardt Wm. A. Evans

Poultry, Calves and Lambs

William Simmons, Chairman A. F. Kolb William Kreiger

Produce

James J. Wooten, Chairman S. A. Eberle W. M. Simmons H. J. Finke W. W. Toohey

1921

COMMITTEES ON QUOTATIONS FOR RECORD OF PRICES CURRENT

-Continued

Provisions and Lard

Michael Ryan, Chairman Harry Maescher Roland Meyer C. W. Riley, Jr. Elmer Schroth J. A. Wiederstein

Salt

J. B. Brodberger, Chairman August Janszen A. E. Smith

Seeds

Chas. N. Moore, Chairman Robert O. Strong

Sorghum

Geo. H. Vonderahe, Jr.

Tallow and Grease

C. W. Riley, Jr., Chairman Emile Werk Ludwig Wise

Tobacco

W. H. Whiteman, Chairman Gerson J. Brown Webb Hill Michael Ibold M. K. Kirkpatrick

PRODUCE INSPECTION COMMITTEES

Produce Inspection

James Wooton, Chairman Sam Eberle William Simmons William Toohey Harry Finke

Eggs

Walter Eberle, Chairman Sam Dreifus Robert Telker

Poultry and Calves

William Simmons, Chairman A. F. Kolb William Kreiger

Butter and Butterine

Andrew Rohan, Chairman F. Bergewisch Franki Raabe

Cheese

H. J. Finke, Chairman Frank Raabe W. H. Toohey

Game and Miscellaneous

F. Blome, Jr., Chairman Lawrence Simmons E. B. Wright

Sorghum

George H. Vonderahe, Jr.

Chief Poultry and Egg Inspector
Robert Archiable

1921 GENERAL COMMITTEES

Agriculture

D. R. Van Atta
P. A. Johnston
S. A. Eberle
W. E. Miller
R. G. Schneidhorst
H. E. Johnston
E. P. Roudebush
Harry H. Hill
R. C. Archiable
Myers Y. Cooper
F. B. Edmands
F. Haines
C. C. Meloy
Carl J. Miller

Aviation Committee

Harold Eustis F. H. Ballman Joel C. Clore Oscar F. Barrett Hugo Stein Albert Morrill Monte J. Goble Tylor Field

Chamber of Commerce of The United States Delegates

Maurice J. Freiberg, National Councillor Robert S. Alter E. H. Brink Gerson J. Brown Geo. F. Dana P. W. Drackett, Sr. Edwin C. Gibbs C. L. Harrison John B. Swift A. L. Whitaker

Substitute Delegates

C. R. Hebble, Deputy Councillor Boiton S. Armstrong J. W. Carrel C. W. Dupuis James A. Green Robert Hilton Hugo Stein A. Julius Freiberg H. G. Frost C. A. Hinsch

City Planning

Alfred Bettman R. C. Barnard Tell S. Berna Albert Bettinger Thomas Butterworth Dr. R. J. Condon Captain J. J. Conway Geo. D. Crabbs J. B. Doan Walter A. Draper Dale Ebersole Fred W. Garber Edwin C. Gibs Fred. G. Gruen Max Hirsch Henry W. Hooper Walter A. Knight Ed. Kruckemeyer Chas. J. Livingood Henry W. Merkel Joseph Phillips Geo. E. Rendigs Louis A. Roberg Walter S. Schmidt Chas. W. Skinner Irwin F. Westheimer F. D. Van Winkle W. F. Wiley

Clean Up and Paint Up Campaign

Captain J. J. Conway, Chairman Frank P. Goodwin G. H. McClain W. C. Beschorman Dr. R. J. Condon W. C. Culkins Mrs. Fenton Lawson Mayor John Galvin Mrs. Chas. E. Iliff R. F. Johnston L. A. Lent Fred Maag Mrs. Guy Mallon Bleeker Marquette Dr. Wm. H. Peters Louis F. Rauh Rev. J F. Herget Ralph E. Richman J. H. Roberts Geo. Hauser Adolph Kummer

1921 GENERAL COMMITTEES—Continued

Clean Up and Paint Up Campaign—
Continued
Mrs. F. E. Mackentepe
Hon. Bernard C. Fox
Hon. W. Meredith Yeatman
Hon. Arthur M. Spiegel
Hon. Samuel W. Bell
Hon. Wm. D. Alexander
R. J. Burlingame
H. L. Federman
Louis J. Dauner
Thos. L. Pogue
J. Louis Kohl
R. A. Tingle
James A. Reilly
C. R. Hebble
Chas. Tudor
Carl Kleve
Cliff Martin
Rev. Wm. Schmitt
I. W. McMahan
Mrs. Irene Cornwell

Convention and Publicity

Chas. Urban

Jas. Wilson

D. C. Keller
C. G. Brooks
W. T. Dickerson
Sol H. Freiberg
W. E. Hawk
H. J. Hoover
John L. Horgan
C. W. Loughead
E. W. Lynd
Maurice Pollak
Ralph Rogan
Justin A. Rollman
L. D. Sargent
Ralph A. Tingle

Dining Room
Chas. F. Robb
Chas. G. Miller
I. W. McMahan
Charles R. Hilbert
A. W. Macbrair

Luke W. Smith

Education

Dudley Outcalt, Chairman Michael G. Heintz W. H. Albers O. Slack Barrett Dr. E. R. Booth Geo. A. Dieterle J. M. Dolbey Ralph Green W. G. Gustetter Robert Marx Ralph Mack Hiram Mathers A. W. Schell

Forum Steering

Thos. J. Davis, Chairman A. Edgar Aub J. W. Cassin John H. Dickerson Walter A. Knight Dr. C. P. McCord Chas. Taylor

Highways

R. H. Faulkner, Chairman V. A. Bennehoff F. H. Blome, Jr. W. T. Calerdine A. D. Cressler I. H. Dube G. A. Fischer Harry P. Kelly J. W. Kirgan Ralph Quinn C. B. Ratterman Warren E. Richards E. P. Roudebush Richard Smethurst, Jr. D. R. Van Atta Anthony S. Winter

Industrial Expansion

W. P. Anderson R. E. Clark W. R. Dyer Edwin M Kahn A. S. Machette Isidor Rauh Miles J. Todd O. DeGray Vanderbilt Wm. Ruehl Robert Hilton R. J. Wood Hugo Stein J. B. Works A. R. Loughborough E. B. Danson J. J. Burchanel C. L. Harrison

Junior Chamber of Commerce Council (Cin. C. of C. Representatives)

Thos. H. Darby, Judge C. K. Davis William H. Quirk John D. Sage Luke W. Smith (Junior C. of C. Representatives) Herbert Koch W. H. Keonig Fay A. Norton Leon M. Weiss Lawrence R. Lytle

1921 GENERAL COMMITTEES—Continued

Legislation

Ralph E. Clark, Chairman John J. Acomb Oliver H. Bailey Edw. H. Brink W. H. Burtner, Jr. H. E. Englehardt Henry G. Frost Sigmund Geismar Wm. A. Geoghegan G. A. Ginter Thos. M. Gregory E. H. Vordenberg Edw. Moullinier Chas. Sawyer Starbuck Smith Robt. A. Taft Morrison R. Waite Jackson W. Sparrow Alvin Kreis Walter Schmitt Walter Ryan

Miami and Erie Barge Canal

Robert S. Alter L. G. Banning Alfred Bettinger Geo. D. Crabbs Geo. B. Fox Fred Guckenberger Albert Krell W. S. La Rue C. D. Oesterlein R. B. Phillips

Public Safety

Chas. C. Carpenter, Chairman A. E. Anderson, Vice-Chairman **Bolton Armstrong** Oscar Berman Jesse R. Clark I. J. Cooper Geo. D. Crabbs J. L. Dalton E. B. Danson Geo. F. Dicterle P. W. Drackett W. A. Draper J. N. Gamble Joseph Garretson Fred A. Geier O. C. Huffman B. H. Kroger Fenton Lawson Harry S. Leyman R. K. LeBlond Chas. Livingood D. B. Meacham Julian Pollak Justin Rollman Morris Westheimer

Street and Interurban Railways

Geo. F. Dieterle, Chairman F. C. Bush J. H. Feibel T. J. Creaghead H. J. Gould O. W. Jantz Walter A. Knight L. A. Lent C. W. Loughead J. Menderson Leo. Schottenfels E. A. Stahlman H. P. Thompson Oscar C. Weil Silas B. Brown

Taxation

A. Julius Freiberg, Chairman Myers Y. Cooper Dale Ebersole C. L. Harrison C. J. Livingood H. S. Livingston H. J. Plogstedt Justin Rollman Edw. A. Seiter A. F. Sommer Harry E. Weil A C. Weiss Geo. W. Platt Morris Westheimer

Waterways

O. F. Barrett, Chairman Jno. H. Allen Albert Bettinger Silas B. Brown Harry C. Busch T. J. Creaghead W. C. Culkins Wm. V. Ebersole Thos. P. Egan Bernhard Freiberg R. P. Gillham Gordon C Green Fred E. Hall Fred Hartweg James T. Hatfield Geo. J. Jones F. E. Laidley R. V. Marienthal M. W. McIntyre Charlton Marshall C. J. Neare

HONORARY MEMBERS

Names		•	When Elected
HENRY PROBASCO*			. 1871
		• • • • • • • • • • • • • • • • • • • •	
James F. Torrence*	. .		. 1877
		• • • • • • • • • • • • • • • • • • • •	. 1878
CHARLES W. WEST*		• • • • • • • • • • • • • • • • • • • •	. 1879
WILLIAM PROCTER*			. 1880
John Sherman*		• • • • • • • • • • • • • • • • • • • •	. 1883
WILLIAM H. GLENN*			. 1884
George H. Pendleton*			. 1886
		• • • • • • • • • • • • • • • • • • • •	
		· · · · · · · · · · · · · · · · · · ·	
CHAPTER DAVIS	• • • • • • • • • • • • •		. 1891
Tour Kerreme*			. 1892
Promann Summe			. 1893
Intro Propert		• • • • • • • • • • • • • • • • • • • •	. 1000
A R. Apagemone*	• • • • • • • • • • • • • • •		. 1894 . 1895
D. T. Crossy	• • • • • • • • • • • • •		. 1895 . 1895
David Gibson			. 1090
REUBEN A. HOLDEN*	• • • • • • • • • • • • • •		. 1897
PARIS C. BROWN	• • • • • • • • • • • • •		. 1898
WILLIAM A. PROCTER*	• • • • • • • • • • • • •		. 1899
MICHAEL RYAN	<i></i>	· · · · · · · · · · · · · · · · · · ·	. 1900
GROVE J. PENNY*			. 1901
JOHN L. VANCE			. 1904
WILLIAM H. TAFT			. 1904
JACOB G. SCHMIDLAPP*			. 1906
James M. Glenn*			. 1907
JAMES A. LOUDEN*			. 1909
B. W. Wasson*			. 1909
JESSE R. CLARK			. 1911
JAMES M. ARNOLD*			. 1912
WALTER A. DRAPER			. 1915
WILLIAM B. MELISH			. 1917
R. J. H. ARCHIABLE*		,	. 1919
MAURICE J. FREIBERG			. 1921
	* T D	ied	
In an II Conserve Con		·	01 1000
JOHN H. GERARDFebruary	10, 1876	DAVID SINTONAugust	31, 1900
GEORGE GRAHAMMarch	1, 1881	JOHN SHERMANOctober	22, 1900
JOSEPH LONGWORTH December	30, 1884	HENRY PROBASCO October	26, 1902
WILLIAM PROCTERApril	4, 1883	A. E. ArmstrongApril	23, 1905
CHARLES W. WESTSeptember	21, 1884	GROVE J. PENNEYJune.	28, 1905
REUBEN SPRINGERDecember	10, 1884	JULIUS FREIBERGDecember	7, 1905
MILES GREENWOODNovember	6, 1885	H. Wilson BrownJune	22, 1906
William GlennJuly	17, 1887	WILLIAM A. PROCTERMarch	28, 1907
James F. TorrenceSeptember	28, 1887	HENRY C. URNERApril	17, 1908
George H. PendletonNovember	24, 1889	Paris C. BrownSeptember	7, 1911
SAMUEL F. COVINGTONDecember	26, 1889	James M. GlennDecember	4, 1911
JOSEPH RAWSONNovember	15, 1891	JAMES A. LOUDONApril	11, 1914
DAVID GIBSONFebruary	7, 1897	B. W. WassonMarch	27, 1915
JOHN A. GANOJanuary	15, 1898	JAMES M. ARNOLDApril	11, 1917
RICHARD SMITHApril	22, 1898	CHARLES B. MURRAY March	5, 1918
JOHN KENNETT December	12, 1898	R. J. H. ARCHIABLE February	13, 1919
CHARLES DAVISOctober	15, 1899	J. G. SCHMIDLAPPDecember	17, 1919
Daniel A. Harris	10 1000	· · · · · · · · · · · · · · · · · · ·	· · · · ·

REUBEN A. HOLDEN......May 16, 1900

IN MEMORIAM

1920

NAME				DIED	
Victor Abraham .	•			Jan.	3
C. R. Holmes .				Jan.	7
Louis Levi				Jan.	9
W. W. Brown .			•	Jan.	21
D. L. Carpenter .	•			Jan.	27
Thos. P. Strack .				Mar.	11
Clifford B. Wright	•			April	29
Guy M. Freer .				April	29
W. D. Henderson .				May	5
B. Feicke	•			May	9
Alexander M. Harvout			•	May	9
James W. Ellis .	•			May	12
Oliver L. Perin .				May	12
Albertus Wolary .	•			May	26
John R. Gibson .	•			May	2 9
Alfred A. Peters .				May	31
Chas. Janis Stedman	•			\mathbf{June}	5
John R. Richmond	•			June	17
Philip S. Keichler .	•			June	
Wm. A. Schreiber			•	July	6
Geo. Nuse				July	18
Wm. T. Wagner .	•			Aug.	5
Louis Schroeder .		•		Sept.	13
Geo. W. McCammon				Sept.	15
Chas. H. Domhoff .	•			Oct.	5
Geo. P. Biles	•	·		Oct.	7
John H. Fedders	•			Oct.	12
Sherman T. McPherson	•			Oct.	13
Chas. A. Zehler .	•			Oct.	14
Otto A. Klinkenberg				Oct.	24
T. H. Johnston .	•	•		Oct.	
Jos. Woodwell .	•			$\mathbf{Oct.}$	
James M. Selser .	•		•	Nov.	1
Wm. H. Alms .	•		•	Nov.	7
Wm. Griffith .				Nov.	17
John L. Vine	•			Dec.	2
Alois Zeckendorf .	•			Dec.	9
James McDonald .	•			Dec.	22
Michael Mathis .	•			Dec.	23

ANNUAL REPORTS

OF THE

EXECUTIVE OFFICIALS

OF THE

CINCINNATI
CHAMBER OF COMMERCE

AND

MERCHANTS' EXCHANGE

ANNUAL REPORT OF THE PRESIDENT DELIVERED AT THE ANNUAL DINNER, JANUARY 12, 1921.

Ladies and Gentlemen:

The pleasure is mine to heartily welcome you upon this, the eighty-first anniversary of the first regular meeting of our Chamber of Commerce. That our Chamber has lived and prospered more than four-fifths of a century, is proof positive of its past achievements. But with all due respect to those achievements, we have accomplished one thing tonight, never before achieved by our organization, namely, for the first time we are honored at an annual dinner by the presence of our ladies. May I express the hope that the precedent thus established may be followed indefinitely? For who among us does not know that the presence of the ladies gives us higher ideals and inspires us to nobler deeds?

Our board of directors feels that the year just passed, has treated us very kindly. For the inventory of the harvest reaped, I would refer you to the pamphlet before you, which contains a brief resume of the Chamber's activities. A fuller report of these activities will be published later, in our regular annual report.

But here, may I not call your attention to a few items from the Chamber's history during 1920?

As of December 31, 1920, our membership totaled 5278, of which 507 are property-holding members.

We have gained in surplus \$13,446.75, the total being \$592,027.94, after having added \$1,500.00 to our depreciation account, that account now showing a credit balance of \$4,500.00.

We are also carrying a reserve of \$5,771.00, to cover 1920 delinquent dues. We have lost by death, the following thirty-eight members during the past year:

Victor Abraham
Louis Levi
W. W. Brown
D. L. Carpenter
Thos. P. Strack
Clifford B. Wright
Guy M. Freer
W. D. Henderson
B. Feicke
Alexander M. Harvout
James W. Ellis
Oliver L. Perin
Albertus Wolary

John R. Gibson
Alfred A. Peters
Chas. Janis Stedman
John R. Richmond
Philip S. Keichler
Wm. A. Schreiber
Geo. Nuse
Wm. T. Wagner
Louis Schroder
Geo. W. McCammon
Chas. H. Domhoff
John H. Fedders
Geo. P. Biles

Sherman T. McPherson Chas. A. Zehler Otto A. Klinkenberg T. H. Johnston Jos. Woodwell James M. Selser Wm. H. Alms Wm. Griffith . John L. Vine Alois Zeckendorf James McDonald Michael Mathis Early in the year, we added a Department of Civic Affairs, which has given splendid aid to the committees working upon subjects appertaining to that department, particularly to the Forum, Taxation, City Planning, Junior Chamber of Commerce and Public Safety.

Forum The Forum meetings began in April 1920. Local and national subjects have been discussed by some of the best speakers in the country, the object being to educate the membership, and to develop leadership in solving the problems of our community. These meetings have brought the members together, produced good fellowship and "esprit de corps," and the hope exists that in the not distant future, the Forum may, after the deliberation and discussion of important community problems, report the result of the same as a recommendation to the Board of Directors. Such a recommendation would be most useful to the Board and would keep them in close touch with the ideas and wishes of our members.

Taxation I believe it has been made plain to us all, that the cities of Ohio, to adequately function, must have more funds. Our own city of Cincinnati, we appreciate, is in great financial straits. Our Chamber of Commerce, sensing the gravity of the situation, through its Taxation Committee evolved a plan in May last, that would bring the Chambers of Commerce of the various Ohio cities together in an effort to solve this problem.

In June at Columbus, seventy-five persons representing thirty-two Chambers of Commerce, attended a meeting to consider this question of taxation. At this meeting a committee was appointed to formulate plans, and the committee was given power to add to its membership, farm, labor and state wide business organizations. Numerous meetings have since been held and efficient work done.

The farm organizations, which heretofore had failed to cooperate with the cities in emergencies of this kind, gave the plan their hearty support. Bills have been drawn for the purpose of lifting the limitation of the Smith Law for a period of three years; and to restrict municipal loans to within the life of the improvement for which the money is borrowed. It is hopefully believed that with all the interests agreeing, the Legislature will act favorably upon these bills, and give the necessary relief.

It is also proposed to later hold a convention, for the purpose of bringing about a complete reorganization of the taxation system of the state, and put an end to the present archaic taxation system, under which we are laboring.

City Planning Last Spring, our City Planning Committee (in conjunction with similar committees from other civic and social organizations) worked strenuously for three weeks to assist in the Community Chest Campaign, to raise a fund to be used in making a city plan for Cincinnati. As a result, more than \$58,000.00 was pledged to city planning. When an agreement as to the expenditure of this fund is reached between the United City Planning Committee and the City Planning Commission, and the latter Com-

mission outlines its work, and is ready to proceed therewith, then the United City Planning Committee should, for the next two years, conduct an intensive campaign of publicity to educate Cincinnati's citizenship as to the need of a comprehensive and harmonious city plan.

Junior Chamber Another child of the Department of Civic Affairs is the Cincinnati Junior Chamber of Commerce, which through the work of a loyal and efficient committee, was recently organized. The Junior Chamber is composed of 260 earnest and enthusiastic business men of our city, between the ages of eighteen and thirty years. It is affiliated with our Chamber, will study our community problems with us and aid in their solution, and ultimately become trained, energetic members of our organization. That they will grow in numbers and in usefulness, I prophesy.

In this connection, you will remember, some six years ago our Chamber gave birth to the Civic and Vocational League, composed of boys and girls of the 7th and 8th grades in our schools. That organization now numbers some 5,000, and its federation meets weekly in our Exchange Hall. These young people are taught the fundamentals of good government and good citizenship, and I know you will agree with me, in believing that these two organizations, namely, the Civic and Vocational League and the Cincinnati Junior Chamber of Commerce, with the education and experience they will receive, will furnish a splendid source from which in the future, to draw useful members for our Chamber. Education of the youth of our land, that has for its foundation American ideals, will safeguard our future against many of the "isms" that today rear their heads.

Public Safety For several months, our Chamber has given consideration to a program which would make the streets, homes, shops, and factories of this community safer for human life. As the days passed, the happenings of additional preventable accidents, emphasized the necessity of action in this matter. It was necessary, however, to secure additional funds to meet the necessary expense, but recently a Public Safety Committee was appointed, consisting of twenty-five representative citizens, who have agreed to underwrite such a program for a period of six months. It is hoped that by that time the importance of an organized effort for the promotion of safety in our city, will be so well understood that it will receive the general support of our citizens, and that we need not call upon a few generous persons to bear the expense. The plan included the establishment of a Safety Division in the Chamber of Commerce, which will lead in the enforcement of law, and the education of the entire public in matters of safety. The Division will devote part of its time to public and industrial safety. The work will include the establishment of schools for chauffeurs and for safety managers in the industrial plants. The Division will also work in cooperation with the public schools, and will conduct a continuous campaign of safety through the public press and otherwise.



Convention and

The number of conventions held in Cincinnati, and Publicity Department the number of people in attendance thereon during the year, exceeded any previous record of that depart-

ment, and taxed its resources to the utmost to meet the demands made upon it for service. There was a total of 208 conventions attended by 89,274 people, each of whom, if they expended on the average of \$25.00, left an aggregate in our city of \$2,221,850.00. The publicity section of this division, was established in July last, to furnish community publicity, which is distinct from community advertising. The latter is paid advertising, while the former takes the form of magazine, Sunday feature, and other publicity, advertising our city. It is purely reading matter well illustrated, and occupies a place in publications that cannot be bought. This material is now being furnished, at their request, to various publishers throughout the United States, in Spain, in South America, and in the oversea Pacific countries. Our copy has so satisfactorily met the literary requirements of the various publications, that the publicity section now has requests for Cincinnati stories from many of the largest publications in the United States.

None of this copy is press agented. It is all furnished at the request of the editors. A great deal of attention has been given to the preparation and forwarding of comprehensive data and photographs to various departments at universities and colleges, over the United States. The Commercial Tribune has aided this section by running entertaining stories concerning Cincinnati, as well as Rotogravure pages. Much time and many pictures have been given to the Commercial Tribune, and to its writers for this purpose. A series of sixty-four stories are now being used throughout the United States for the purpose of advertising Cincinnati, and Cincinnati stories are now being syndicated and published by perhaps 100 metropolitan newspapers in the United States by the Philadelphia Public Ledger.

Industrial Expansion **Department**

During 1920, this department was successful in bringing seventeen industrial enterprises to Cincinnati, and twelve of these have already located as follows:

The Rahe Auto and Tractor School Indian Packing Company Cincinnati Auto Spring Company H. K. Ferguson Company American Moto Sign Company The Geigy Company American Can Company Multi Colortype Company Cadillac Can Company National Stove Repair Company Security Metal Products Company Jos. L. George Company

Two enterprises, the United Service Stations Company, and the Hercules Rubber Company, have secured property but have not as yet commenced the erection of their factory structures. Two other concerns, the Gates Rubber Company, and the Janson Salsbery Laboratories Company, have definitely decided to come to Cincinnati, but as yet have not secured a location here.

The year 1920 stands out as one of the banner years in regard to the incorporation of new enterprises for profit. During the year, in the incorporated district only, approximately 415 new concerns started business, with an aggregate capital estimated at \$40,000,000.00, this together with heavy increases in capitalization of existing companies, shows an increase of capitalization of incorporated companies in Cincinnati of \$135,000,000.00, which is a very good showing. In addition to the above there were about 800 new enterprises started here during the year 1920.

From all indications, 1921 will show material improvement in building construction, which last year was below normal, there being only about \$12,250,000.00 worth of improvements undertaken. At the present time there is approximately \$25,000,000.00 in construction work, waiting for a favorable turn of the market. There is a great scarcity of manufacturing space in Cincinnati, which condition doubtless has very materially retarded Cincinnati's industrial growth during the past two or three years. Our Industrial Expansion Department is in position, and capable of rendering a distinct service to Cincinnati business concerns to aid them in their investigation of other cities, when the establishment of a branch office or plant is being considered. From time to time this Department conducts surveys to determine the changes in cost of living in Cincinnati, which have proven very valuable.

There was a need for the existence of some agency, whereby the trained engineer, business executive, or other professional man or woman could register for employment, hence our Chamber, through the Industrial Expansion Department, has inaugurated an employment bureau, catering solely to the above mentioned type of individual. This bureau started to function early in the year, and now is finding places for an average of thirty persons per month.

The Committee on Aerial Transportation is also operated under the Industrial Expansion Department. This committee is in touch with practically all aerial activities, and has worked hard to have aerial mail service established at this point. Indications now are that such a service will be established in the coming spring.

I have not the time to mention many other of our departments that are doing valuable work, such as the Traffic Bureau, the Foreign Trade Bureau, and the Division of Manufactures. The work of these departments, being more of a technical nature, does not come before the public as directly as some of our other departments; and that suggests one aspect of Chamber of Commerce work to which it may be well to call attention. It is this—that the support which the

community gives the organization depends upon the Chamber of Commerce doing things for the general good of the community. Service departments of a Chamber of Commerce are necessary and valuable. But technical service rendered to groups of our members usually are not understood by the public, neither are they recognized by the public as work in its behalf.

Our service departments may render very valuable service to several hundred members, but it is what is usually known as "civic work" that brings public approval to the Chamber, and prompts a large proportion of our members to continue their support, moral and financial. Without such general activities the Chamber would have the support of only a comparatively small group of people. Hence the necessity that the Chamber maintain and expand its efforts in behalf of those things which benefit the entire community.

Waterways Our Chamber for many years has steadfastly advocated the improvement of all worthy waterways.

Locally, we are deeply interested in the Canalization of the Ohio River and the building of the proposed canal to connect the Ohio River at Cincinnati with Lake Erie at Toledo and Lake Michigan at Chicago. The work on the former is 60 per cent finished, and in a few days the Government Engineers will make public their decision regarding the latter.

Our people as a unit, should continue to urge the prompt completion of both projects.

Nothing would contribute more to the future growth of this great community, for adequate transportation facilities are the very foundation of commercial prosperity.

Since the first ten year period of our lease in the Union Central Life Insurance Building expires July 1 1923, and since a clause in the lease provides that the same may be terminable on the election of either the Union Central Life Insurance Company or the Chamber, upon any 10th anniversary of the commencement of the term of the lease, upon eighteen months notice in writing, it will be necessary for the incoming board to take some definite action in relation thereto. I am quite confident that in so doing, the new board will give most careful consideration to the advantages of the present lease, so that the same may be continued, providing the growing needs of our Chamber can be adequately cared for in the space we now occupy.

The largest problem before a Chamber of Commerce today is how to combat the indifference of many of its members—members in good standing, who pay their dues, but who cannot be persuaded to contribute that which is just as valuable and just as much needed as their money, namely, their services.

That Chamber of Commerce which would keep abreast—yes in advance—of its community's needs, must have a much broader vision than in the past, and its members must be willing to give freely of their services. They must be daring and aggressive, they must have imagination, and they must work as a



unit for the things the community needs; they must come out of the trenches of their indifference, and get squarely behind their Chamber, and lend their presence and influence to any movement that is undertaken to broaden the scope of its work.

I would not care to live in a city that had no church; nor in a city that had no court house; nor in a city that had no Chamber of Commerce; for as a church stands for righteousness, and a court house stands for the maintenance of law and order, so does a Chamber of Commerce stand for community progress.

One has only to become actively interested in our Chamber of Commerce to learn that it is doing splendid work; just how good is not, I fear, fully realized by the people of our city, or even by quite a number of our members. What our Chamber, our community, and our country needs today on the part of all the people, is more of that patriotic spirit of service which so nobly helped to maintain the war.

Material interest must give way to the sincere desire to serve others, for just as a thoroughbred horse wins a race for the love of winning, so should men learn to serve for the love of serving. The more members of our Chamber learn to serve because they are really anxious to serve, the more effective will be the work which the Chamber does.

Man cannot stand alone, he may have a vision, but he needs organization behind him to assist in its achievement. We have the men of vision in this institution, and we have the organization. What then is our vision?

If it be a vision solely of industrial and commercial expansion—of piles of steel and stone and brick and mortar—of a great population, then we will miss the goal.

It is very true those material things are much to be desired, but they are merely incidental to the true vision, which should be "a definite conception of the kind of city really necessary to best serve the needs of all our people, regardless of position, education or creed."

Let us never forget that our City's greatest asset is its people: and let our first concern ever be for their contentment and their prosperity.

In closing, let me publicly express my heartfelt gratitude to the members of our board of directors, to the Executive Secretary and members of his staff, to all who have served on committees, to the membership at large, and to the press, for the harmonious and loyal support given to me in my two years term as your presiding officer. In retiring from that position, which I will do on Monday next, I want you all to know how deeply I appreciate the honors you have bestowed upon me. My service in your behalf, no matter of what value to the Chamber, has been of much greater benefit to myself, since it has lifted me up out of the valley of limited personal affairs, to a higher level, from whence I have obtained a more comprehensive understanding of the needs of our Chamber and of this great community which it serves.



Fellow members, we have inherited a splendid institution from those who have patriotically served our Chamber in the past. In striving to preserve its traditions, and to increase its usefulness;

"May the Spirit of Optimism be our Inspiration,
May the Spirit of Cooperation be our Helper,
May the Spirit of Service be our Guide,
And Then Will Greater Progress and Prosperity Be Our Reward."

Respectfully submitted,

EDWIN C. GIBBS,

President.

Cincinnati, Ohio, January 12, 1921.

REPORT OF THE TREASURER

Cincinnati, Ohio, January 1, 1921.

Mr. Edwin C. Gibbs, President, Cincinnati Chamber of Commerce, Cincinnati, Ohio.

Dear Sir:

Herewith is submitted a report of receipts and disbursements of the Cincinnati Chamber of Commerce for the year ending December 31, 1920. Very truly yours,

E. A. SEITER, Treasurer.

Balance, November 30, 1920.	\$ 300.90	
RECEIPTS	000.00	
Membership Dues, P. H	12,312.50	
Membership Dues, N. P. H	93,489.64	ı
Weighing and Inspection Department	5,351.18	
Transfer Fees	60.00	
Miscellaneous	657.37	
Rent	620.00	
Membership 1918 and 1919	1,388.00	
Board of Real Estate Managers	5,625.00	
	\$ 119,804.59	
1920 and 1921 Dues.	3,163.00	
Refund of Expenses	2,521.63	
Prepaid Dues 1920 and 1921.	225.00	
Accounts Receivable—Sundry	2,342.72	
Accounts Receivable—Advertising	1,525.45	
Subscriptions to Convention Fund	10,279.48	
Subscriptions to Publicity Fund	3,178.75	
Civic and Vocational League	21.51	
Milk Exchange	10,848.00	
Government Publications	63.28	
Convention Fund Refunds	21.13	
Clean Up Campaign	761.66	
Retail Stores Association	25.00	•
Division of Manufactures	11,579.40	
Cincinnati Employment Managers' Conference	50.00	
Building Material Exchange.	4,805.09	
Minute Men Membership Dues	276.50	
Home Guards	151.19	
Equipment and Funiture Sold	571.15	
Associated Film Exchange Managers	1,978.58	
International Trade Conference Fund.	4,287.75 187.00	
Barge Canal Special Train	2,760.00	
Interest	479.47	
Reds Boosters' Day	29.95	
Treasury Certificates	31,106.71	
Cincinnati Brick Club	1.100.00	
Banquets, Dinners, etc	5,624.89	
Bills Payable.	52,002.21	
Safety Department Fund	175.00	
•		\$ 271,946.09
DISBURSEMENTS		1
Vouchers 1678 to 1855		\$ 271,880.70
Balance, December 31, 1920		\$ 65.39

TREASURER'S REPORT ITEMIZED DISBURSEMENTS

Transportation	\$ 179.40	
Postage	7,237.89	
Pay Roll.	89,514.84	
On Account—Milk Exchange	3,167.59	
Home Guard	1.25	
Cincinnati Employment Manager's Conference	151.43	
Retail Stores Association	520.38	
Clean Up Campaign	504.90	
Destitation of Management of the Contraction of the	1,631.88	
Bills Pavable	22,978.33	
Bills Payable Furniture, Fixtures and Equipment Dining Room Equipment	2,145.64	
Dining Room Equipment	2,448.74	
Interest	76.00	
Contributions and Entertainments	14,991.09	
Refund of Overpayment	975.00	
Refund of Overpayment	2,823.80	
Retail Coal Dealers' Association	1,700.00	
American City Bureau	12,824.99	
For Accounts Receivable	1,588.57	
Investment Treasury Certificates	31,106.71	
Associated Film Exchange Managers	341.15	
International Trade Conference Fund	2,758.79	
Taxes	237.16	
United Boulevard Light Committee	48.89	
Arbitration Fees	50.00	
Banquets, Dinners and Outings	4,563.63	
Vouchers Payable—Operation Expenses other than above	56,664.36	
Barge Canal Special Train	2,443.45	
Division of Manufactures	8,139.42	
Reds Boosters' Day	65.42	
TOTAL	\$ 271,880	. 70
Bills Payable Outstanding\$43,000.00		

FINANCIAL BALANCE SHEET

Cincinnati, Ohio, January 1, 1921.

The Board of Directors, Cincinnati Chamber of Commerce, Cincinnati, Ohio.

Gentlemen:

Here is submitted the financial balance sheet of the Chamber of Commerce, showing the assets and liabilities as of December 31, 1920; also a statement of the earnings and expenses for the year 1920.

Respectfully yours,
C. R. HEBBLE, Executive Secretary.

ASSETS		1
Permanent—		
Leasehold	\$ 600,000.00	!
Furniture, Fixtures and Equipment		
Inspection Department Equipment		
Printing Equipment	841.67	
Weighing Department Equipment		
Dining Room Equipment	5,098.35	
Total Permanent Assets	1	\$ 636,438,46
Current—		000,200.20
Cash in Bank	65.39	
Petty Cash.	450.00	
Supplies in Storeroom		
Postage	596.40	1
Car Tickets	2.55	İ
Accounts Receivable	15,876.13	
Total Current Assets	1	\$ 19,446.68
Deferred—		W 10,110.00
Prepaid Accounts	979.42	
Expansion Campaign Expenses.		
Unexpired Insurance		
Convention Fund Appropriation	5,000.00	
Total Deferred Assets		\$13,984.85
	1	
Total Assets		\$ 669,869.99
LIABILITIES		
Current—		
Bills Payable		
Vouchers Payable	5,848.03	
Miscellaneous Accounts Payable	8,607.52	
Total Current Liabilities		\$ 57,455.55
Deferred—		,
1921 Dues	4,905.75	
Prepaid Dues, 1921	209.75	
Appropriations for Convention Fund	5,000.00	
Total Deferred Laibilities		\$ 10,115.50
Reserves—		,
Uncollectable Accounts	5,771.00	
Furniture and Fixture Depreciation	4,500.00	
- -		\$ 10.271.00
Surplus		\$ 10,271.00 \$ 592,027.94
•	1	
Total Liabilities and Surplus	l	\$ 669,869.99

EARNINGS		
Membership Dues, P. H	\$ 12.571.91	1
Membership Dues, N. P. H	107,057.13	1
Weighing and Inspection Department	5,054.54	
Transfer Fees.	60.00	
Banquets, Outings, etc	00.00	
Discount	516.18	
Miscellaneous		
Butter and Egg Inspection	91.35	
Pont		
RentRetail Coal Dealers' Association	620.00	İ
	1,948.55	1
Leasehold	27,500.00	
Division of Manufactures	6,897.21	1
Foreign Trade Revenue	135.15	ł
Cincinnati Brick Club	300.00	l .
Associated Film Exchange Managers	300.00	
Total Earnings		\$ 163,719.40
EXPENSES		
Exchange Hall		
Produce Exchange		
Weighing and Inspection Department	6,642.42	ı
Department of Civic Affairs	8,409.04	1
Statistical Department	2,609.39	i
Foreign Department	9,360.34	
Traffic Department	11,149.14	l
Industrial Expansion Department	7,543.86	ĺ
Subsidiary Organizations	4,858.15	
Membership Department	7,502.60	
General Expense	15,101.62	1
Convention and Publicity Department	8,333.33	
Division of Manufactures	12,828.26	ì
Dining Room	2,152.15	
Retail Coal Dealers' Association	1,953.36	
Unappropriated Funds	2,881.81	1
Forum Meetings	7,255.59	i
Minute Men Entertainment	2,226.83	
Expansion Campaign	16,000.00	
Glee Club	275.17	
Civic and Vocational League Stenographer	937.07	1
City Planning	3,243.60	ĺ
Interest	219.86	ŀ
Profit and Loss (accounts charged off)	153.89	l
Total Expenses		\$ 150,272.65

REPORT OF THE EXECUTIVE DEPARMENT.

To the Board of Directors and Members of the Cincinnati Chamber of Commerce:

GENTLEMEN:-

Here is submitted a brief resume of the work of the Chamber of Commerce for the year 1920. Though it does not attempt to cover in detail every movement in which the organization has taken an active interest, it is typical of its enterprise and usefulness to its members.

Respectfully submitted, C. R. HEBBLE,

Executive Secretary.

ANNUAL REVIEW OF THE CHAMBER OF COMMERCE.

Aerial The Industrial Expansion Department solicited the coopera-Transportation tion of fifteen Chambers of Commerce located in cities on a line between Pittsburgh and Kansas City, in promoting the passage of a bill providing for appropriations for the extension of an aerial mail service. A survey was made relative to activities in other cities looking toward the establishment of landing fields and the general promotion of aerial service.

The Department also cooperates with the Cincinnati Aircraft Company, which maintains a field in Cincinnati. At the present time it is the only organization of its kind operating in this district.

Associated Film

This organization has continued its efforts to eliminate unfair practices from the film industry, such as sub-renting by exhibitors and retaining of films beyond the stipulated time for their return.

A number of differences arising between the exhibitors and exchanges have been adjusted by a committee appointed for that purpose, to the mutual satisfaction of the parties. A number of others have been adjusted without the aid of the committee.

Banking The Industrial Department secures banking statistics for the entire Statistics Cincinnati industrial district. This information is on file and is being used in place of former statistics, which were not sufficiently comprehensive in that they comprised only statistics within the incorporated district of the city.

Barge Canal Late in August the Chamber of Commerce was called upon to furnish data to the United States Engineers in regard to the location of the route for the proposed barge canal from Cincinnati to Toledo. This material was to be presented at a meeting of the Engineers at Toledo, September 27. It required quick action. A questionnaire was sent to all of the leading manufacturers of the city. A brief was prepared by the Executive Secretary presenting the advantages of Cincinnati as a southern terminus and its superior facilities for the interchange of freight between railroads and the canal.

The Chairman of the Barge Canal Committee, Mr. Albert Krell, also presented an able brief setting forth the arguments as a whole for the Cincinnati-Toledo route.

Favorable representation at the Toledo meeting was necessary. A fund was raised and a special train carried one hundred and ten members of the Chamber of Commerce to the meeting. The Cincinnati delegation was the largest present.

Later hearings were held at other places. On October 29, the United States Engineers held a meeting in Cincinnati at the Chamber of Commerce after which a dinner was tendered them in the Chamber of Commerce Dining Room. This

dinner was attended by representative men of the Chamber, and every effort made to show the advantages of the Cincinnati-Toledo route.

In the meantime, help from Chicago was needed. Through an organized plan, Chicago firms were urged to take action in favor of the Cincinnati-Toledo route. The Chicago Association of Commerce also responded with a strong letter of endorsement to the United States Engineers.

Considerable work is yet in prospect to procure the support of the necessary legislation through Congress to insure the selection of Route 4, and also to secure the approval of the taxpayers within a radius of twenty-five miles of the proposed canal.

Brick Club The activities of the club have been confined to the adjustment of difficulties arising between members, and to the filing of reports of quotations and sales from day to day.

All members of the club were in attendance at the Convention of American Face Brick Dealers; held at French Lick the first, second and third days in December.

Building Material Exchange Manufacturers of Building materials were requested by this organization to endeavor to reduce the price of their commodities in order to stimulate building and thus reduce the shortage of homes

Discussion at meetings also centered on financial support for purchase of homes and better transportation facilities. The barge canal project was also endorsed and active cooperation pledged.

A Busy During the year a statistical record was kept of the number of callers

Place at the Chamber of Commerce, the attendance at meetings, and similar
items. It is known that the record does not represent the total for
any item, because frequently employees failed to make notations. But the figures
are interesting and are representative of the touch that the Chamber has with the
community.

During the year 20,832 personal calls were made at the Chamber of Commerce, a daily average of 69. There were 4,171 conferences attended by members of the staff outside the Chamber, a daily average of 14. Telephone calls "in" numbered 37,927, a daily average of 129; "out" 41,803, a daily average of 140.

There were 2,303 Chamber of Commerce committee and organization meetings held, with an attendance of 50,447, an average attendance of 168 daily. There were 40,437 letters received, a daily average of 135; 97,357 sent, average 324, and 145,923 pieces of other mail matter sent, or an average of 486 pieces each day.

The above figures do not include dining room attendance, which was as follows: Total luncheons served, 63,773, average 212 a day; total attendance at evening dinners, 4,751.



Cincinnati Traveling This association increased its membership from four Men's Association hundred to seven hundred during November.

The members make reports from time to time to the Hotel Grievance Committee on unsatisfactory hotel accommodations and rates throughout their territories.

City Planning Realizing the need for systematic city planning and the early financing of the City Planning Commission, the Board of Directors early in the year appropriated \$5,000 for the promotion of this work.

A large committee was appointed and a member of the staff assigned to assist the committee.

Members of the committee also represent the Chamber on the United City Planning Committee, which is composed of representatives of twenty-six civic and commercial organizations in the city. The chairman of the committee is chairman of the United City Planning Committee.

Preliminary to conducting an educational campaign to apprise the public of the possibilities for city planning, it was deemed advisable to procure a city plan, the cost of which is estimated at \$100,000. To this end, the department co-operated with the budget campaign of the Community Chest in an effort to secure designations for city planning. This entailed a vast amount of work, and resulted in \$58,000 being designated for this purpose.

The manager of the department and the assistant manager attended sessions of the National City Planning Conference, held in the city from April 19th to 22nd for the purpose of studying the subject in relation to local needs and also assisted in entertaining the delegates to the conference.

A campaign of publicity is being developed by means of which it is hoped to procure the support of the people when the Commission has completed its work.

Clean-up An intesive clean-up campaign was begun on May 1. A vast Campaign amount of literature bearing on all phases of fire prevention and sanitation was prepared and distributed with the assistance of the Federated Improvement Associations, the Better Housing League, Civic and Vocational League, Boy Scouts and various other organizations and firms.

Slides were prepared and distributed among fifty motion-picture houses in various parts of the city. Feature articles were written for the newspapers and daily spot news given out. Speakers were enlisted, who appeared before the various club, improvement association, and civic centers and gave interesting addresses on the subject.

The Civic and Vocational League assisted by reporting places in need of cleaning up. A prize of fifty dollars was given to the Boy Scout troop making the best showing in the improvement on vacant lots. The Scout headquarters cooperated in this by offering additional prizes.

At the beginning of the campaign, the committee had on hand \$568.20, collected \$751.66, spent \$508.77 and has a balance on hand of \$811.09, which will be used in the next campaign.

Funds were raised for the printing of a circular on the destruction of vermin and rodents. This was distributed by the Better Housing League. The committee also assisted financially in the riddance of the rodents on the Ida Street dump.

"No Dumping" signs were erected on vacant lots.

Community Team T, composed of the Minute Men of the Chamber of Chest Commerce, with the assistance of several departments, rendered valuable service to the Council of Social Agencies during the Community Chest Campaign conducted early in the Spring.

Conventions The number of conventions held in Cincinnati and the number of people in attendance during the year exceeded any previous record of the Convention and Publicity Department. The meetings numbered 208, sixty-three of which were secured during the last six months. The total attendance during the year was 89,274. As a consequence of this large number of meetings the resources of the department were taxed to the utmost to meet the demands for service. Forty-six conventions have also been scheduled for 1921, and negotiations for a number of others are under way.

Rates

As a result of protests of the Traffic Department and local shippers, the Interstate Commerce Commission has deferred action on the increase in demurrage rates proposed by the carriers pending an investigation as to the justification for such increased rates.

Education Two reports were prepared by the Committee on Education, both of which were approved by the Board of Directors and transmitted to the Board of Education. One related to gardening and agriculture and requested the reestablishment of courses on those subjects. This report seemed so significant to the United States Bureau of Education, that it published the greater part of it in "School Life" the official organ of the Bureau. The other report related to community centers, approved the program of the Board of Education, and urged the appointment of community secretaries and their cooperation in the organization and management of the various centers. It also recommended the conduct of community centers on a self-governing and partially self-supporting basis.

Employment Demands for the services of this bureau are increasing daily. **Bureau** During the year 535 applications were received, 308 employers requested to be placed in touch with prospective employees and 164 placements were made.

In most cases, calls received were for men with specific training, and applicants were sent more on chance than because of their adaptability for the positions.

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Employment The Employment Managers' Association, of which the manager of the Industrial Expansion Department is a director and chairman of the program committee, has enjoyed a very prosperous year. The local association has affiliated with the national organization, and its name has been changed to the Cincinnati Council, Industrial Relations Association of America. The association meets every month at the Chamber of Commerce.

Its purpose is:

- 1. To analyze and study local industrial relations problems as they affect the employee, employer, and community.
- 2. To encourage discussion and the exchange of ideas between industrial relations executives, and to encourage the standardization of personnel methods, through co-operation with other councils and the National Association.
- 3. To encourage the establishment and maintenance of an employment bureau under the supervision of a committee on employment bureaus.
- 4. To effect economy in the recruiting, and to facilitate the placement of labor in local industries through a closer co-operation between personnel executives.
- 5. To promote a better understanding between employer and employee.
- 6. To disseminate information and useful literature among members.

Entertainments

January 14	Annual Dinner and Meeting of the Chamber of Commerce at the Business Men's Club. Principal speaker, Mr. H. L. Ferguson, President Chamber of Commerce of the United States.
February 19	Farewell Dinner at Business Men's Club to Major-General Lansing H. Beach.
May 14	Dinner tendered President Gibbs by the Staff in Chamber of Commerce Dining Room.
June 14	Flag Day Celebration, Exchange Hall.
June 22	Annual Zoo Outing.
August 26	Coney Island Outing.
October 6	Minute Men's Outing at Hyde Park Country Club.
October 22	Dinner at Hotel Gibson in honor of Colonel Fred'k W. Galbraith.
November 2	Election night entertainment in Exchange Hall. Dinner in Chamber of Commerce Dining Room.
November 8	Address by Judge Harry Olsen, Chief Justice of the Municipal Court of Chicago, under the auspices of Lumbermen's Club.
November 12	Smoker to those working on Membership Recruiting Campaign.



November 25 Thanksgiving Day entertainment in Exchange Hall to those whose home connections were out of town.

December 29 Vaudeville show given by Minute Men on Exchange Floor for members of Chamber.

Fair Price The Retail Stores Association has co-operated with the Fair Commission Price Commission in Hamilton County, in adopting fair price

schedules for Ohio, which are now in effect.

Foreign One indication of the active interest in foreign trade and the appreciation of the services rendered by the Foreign Trade Bureau, is the number of persons calling at the Bureau constantly for advice and consultation on foreign trade matters in addition to the requests for special reports on specific subjects, by local manufacturers.

The special reports that are issued by the Foreign Trade Bureau at the request of exporters is a feature of service that is of exceptional value. They cover the whole range of foreign commerce and are made on such specific subjects as packing for export as applied to different countries, and in relation to the customs duties of different countries; the possibilities of certain fields for introduction of specific lines of products; customs tariffs and regulations of the various countries; shipping regulations; documentation; legislation governing American operations in foreign countries, covering taxation regulations, registration, etc. Freight rates are quoted to different parts of the world in order to enable exporters to make quotations C. I. F. port of destination.

Owing to the careful selection and collation of information, the Foreign Trade Bureau is enabled to make special reports covering practically every phase of foreign trade which might be of service to Cincinnati exporters.

As an indication of the extent to which the Bureau is used, the following detailed report of its routine service is very expressive:

Translations made
Cable messages decoded
Trade lists furnished
Trade opportunities furnished
Government booklets sent out
Special reports rendered
Credit reports furnished
Bulletins sent out
Special forms and invoices furnished 156
Firms introduced to foreign buyers
Confidential reports furnished3291

FOREIGN TRADEASSOCIATION

OF THE

INGINITATI CHAMBEROS OMMERCE

MERCHANTS' EXCHANGE

THIN the past sew years, Cincinnati has taken rank among the soremost cities of America in respect to export trade. This prestige has been gained principally through the activities of Cincinnati manufacturers whose vision foresaw the possibilities of placing American products in soreign countries.

Foremost in the development of foreign trade is

ROBERT SALTER

As President of the Foreign Trade Association of the Cincinnati Chamber of Commerce for three years, Mr. Alter was always active in advocating and building up Cincinnati's export commerce. To him is due largely Cincinnati's splendid representation in the markets of the world.

the occasion of his retirement from the presidency of the <u>Foreign Trade Association</u>, the members of this organization by unanimous vote, take this opportunity of expressing to Mr. Alter their appreciation of the invaluable services he has rendered to Cincinnali interests and its manufacturers.

Ananimously adopted at the regular Annual meeting of the Association February sixth. Aineteen Hundred and Ewenty. Targene " framgresiden

malcolm Stewart Stocklary

TESTIMONIAL PRESENTED TO ROBERT S. ALTER BY THE FOREIGN ASSOCIATION OF THE CINCINNATI CHAMBER OF COMMERCE

Foreign Visitors The following foreign visitors and missions were entertained by the Foreign Bureau during the year and were introduced to local manufacturers and exporters.

- Mr. J. H. Buckland and Mr. Ferris of Auckland, New Zealand, visited the city in January.
- Mr. L. A. Loftus of Loftus Brothers of Mexico City, Mr. Jose Amiguet, Matanzas, Cuba, Mr. Herberto Srater, Havana, Cuba, and Mr. M. A. Schenck of Heilco, Holland, visited Cincinnati in March.

During this month also, Mr. Julean Arnold, Commercial Attache of the American Legation of Peking, China, addressed the Foreign Trade Association.

One hundred and twnety-five gentlemen, composing the Mid-West-Gulf-South Atlantic Trade Trip, representing the four South Atlantic states, visited the city on May 17. This party was touring the Middle West for the purpose of developing closer business relations between this territory and theirs with a view to developing trade through the southern ports. They were entertained with a luncheon, automobile trip and dinner.

The Swiss Economic Tour visited Cincinnati on June 18. These gentlemen were entertained by the Foreign Trade Association at the Hotel Sinton and were placed in touch with parties in the city who conducted them over the city and showed them the principal points of interest.

- Dr. D. H. Andreas, Commercial Attache of the Royal Netherlands Legation at Washington, and Mr. Frank A. Foster, of the mechanical department of Peking University, Peking, China, visited the city on June 25 and were entertained. Dr. Andreas presented the advantages of trade relations between the Dutch East Indies and the United States and Dr. Foster explained conditions in China and requested th cooperation of the Foreign Trade Association in technical education for Chinese boys.
 - Mr. F. W. Wolters, interested in securing agencies for Germany.
- Mr. Keh Y. Young, Commissioner of Industry, Yunnan, China, visited the Bureau, accompanied by Mr. Yao Ho of West La Fayette, Indiana. Mr. Young was studying industrial conditions in the United States and the Bureau supplied him with descriptive data regarding Cincinnati and introduced him to Cincinnati manufacturers.
- Mr. H. C. Payne, M. P. I., importer of surgical appliances, of London. Mr. Payne was introduced to manufacturers of surgical instruments.
- Mr. Philip Wright Whitcomb, of the firm of Philip Wright Whitcomb and White, Consulting Representatives in London, England.
- Mr. Miguel Fita, manufacturer of Buenos Aires, Argentina. Came to Cincinnati to purchase supplies and equipment for his carriage factory, one of the largest industries in Argentina.
- Mr. Frank Rhea, Trade Commissioner of U. S. Department of Commerce. Interested in transportation development in China and opportunities there for American industries.
 - Dr. Julius Klein, Commercial Attache of the United States at Buenos Aires.



Messrs. D. C. Chow and P. K. Sung of Shanghai, China, representing International Dispensary, Ltc.

Senor Austin V. Fernandez of New York. Introduced to manufacturers not represented in South America.

Mr. Jos. Bailie of China, introduced by the John Steptoe Co. Interested in Industrial development and studying conditions here in order to use information obtained in keeping Chinese students.

Senor Alberto Perea of Bogota, Columbia, a representative of the Rudolph Wurlitzer Company in Bogota.

L. P. Brown, representative of a firm in Bloomfontein, South Africa.

Norman L. Anderson, Commercial Attache at Copenhagen, Denmark. Held consultations with regard to conditions in the Baltic regions.

W. L. Schurz, recently appointed Commercial Attache of the Department of Commerce to Brazil.

Mr. D. M. Kable, export merchant of Hongkong, China, visited the department in December.

Forum The Members' Forum was commenced April 28th, under the supervision of the Department of Civic Affairs, but without any well-defined understanding of its purposes and functions on the part of the membership. The meetings were a success from the beginning. The programs and attendance have been as follows:

Date	Speaker Atten	dance	
April 28	James Schermerhorn, Editor and proprietor Detroit Times, "What Made Detroit."	240	
May 5	Dr. D. Frank Garland, Director Public Service, Dayton, Ohio, "A State Wide Program of City Finances."	172	
May 12	E. P. Goodrich, New York City, "What City Planning Means to the Business Man."	200	
May 19	Major R. W. Schroeder, U. S. Aviation Service, "My Experiences as an Aviator."	308	
May 26	C. E. Martin, Member of Council, "Traffic."	276	1
June 2	Harry A. Wheeler, Ex-President, U. S. Chamber of Commerce, "A Practical Federation of American Business."	22 0	•
June 9	A. E. Anderson, Vice-President of the Procter & Gamble Co., "Manufacturing Conditions as I saw them in France, Belgium, and Germany."	320	
June 16	Dr. C. P. McCord, Specialist in Industrial Medicine, Cincinnati, "Health and Production."	94	
Oct. 6	Geo. M. Verity, President American Rolling Mills Company, "The Chamber of Commerce and the Community."	203	
Oct. 13	Clarence H. Howard, President Commonwealth Steel Co., St. Louis, and Paul H. Young, President St. Louis Junior Chamber of Commerce, "The Junior Chamber of Commerce."	170	

Oct. 20	J. B. Wiles, Ex-Secretary, Portsmouth, Ohio, Chamber of	150
	Commerce, "A Pay-As-You-Go System for Ohio Cities."	
Oct. 27	Dr. John M. Withrow, President Cincinnati Board of Education, "The Public Schools and the Business Man."	102
Nov. 3	The Members. "Why the Members' Forum?"	126
Nov. 10	John Fletcher, Vice-President, Ft. Dearborn National Bank, Chicago, "The Signs of the Times."	234
Nov. 17	Gov. Henry J. Allen, Kansas, "Legislation and Industrial Relations."	500
Nov. 24	Dr. Charles E. Eaton, Editor Leslie's Magazine, "The Human Relation in Industry."	250
Dec. 1	Champe S. Andrews, President, The O. B. Andrews Co., Chattanooga, Tennessee, "The Profession of Business."	223
Dec. 8	"School Week"—Frederick C. Hicks, President of the University of Cincinnati, "The University and the Business Man."	300
Dec. 15	Geo. M. Graham, Vice-President of the Pierce-Arrow Motor Car Co., "Growing Dollars on the Highway."	240
Dec. 22	Christmas Entertainment.	
Dec. 29	Hon. Nicholas Longworth, U. S. Representative, "Taxation and the Tariff."	509

The large attendance at these meetings, and the interest manifested throughout, show conclusively their usefulness in promoting Chamber of Commerce and community work, and plans are now being formulated whereby this usefulness may be extended.

Adjustments During the month of October the Traffic Department assisted the two local powder firms in prosecuting a claim before the Interstate Commerce Commission involving reparation, and a favorable tentative report has been received. The manager has also prepared and filed with the Commission a complaint in which some of our perishable fruit shippers are interested, involving rates on strawberries by express from southern producing territory to Cincinnati and points north. Considerable assistance has also been rendered to other members, in preparation of formal complaints.

Freight Rate Early in the year, the manager of the Traffic Department intervened with other interested shippers in a case involving the adjustment of rates from the Ohio River to Mississippi Valley and Southwest, and only recently attended a conference in Louisville with respect to a final adjustment. The matter is still far from satisfactory to the shippers and there seems to be no question but that the whole subject will be finally decided by the Interstate Commerce Commission through formal proceedings, in which the department proposes to take an active part. Inter-

vening petitions were also filed early in the year in a case involving an adjustment of rates to Pacific Coast and intermediate territory, and a decision with respect to this case is expected shortly.

The increased rates authorized by the Interstate Commerce Commission were also opposed by certain states on *intrastate* business. In this connection hearings were also attended by the manager in Indianapolis, on behalf of the local live stock, coal, wholesale grocery interests and shippers in general, and it is felt that the intrastate rates will eventually reach the same level as interstate rates.

This same order of the Commission resulted in a disturbance in coal rates in Ohio, and necessitated frequent conferences in Columbus.

Highways The Highways Committee has followed up the inspection of county roads and made reports to the County Commissioners with requests for immediate improvement where needed. An inspection was made of several Cincinnati streets and a letter sent to the Director of Public Service requesting early improvement.

The Interstate Commerce Commission was also requested to take prompt and effective measures to supply cars for the transportation of road material and to place such material in the preferred class.

The committee took the lead in establishing a Hamilton County Good Roads Council, composed of two or more representatives from each township, one representative each from the Automobile Club, Rotary Club, Kiwanis Club and Exchange Club and the Highways Committee of the Chamber of Commerce.

Home A resolution was passed by the Board recommending all possible **Building** stimulation of home building by the people and saving for the purpose of home building.

Home for The Industrial Department continued to keep in touch with Feeble-Minded the State Board of Administration in an effort to have the proposed State home for the feeble-minded located in Cincinnati. Every site available for an institution of this character has been submitted to the Board for consideration and local real estate firms appealed to and urged to keep the Board apprised of any property which may become available for this purpose.

Important Meetings Attended by Representatives of the Cincinnati Chamber of Commerce.

January 21, 22 Meeting of Junior Chambers of Commerce of St. Louis.

January 27 Conference of Members of Mid-West-Gulf-South Atlantic

Ports and Foreign Trade Committee.

March 10 First Annual Meeting Ohio State Industrial Traffic League,
Toledo.

March 17, 18, 19	Spring Meeting of the National Industrial Traffic League, St Louis.
April 19–22 April 20, 21	National Conference on City Planning, Cincinnati. Second Annual Convention of the Mississippi Valley Association.
April 23	Special Meeting of the Ohio State Industrial Traffic League and the Michigan Traffic League, Toledo, Ohio.
April 27–29	Eighth Annual Meeting Chamber of Commerce of the United States, Atlantic City.
May 19, 20, 21	Convention of Industrial Relations Association of America, (Employment Managers), Chicago, Ill.
May 21, 22	Ohio Commercial Secretaries' Association, Cincinnati.
May 25–28	Conference with Cincinnati Terminal Committee, Cincinnati.
June 3	Meeting of Mid-West-South Atlantic-Gulf Foreign Trade and Transportation Committee, held in St. Louis.
June 17, 18	Summer Meeting of the National Industrial Traffic League, Philadelphia.
June 18	Meeting of representatives of commercial organizations of
	the State of Ohio, for the discussion of a general system of
	taxation for financial relief of the cities of the State, held in Columbus.
July 15	Dedication of Dam No. 31 of the Ohio River, held at Ports-
	mouth.
July 22, 23, 24	Great Lakes-St. Lawrence Tidewater Congress.
August 21	American City Bureau Summer School. Mr. Hebble addressed the school on the subject of "Industrial Development as conducted by a modern Chamber of Commerce."
September 7	Meeting of Ohio State Industrial Traffic League, Mansfield, Ohio.
September 27	Conference with United States Engineers at Toledo in the interests of the Miami and Erie Barge Canal.
Sept. 27-Oct. 1	National Safety Council Congress.
Sept. 29, 30, Oct. 1	Special Meeting-National Industrial Traffic League.
October 25-27	Annual Meeting of the National Association of Commercial Organization Secretaries, held in Chicago.
November 11, 12	Indianapolis, Ind.—Conference with reference to Indiana State Rates.
November 16, 17	Annual Meeting of the Ohio Valley Improvement Association, held in Paducah, Ky.
November 16, 17, 18, 19, 20	Annual Meeting of the National Industrial Traffic League, New York.
December 2	Columbus, Ohio—Conference on Ohio Coal Rates before
	Public Utilities Committee.

December 8, 9, 10 National Rivers and Harbors Congress, held in Washington, D. C.

December 15, 16, Louisville, Ky.—Mississippi Valley Rate Adjustment Con-17, 18 ference.

December 22 Conference of L. & N. Railway officials at Middlesboro, Ky., with regard to improved passenger service between Louisville and Harlan, Ky., and Cincinnati and Harlan.

A committee of the Retail Advertising Group was appointed early Advertising in the year to investigate all program and other occasional advertising, in an endeavor to prevent unworthy advertising and fraudulent schemes. A system has been devised by means of which all applicants must fill out a questionnaire concerning his advertising proposition and make affidavit to the effect that the answers are correct before the proposition will be submitted to the committee. This method has been used very effectively.

Weekly round table discussions are also held with regard to improved methods of advertising, and speakers provided on related subjects, such as copy writing and motion picture advertising.

Itinerent The Retail Stores Association was instrumental in the apprehension of itinerant vendors, who rent rooms in downtown hotels for the purpose of vending merchandise.

Industrial Four editions of the Cincinnati Manufacturer and Exporter were prepared and issued by the Division of Manufactures during the year. This magazine is a classified directory of local manufactures and also contains articles on topics of public interest written by prominent men. It is the only publication of its kind ever attempted in this vicinity and has received the approval of all who have examined it.

Copies are distributed throughout the country and a large number sent abroad. A Spanish edition has also been printed for distribution among the Central and South American countries.

Industrial Frequent appeals from investors desiring to purchase an interest Investment in local enterprises were received by the Industrial Department. In most cases those seeking connection with firms were desirous of giving personal service as well as capital. Possibilities suitable to their requirements were submitted and interviews arranged between the investors and representatives of enterprises in need of additional capital, with the result that several connections were successfully consummated.

Relations Resolutions, favoring the open shop plan, were passed by the Division of Manufactures, and occasioned much favorable comment from manufacturers and commercial organizations.

The Division has arranged to collaborate with the American Educational Association in disseminating American literature to workmen in an endeavor

to teach them American ideals and thus to bring about a favorable adjustment of labor conditions.

In this connection the League for Industrial Rights was brought to Cincinnati for a luncheon and public meeting on June 24. The luncheon was attended by employers and the public meeting at the Emery Auditorium in the evening was attended by both employers and employees, with the view to an open discussion of the industrial situation such as had never before been effected.

Investment The organization of an investment company, capable of rendering financial aid to industrial enterprises, has progressed to the point where any meritable proposition can secure the necessary financial assistance.

The secretary of the Industrial Committee has also been authorized to interest local capitalists in the purchase and development of a tract of land for the establishment of a factory district which the company has planned to finance.

Junior Chamber The Junior Chamber of Commerce was organized on Novof Commerce ember 9th.

Plans for the organization were worked out by a committee appointed for the purpose, with the assistance of the Department of Civic Affairs.

The new organization at present has a membership of 250, and a board of directors consisting of nine members, who will serve for two years. Its dues are six dollars per year. Men from eighteen to thirty years of age are eligible to membership.

The activities of the Junior Chamber are guided by a General Council, which is composed of five members of the Junior organization and five members of the Cincinnati Chamber of Commerce.

Legislation and Action was taken by the Chamber on legislative matters
Matters Affecting and questions affecting public interests, as follows:

Opposed House Bill No. 667, Ohio Legislature, introduced

by Mr. McCoy, designed to restrict the stocking of coal.

Filed a protest against the proposed reduction of appropriations for conducting the Bureau of Foreign and Domestic Commerce.

Protested to Senators and Representatives against the inadequate appropriations for river improvement in this section, as provided in the Rivers and Harbors bill.

Requested support of State Senators in securing amendment to the Smith one per cent law, to exempt therefrom sinking fund and interest charges, in order that Ohio cities may secure adequate funds to pay their expenses.

Supported the Esch-Cummins bills, providing for co-ordination between railroads and steamboat lines in, the matter of pro-rating of freight charges.

Urged passage of House Bill'No. 11984, known as the Nolan bill, providing for the increase of the force of employees and salaries in the United States Patent Office.

Cast a negative vote on the recommendations for the establishment of a Department of Public Works by the National Government, as provided in Referendum No. 30 of the Chamber of Commerce of the United States.

Approved Referendum No. 31 of the Chamber of Commerce of the United States regarding employment relations, including working hours, shop hygiene, open shop conditions, consideration of public welfare, the right to organize and other equally vital matters.

Approved Referendum No. 32 on the report of the Committee on Public Utilities, concerning regulation of employment relations to public service corporations.

Approved Referendum No. 33 of the Chamber of Commerce of the United States, advocating conservation of existing traction facilities and their regulation in accordance with the needs of the community.

Approved amendment to deficiency Bill, H. R. 12046, providing for increase in salaries of employees in the customs service.

Other legislative questions acted on are recorded under separate items of this review.

Membership During the year, 299 memberships were added to the roster, exclusive of the 2,740 added during the membership campaign immediately prior to the first of the year. The Chamber now has a total membership of 5,325.

Decreases in membership by reason of resignations, discontinuance and transfers, number 281, indicating an appreciable reduction in resignations as compared with 1919.

Merchant During the month of January the Mid-West-Gulf-South Atlantic

Marine Trade and Transportation Committee of which the manager of
the Foreign Trade Department is a member, appeared before the
Senate Committee on commerce and presented a lengthy brief embodying in
detail arrangements for the expansion of the United States merchant marine and
the continuation of the United States shipping board for an indefinite period.

Particular emphasis was given to the maintenance of all trade routes in operation and the opening up of new trade routes to all parts of the world offering trade with this country; continuation of the ship building program covering vessels suitable for commercial use until a well balanced fleet is completed; the permanent allocation of vessels in order that definite contracts may be safely entered into for cargo; continuation of operation of merchant vessels under the present form of sale, charter, lease or commission basis, and a protest made against the proposed sale of merchant ships at a sacrifice.

While there is no evidence that the efforts of the committee were productive of direct results, it is believed that the members of the Senate committee generally concurred in the recommendations presented.

Milk Exchange The Milk Exchange inaugurated the custom of making early night deliveries during the warm weather, in order that milk would be in better condition for use during the day. Efforts have been made to improve the quality of milk by improved methods of testing when received from the producers.

The Exchange contributes toward the salary of Mr. J. M. Ligon, field agent for Kentucky, whose duty it is to cooperate with the Kentucky State Board of Health in their jurisdiction over milk supply in that State. Circulars have also been issued in the Cincinnati district, emphasizing the necessity for extreme cleanliness in the handling of milk by the producers.

More Daylight For the purpose of instituting a campaign in behalf of the more daylight ordinance, which was voted on April 27, 1920, the Citizens More Daylight League was organized by members of the Retail Stores Association of the Chamber of Commerce.

Contributions, obtained from business men of the city, were used in newspaper advertising and distribution of placards giving publicity to the more daylight ordinance, which was favored by a large majority.

Navy Schedules Increased interest on the part of manufacturers in supplying the needs of the Navy has been aroused through the cooperation extended by the Division of Manufactures. Several hundred schedules of requirements of the Navy Department were sent to a large number of manufacturers, and the officer in charge of the Cincinnati District has expressed great satisfaction in the results achieved by this method.

New During the year the Industrial Expansion Department was instru-Industries mental in bringing to Cincinnati seventeen new industries, twelve of which have become established. They are as follows:

National Stove Repair Co., located at 325 Sycamore Street.

Security Metal Products Co., located at Henry and Dunlap Streets. This firm manufactures metal bottle caps and requires 15,000 square feet of floor space.

The Cadillac Can Co., manufacturers of lithographed tobacco cans, brought here from Detroit, and is now located at Sixth and Baymiller Streets.

Johnson-Salsbury Laboratories, manufacturers of biological and pharmaceutical preparations for the veterinary trade, will purchase a tract of land for a branch manufacturing and distributing plant.

The Multi-Colortype Co. has purchased the plant formerly owned by the R. K. LeBlond Machine Tool Co. Negotiations with this firm were begun more than a year ago.

The American Can Co. has almost completed construction of a large plant in Cincinnati, to contain 150,000 square feet of floor space. This enterprise will be located in the Cumminsville district.

The American Moto Sign Co. was organized by local interests, through the assistance of the Industrial Committee. It is now engaged in the manufacture of a patented advertising device.

The Geigy Co. has taken over the Norwood and St. Bernard plants of the Ault and Wiborg Co. A considerable amount of industrial information was furnished the New York engineers who were looking for a location for this plant.

The Gates Rubber Co. has selected Cincinnati as a location for a distributing house.

The Hercules Rubber Company, formed by Cincinnati capitalists, has definitely decided to keep its plant in Cincinnati notwithstanding several offers received from other communities.

H. K. Ferguson Co., of Cleveland, Ohio, established a branch at Cincinnati. Cincinnati Auto Spring Co., of Chicago, located at Reedy Street and Eggleston Ave., decided to located in Cincinnati following submission of survey by Industrial Department as to local conditions.

Butter Color Capsule Co. This firm, financed by Michigan capital, has definitely decided to locate in Cincinnati.

Rahe Auto and Tractor School Co., Kansas City, Mo., selected Cincinnati as the north central branch of its school. It is now located at Ninth and Walnut Streets which will accommodate several hundred students from points in this section.

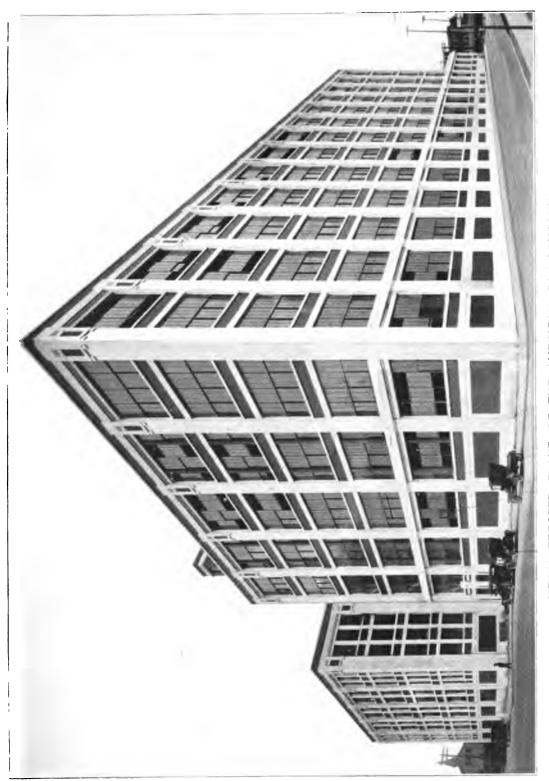
Indian Packing Co., Chicago, Ill. The Industrial Department secured a location for a district warehouse and office for this company at 43 John Street.

United Service Stations Co., financed by Illinois capital. This firm is establishing a wholesale and retail oil and grease industry in Cincinnati.

The enterprises actually established during the year as above mentioned, reported 680 persons employed at the first of the year. According to the census report for Cincinnati, the above number of new employees in plants indicates an increase of about 1,360 in Cincinnati's population for the year. According to American and foreign actuaries, the average social capitalized value of an individual is \$5,500 in the United States. On this basis, the Industrial Expansion Department, in this activity alone, has increased Cincinnati's economic value to the extent of \$7,480,000.

Industrial activities have also extended to the location and establishment of branches of Cincinnati industries in other cities. In this connection, the department investigated industrial conditions in approximately twenty-eight eastern and southern cities, in an endeavor to determine the best location for a branch of local industry. At the request of another firm, eighteen small towns within a radius of forty miles from Cincinnati were investigated as possible locations for a branch plant, the said branch being finally located at Miamisburg, Ohio, and it is hoped that if other of our members contemplate industrial expansion





NEWLY ERECTED PLANT OF THE AMERICAN CAN COMPANY. ONE OF THE INDUSTRIES BROUGHT TO CINCINNATI BY THE INDUSTRIAL EXPANSION DEPARTMENT.

in other industrial centers, they will avail themselves of the services of the department.

The Industrial Committee has been of the utmost assistance to the department, and in every instance the committee, or its individual members, never failed to answer the calls that the secretary made upon it. Among its own members it guaranteed the establishment of two industries for Cincinnati by taking stock in the respective enterprises.

New Industrial The formation of a new Industrial Division to take the place of the Division of Manufactures, was planned during December.

Thirty-two industrial organizations were merged with the old organization and a new constitution adopted with a view to the successful affiliation of all local trade interests, and a general broadening of the Division's scope of service.

No Parking Prompt action on the part of the Retail Stores Association in opposing the "no parking" clause of the new traffic ordinance, and which was believed would be inimical to the interests of the retail merchants, resulted in the clause being dropped from the ordinance.

Publicity The purpose of the publicity section is to furnish community publicity, which is distinct from community advertising. The latter is paid advertising; the former takes the form of magazine, Sunday feature and other publicity, advertising Cincinnati. It is purely reading matter, well illustrated, and occupies a place in publications that can not be bought. This material is now being furnished, at their request, to various publishers throughout the United States, in Spain, in South American and oversea Pacific countries. In the publication of this copy it is necessary to measure up to the literary standards of the various publications; and the subject-matter must be national, and international in its interest to readers, and yet it must remain local in order to be of benefit. These requirements are being satisfactorily met to the extent that requests have been received for Cincinnati stories from many of the largest publications in the United States.

Believing that no city can be successfully advertised until its people are thoroughly familiar with what the city has, the Commercial Tribune is aiding the department by running entertaining stories concerning Cincinnati, as well as rotogravure pages. Much time has been devoted and many pictures furnished to the Commercial Tribune and to its writers for this purpose.

Connections have been made with national publications for Cincinnati copy to be run during the coming year. None of this copy is press-agented. All of it is furnished at the request of the editors. At the present writing approximately 100 requests for stories on various phases of Cincinnati are on hand.

A great deal of attention has been given to the preparation and forwarding of comprehensive data and photographs to various departments of universities and colleges throughout the United States.

Cincinnati stories are also being syndicated and published in about 100 metropolitan newspapers in the United States by the Philadelphia Public Ledger.

Data and illustrations are also furnished to educational book publishers, encyclopedia publishers and atlas publishers, and considerable time has been spent in securing data that is suitable for the class of articles demanded by these publications.

Purchase of A resolution was passed by the Board advocating the purchase **Forest Areas** of more forest areas for the State of Ohio, for the purpose of maintaining forest reserves on land not suitable for farming.

Pure Food The Milk Exchange devoted considerable time to the Pure Food Exposition at Chester Park. Sixty different displays were made by members of the organizations, the number of booths covering about five thousand feet of space.

Railway Labor The Board of Directors of the Chamber recommended to the Board United States Railroad Labor Board that the public be heard in the discussion of the plan proposed by the Labor Board regarding labor and the control of the railroads.

Retail Coal Weekly meetings of the Association are held in the Dealers' Association Chamber and members continue to furnish daily reports of tonnage delivered. The records show a total of 779,923.52 tons of coal delivered by its members for domestic consumption during the year, indicating an increase of 191,153.52 over last year's tonnage.

Safety Bureau The Chamber recently appointed a committee to prepare plans for the organization of a Safety Bureau which is to be city-wide in its activities and influence. It will conduct a campaign of safety education twelve months of every year, safety in the home—safety in the school—safety in the stores—safety in the factory—and safety on the street.

Sleeping Car During the early part of the year the Traffic Department was successful in having the Louisville and Nashville Railway provide suitable sleeping cars from Cincinnati to coal territory reached by its Cumberland Valley Division.

Recently, as a result of minor complaints, another conference was held in Middlesboro, at which time the department succeeded in retaining for Cincinnati the service originally installed, and in addition the L. & N. has promised to make some very decided improvements in its train schedules, both coming and going, which will be very satisfactory to the people in this territory and enable our shippers to reach that field more conveniently.

Pursuant to a request received from Johnson City, Tennessee, interests, an effort was also made to secure through sleeping car service via the C. & O. and C. C. & O. Railway.



Spanish The Foreign Trade Bureau has assisted The American Tool Works Catalogues Company in the preparation of a Spanish catalogue, to be issued by that company and distributed at the Exposition of American Manufactures in Buenos Aires in March and April, 1921.

Assistance was also rendered the United States Motor Truck Co. in the preparation of a similar catalogue.

These publications will be a valuable contribution to the Foreign trade activities of Cincinnati.

Speakers out The Chamber of Commerce has at various times furnished speakers to other cities and neighboring towns on chamber of commerce work and Cincinnati's problems. Recently the Cincinnati Chamber of Commerce was represented at Madison, Wis., Janesville, Wis., Memphis, Tenn., Paris, Ky., Lancaster, Ohio, and Portsmouth, Ohio.

Street Railway The Committee on Street and Interurban Railways made a Extension careful investigation and rendered an extensive report as to the feasibility of extending city street railway service from Carroll Street to California, Ohio. The investigation revealed the cost of construction and operation to be too expensive to warrant the extension at this time. Hence, the Chamber opposed the project when presented to the people by initiative petition at the November election. The project was rejected at the polls.

Surveys Surveys to determine the increase in cost of living as compared with previous periods, were conducted at regular intervals by the Industrial Expansion Department, at the request of local employers, who use the data furnished as basis for wage adjustments.

Investigations were also conducted to ascertain the rates of wage in 1914 and 1920, hours of work, percentage of organized labor represented in each occupation of the building trades, and the cost of building material in Cincinnati. These surveys were made as a part of an extensive investigation undertaken by the Cleveland Chamber of Commerce.

Taxation Following the annual meeting of the Ohio Commercial Secretaries'
Association, held in Cincinnati, May 21, the Cincinnati Chamber of Commerce initiated a State wide movement toward the financial relief of cities.

A meeting was arranged at Columbus on June 18, to which were invited representatives of all other commercial organizations throughout the State. At this meeting, a large central committee was appointed to prepare a report and recommendations for a definite plan of action, and the committee was authorized to add to its number representatives from the various business, labor and agricultural organizations of the State, which was accordingly done. Judge Rufus B. Smith was made chairman of this committee. A meeting of the committee was called at Columbus on June 29, and sub-committees were appointed to handle the following questions: Financial relief of cities, elimination of the

bonding power of the taxation districts; a revision of the budget system, and plans for a taxation convention for Ohio.

Cincinnati was represented at the conference by a large delegation, including the Executive Secretary, the manager of the Department of Civic Affairs, and members of the Taxation Committee.

As a result of this work bills are ready for presentation to the present session of the legislature to provide temporary relief for cities for three years, and machinery for working out during that time a comprehensive tax system for the State to replace the present hodgepodge which is perhaps the worst in the United States.

Tax Levy for On recommendation of the Education Committee, the Board School Purposes of Directors approved the extra tax levy of 1½ mills for school purposes, voted on at the November election, and appointed the chairman of the committee to serve on a joint committee with a view to bringing this extra tax levy before the public.

Telephone The filing of a new schedule of telephone rates by the Cincinnati and Suburban Bell Telephone Co., effective August 1, led to the appointment of a special committee to investigate and report on the question.

This committee rendered valuable service in carefully investigating the proposed rates and attending hearings of the Ohio Public Utilities Commission at the City Hall, in September.

Inasmuch as the proposed rates are discriminating in character, and place an added burden upon certain suburban sections, and also serve to restrict communication between various sections of the city, a protest against the additional toll charges was formulated by the committee, approved by the Board of Directors, and transmitted to the Public Utilities Commission. In this connection the City Auditor was also requested to bring suit to test the validity of the law permitting public utilities to put into effect new tariffs before the Public Utilities Commission has rendered a decision.

Tercentenary Following a meeting of the Retail Stores Association with prominent local manufacturers, a large committee was appointed to devise plans for a tercentenary pageant, commemorating the landing of the Pilgrims; the celebration to occur in the Fall of 1921. Subsequent meetings of the committee were held with the result that elaborate plans are now under way to insure the success of this celebration.

Terminal As a representative of Cincinnati shippers, the manager of the Committees

Traffic Department serves as a member of the Cincinnati Terminal Committee, which acts in an advisory capacity to the local railroad committees in their efforts to relieve traffic congestion in the Cin-

cinnati terminals. Service on this committee has involved participation in numerous conferences during the six months period, and daily attendance at meetings during the month of June.

The work of the committee generally has been productive of excellent results in relieving the congested conditions of the terminals, evidenced by a vast improvement in local business. In order to bring about these results, it was necessary to restrict somewhat the handling of lumber shipments to Cincinnati and also the movement of certain classes of commodities between points within the Cincinnati terminals.

Since May 25, the manager has also served as a representative of the shippers on the Terminal Committee appointed by the Interstate Commerce Commission.

Terminal Through the efforts of a committee representing Cincinnati Manager shippers, of which the Manager of the Traffic Department was chairman the office of Terminal Manager was established at Cincinnati, in charge of Mr. J. A. Morris.

The great improvement apparent in the condition of the terminals and the valuable assistance rendered to the shippers, are conclusive evidence of the success of Mr. Morris' method of handling the situation.

Trade The number of trade inquiries received by the Division of ManuInquiries factures from out-of-town firms desiring to be placed in communication with manufacturers of various products increases daily. Approximately fifteen hundred such inquiries were handled during the year by the
Division, and about five hundred by the Trade Expansion Department. The
prompt attention given to such inquiries has resulted in a large number of business
connections being consummated with firms in territories not previously represented here.

Traffic In January, the Chamber of Commerce sent as a representative, Congestion the Vice-Chairman of its Committee on Traffic and Congestion to accompany a committee of the City Council on a trip to investigate the matter of traffic congestion in other cities.

A report of this committee has been published. Ordinances were drawn and part of these have already been put into effect.

Traffic The manager of the Traffic Department has attended regularly the Leagues various meetings of the National Industrial Traffic League, participating in their committee work, and at the annual meeting in New York was elected a director for the coming year. He also attended meetings of the Ohio State Industrial Traffic League, representing interstate rate situations.

Transportation With the anticipated return of the railroads to private operation on January 1, the general attempt to bring about radical changes and dispose of pending matters prior to this date, and the subsequent

extension of government operation until March 1, tended to seriously interfere with transportation and necessitated the closest attention to changes being undertaken and those contemplated.

The uncertainty of the enactment of reasonable legislation to govern the operation and maintenace of the carriers after their return to private control was also viewed with considerable apprehension, both as to future transportation as well as industrial business. This condition, as far as the carriers were concerned was somewhat relieved by the passage of the trasportation act with its guaranty provision and basis for future revenue, but subsequent delay in the appointment of the Railroad Labor Board, coupled with the general labor unrest, precipitated a strike among certain classes of railroad labor, which resulted in a scarcity of raw materials, fuel and lack of equipment for the loading of manufactured products.

During this period, demands on the part of the membership for the assistance of the Traffic Department in procuring detailed information materially increased and required the greater part of the manager's time.

The department also co-operated to the fullest extent with traffic bureaus and shippers throughout the country, in an effort to assist the carriers to return to normal conditions.

Inspection

This department issues official weight certificates, mostly on car lot goods on their receipt at Cincinnati. It takes official samples of goods for the members. It inspects and tests scales, that weight certificates may represent correct weights. It also candles eggs for members of the Produce Exchange and occasionally gauges packages of goods such as molasses, oils, greases, etc. During the year 1920, it issued weight certificates on 4,946 cars, inspected 618 cars. It issued 208 sample certificates, 59 weight certificates on less than car load lots, and candled 18,210 dozen eggs. Many members who do not do so could use weight certificates to great advantage in making claims against railroads.

COMMERCIAL AND INDUSTRIAL REVIEW

Alcohol (Hydrated oxide of ethyl).

The passing of beverage liquors has been accompanied by a desire on the part of the Government to provide for an ample supply of alcohol for medicinal and industrial uses. This is expressed in the title of the Volstead Enforcement Act, H. R. 6810, approved October 28, 1919, as follows:

"To prohibit intoxicating liquors"; "to regulate the manufacture, sale, use of spirits for other than beverage purposes"; "and to insure an ample supply of alcohol and promote its use in scientific research and in the development of fuel, dye, and other lawful industries."

This has encouraged the reconstruction of operating distilleries into industrial alcohol plants and the manufacture of alcohol for use in the manufacture of pharmaceutical preparations, medicines, flavoring extracts and perfumes, and also for the U. S. Government, hospitals, schools and colleges, and laboratories of scientific research.

The denatured alcohol field also offers an ever increasing market.

The year has been a fairly successful one, and the outlook for 1921 is equally encouraging.

Automobiles In summing up conditions and results of the automobile industry for the past year, many interesting facts are brought out. When an industry can reach its peak in production and then fall to its lowest ebb in a single year, it is easy to conceive of some fast and furious action.

At the beginning of 1920 there was an acute shortage of cars. Factories were unable to procure sufficient material, nor could they even get transportation for the raw materials at the high prices then prevailing. This condition existed until about June or July when the factories began to feel a general slump in orders from the distributors and dealers. This slight falling off in demand was not at first taken seriously, but from July 1st on the demand fell off very rapidly and each day the dealer was confronted with more serious problems. Toward the end of August, dealers realizing the seriousness of the situation wisely began to curtail overhead expenses and continued along these lines until the end of the year.

As a result, the factories receiving no orders or encouragement from their dealer organizations, were forced to cut down their out-put and finally in November and December, there were few, if any, of the factories making anything at all.

The used car situation was, of course, affected by the inability to move new cars. This condition combined with the fact that in such cities as Detroit, Cleveland and Akron, the automobile and tire factories had suspended the greater part of their working forces, resulted in a great many cars which had been purchased by wage earners on the time payment plan, being thrown on the market, causing a general set back in the demand and prices of used cars.

There is hardly any reason to give for the totally different conditions which existed during the latter half of the year, except the prevailing high prices on all merchandise including automobiles and the factories fearing an overproduction if they continued. The tightness of money naturally had a great deal to do with the situation. It is believed generally that during the next two months the automobile business will begin to function normally.

Tanks

The output of boilers and tanks was equal to previous years.

Profits were not so large because of fluctuation in prices. However, the earnings for the year 1920, were beyond expectations and the outlook is optimistic for the future, regardless of the "lull" at the present time.

Candy The candy business during the first three months of 1920 was in a flourishing condition. Orders were plentiful and prices of raw materials were very high, sugar selling at that time at about 18 to 20 cents per pound. In March sugar began going up reaching 30 cents per pound in June and July. However, business continued good at that time. Manufacturers were making candy for fall delivery which usually begins about September 1, but the heavy Fall business did not materialize.

In September sugar began to decline and continued so for the balance of the year. The demand for manufactured products was light and the usual very large Christmas business was not up to expectations. Large stocks of goods were carried over to 1921.

Castings The foundry business as a whole was not operating over 25 per cent at the close of the year. Most of the foundries in Cincinnati, make machine tool castings, and it is questionable whether they are operating to even this extent.

The trend of prices was distinctly downward, although about the only thing the foundry can use, at a low price up to the present time, is pig iron and coke. Wages have not declined to any appreciable extent.

The outlook for 1921 is problematical, but it is generally anticipated that business will revive considerably by July 1st.

Clothing— Cincinnati's reputation as a clothing center has improved Ready to Wear materially within the last five years.

Conditions during the past year were practically the same as in other markets, and while the sales in the aggregate increased overprevious years, in fact, assuming the greatest proportions in the history of Cincinnati, the units owing to advanced prices, were not as great.

However, beginning some time in August, and continuing during the Fall, due to Government agitation, which was taken up by the newspapers, the whole

clothing industry throughout the United States suffered, Cincinnati being no exception.

The season's business on the whole represented about a 3% decrease over 1919. Profits on the year only represented 15% of 1919, which was due to the revision of prices downward during the fall season.

Comparative reductions on merchandise as compared to last season are represented by woolen materials about $33^{1}/_{3}\%$ lower, cotton goods 50%, silks about 50%. Labor has not been subjected to any depreciation in the scale of wages up to the present time.

The finished garments represent about a 30% to $33^{1}/_{3}\%$ lower selling price than last season.

Clothing— In the early part of the year, most of the overall houses were so busy that they were compelled to turn away business. Prices of denims were the highest on record, being about three hundred per cent above pre-war prices. Prices of overalls were advanced in the same proportion. Labor was high and scarce.

In June, business started to slacken and retail merchants commenced to cancel orders placed for July and August delivery. By July, most of the orders had been cancelled and business was practically at a standstill. Houses which had orders left for July and August continued to operate their plants but the others closed down for some time and, later began operating on a half time schedule. One large concern, however, operated its plant full time until November 18th.

During September, the price of overalls was reduced \$6.00 a dozen. Another reduction of \$6 a dozen was made in October and another \$6 cut in December, bringing down the price of overalls to less than one half of the peak prices and only about a hundred per cent above pre-war prices.

In November, denims were reduced from 44 cents a yard to 25 cents, but practically all the overall houses had contracts with the mills at 44 cents and were compelled to take them out at the contract price during November and December. At the same time, they had to sell their overalls at a reduction of over fifty per cent. Consequently big losses were sustained.

Cincinnati overall manufacturers were the first in the country to reduce prices on overalls, notwithstanding the fact that they also had to take out denims at the high prices contracted for.

Clothing— The cap conditions of 1920 were similar to those of the clothing, Cloth Caps shirt, and neckware industries.

Orders for Spring 1920 were fully fifty per cent more than they were in 1919—part of this increase being due to prices of the merchandise.

January, February, March and April were big shipping months and business increased forty per cent during these months.

About September 15th, continuing to the end of the year, cancellations and returns were in evidence and resulted in a curtailment of working forces in the factories and a slight reduction in wages.

Clothing— Wholesale Millinery

During the first six months, the wholesale millinery trade was extremely active, and, in fact, made new records in the local market.

This activity was quite pronounced, during July and August in spite of the recession, which affected many other lines.

The conservatism, which was properly displayed by buyers began to manifest itself the beginning of September. It was increasingly apparent during the balance of the year.

The deflation in values, while not so great in this line, reached its peak in October and November, and had is effect upon sales in this territory.

During the so-called Fall season, the volume of sales was just about equal to that of 1919, but in proportion to the Spring business, showed a considerable decrease.

Coal Conditions in the coal business were very uncertain during the early part of the year. There was a good steady demand which increased up to the summer time. However, the inability of the railroads to handle the business offered caused considerable apprehension throughout the country, especially after the Interstate Commerce Commission had ordered that a large percentage of coal produced in West Virginia and Kentucky be diverted to Lake shipments. This left inadequate supplies for intermediate territories, i. e., Ohio, Indiana and Michigan. Certain large manufacturers sending their buyers directly to the coal mines to secure coal for their needs, began bidding for the coal, and this condition resulted in an advance in price.

About the 1st of April an advance in wages was awarded to miners under a two year agreement, which does not expire until April 1st, 1922. This compelled an advance in the price of coal. During the summer dissatisfaction on the part of day labor in the mining of coal, found expression before Government officials, and resulted in a Commission being appointed, and an advance of \$1.50 per day being agreed upon for day labor, and a still further advance in the price of coal to the amount of 25 to 50 cents per ton. The result of all these conditions was the highest price for coal that had been paid locally, and throughout this section of the country, and for coal at the mines. This condition prevailed until the Lake season closed—that is, until fear of ice, which comes about the 1st of December, caused Lake docks to close. Thereafter the market subsided, and at the close of year the coal supply was adequate to meet all needs. The outlook for 1921 would seem to indicate a plentiful supply of coal, and low prices. The costs, however, for all mines operated by union labor, are such that they can not be reduced appreciably until the United Mine Workers see the need for reducing their wages to conform with the reduction in all things that enter into the cost of living, and in comformity with the reduction of wages in other lines. Inasmuch as coal is worth but about 10 cents per ton in the hill before it is mined, labor is the principal item which determines the cost to the consumer.

Cotton Seed Commencing about March 1st of last year, values for cotton-seed oil and other cotton-seed products experienced a very serious and rather unexpected deflation. This has been practically the case with every kind of product or commodity.

As expressed in the daily newspapers, there developed a consumers' or buyers' strike or "boycott," and dealers, jobbers, manufacturers, importers and producers found that their accumulated stocks were not moved. In almost all lines it took a number of months for these business interests to realize that the readjustment and deflation of prices during this reconstruction period had become an imperative business necessity in order to move stocks of all sorts of products and merchandise, and thus reduce and release consequent frozen credits.

With the advent of lower prices in the producing and manufacturing markets, these accumulated stocks have shown an important reduction, and there has been generated a more optimistic sentiment among the consuming and buying public, as well as business men, in practically all lines.

During the past four months exports of cotton seed oil, particularly to European countries, have been of very satisfactory volume. There has likewise been a good domestic distribution of this commodity.

Pharmaceuticals The conditions prevailing in the manufacture of pharmaceuticals during 1920 did not display unusual features, nor trend of prices differing from that which affected all lines. The inflation however had not been nearly as great as in many lines of merchandise and the depreciation in values was correspondingly light. This lowering of market prices came later in the drug industry than in other lines of business.

The complete deflation will be a very slow process because the industry is dependent for raw materials upon sources all over the world, and today's markets are said to be in the case of many important items below actual import cost.

Further important declines are not anticipated for the largest single item of cost is alcohol, 85% of the price of which is government tax, whereas sugar and glycerin, which come next in importance have already been pretty thoroughly liquidated.

Electric Motors The manufacture of electrical motors and generators and electro-plating generators, was 80% greater in volume for 1920 than any previous year, although the cost of manufacture and material were extremely high and are just returning to practically 10% lower than the high peak.

The outlook for 1921 is very uncertain.

Flour The year 1920, particularly the last half of that year, was the most unsatisfactory from a milling standpoint that has been experienced for many years.

On May 26, 1920, the U. S. Grain Corporation issued its last Bulletin No. 33 to all licensees in this zone, informing them that by proclamation of the President of May 25, 1920, there is terminated effective June 1, 1920, all licenses affecting wheat and wheat products and cereals and cereal products, whether issued under the license authority of the Wheat Guaranty Act of March 4, 1919, or under the original Food Administration Act of August 10, 1917. This bulletin terminated the necessity for licensees to make any further regular or special reports, and pre-war methods became effective in this zone in time for the handling of the new crop.

Option trading was resumed in Chicago on July 15, trading being permitted in the December and March options. The December option opened at \$2.72 to \$2.75, closing at \$1.73 on December 31, the lowest for that option being \$1.52 which occured on November 26. The range between the high and low being \$1.23. At no time between July 15 and December 31 did cash wheat sell at a price below the option. At various times during the period mentioned cash wheat sold as high as 30 above that of the December option. This made it practically impossible for millers to accumulate wheat with confidence or to protect themselves against losses on account of there being no provision for a carrying charge between the cash price and the option. The result of these conditions was that mills accumulated very little wheat except in a very few cases, only buying from day to day as they made sales of flour. A great deal of uncertainty has existed among flour buyers during the entire time since the Government agencies released control, mills generally have operated on a very much reduced schedule and business has been conducted on a most unsatisfactory basis.

Very little exporting of flour was done by the mills during the last six months of 1920, the Shipping Board having permitted a differential in ocean freight rates of 25 cents per cwt. in favor of wheat as against flour. This wide differential made it impossible for mills to work any considerable business on an export basis. This differential has been reduced to 5 cents per cwt., which did not become effective until a very large part of the United States surplus had been exported.

Later, when it became evident that Canada would have a very large surplus, there sprung up a demand in this country for Canadian wheat and flour, this demand being augmented by the activities of Canadian millers and grain dealers, as the result of which a very large amount of Canadian wheat and flour was imported by this country. This resulted in a further depression in the milling business and a material reduction in the price of both wheat and flour in this country, causing considerable financial losses to those who had accumulated wheat or flour.

Farmers who failed to take advantage of the higher prices obtaining earlier in the crop year are now trying to induce the Government to put on a tariff

on wheat with the idea of shutting out the Canadian competition. They are evidently overlooking the fact, however, that putting on this tariff may operate very greatly to the disadvantage of this country on account of Canada buying very much more commodities from the United States than the United States buys from them.

Then again, if Canada is not allowed to ship her wheat into this country, it will mean that she will ship it to Europe thus making it impossible for us to seek any export business there, so that the competition will simply be shifted from this country to Europe.

It is quite within the truth to say that the milling business generally in this country was never in such a deplorable condition as at present. However, there is still left a very distinct ray of hope, inasmuch as stocks of flour have been allowed to become depleted to the extent that buying will become necessary on a large scale a little later. It is also known that there is a considerable quantity of wheat being held by farmers in this country and that as soon as they make up their minds that they will have to accept their share of the losses due to general deflation, this wheat will come out, new money will be created, flour buyers will become more numerous and general business speed up.

Folding Immediately following the signing of the armistice in 1918 the **Boxes** prices on boxboard abated to a very great extent, remaining fairly low during the first half of 1919.

With a revival in business, prices began to rise and in January 1920 were ruling at figures much higher than the highest point reached in 1918. These prices were constantly advancing, however, until the peak was reached in August, when boxboard and paper generally sold at the highest prices in the history of the industry. From that time, due to the decline in general business conditions, the prices receded rapidly, some grades showing a loss of more than 50% at the end of the year.

These prices were due to several causes: the greatly increased demand brought about by the tremendous amount of business offered, the high cost of labor and the difficulty of securing raw materials. Strikes on the railroads during the year had their usual effect in curtailing output at a time when the demand was greatest.

The chief feature was the almost immediate cessation of business. With the largest bookings in August which had been experienced the demand subsided very suddenly and the following month reached the lowest level.

Fruits and Prices of potatoes, cabbage and apples were very high during the Vegetables first ninety days of the year. This condition was due to the shortage of crops. Naturally with every line of business booming, the buyer was forced to make his purchases at best figures possible and the advance in any commodity did not preclude the dealer from making further purchases.

The new crop of potatoes and onions had some bearing on prices of old. For the time being, onions were somewhat lower but potatoes, on account of frost in Florida, were late; consequently old potatoes advanced and sold readily at higher prices.

For a while a shortage of crops was anticipated because of the difficulty experienced in securing farm labor and also because of the extremely high prices of seed fertilizer. But contrary to all expectations, the crops proved to be very, very large and there was always some means available for moving them.

There were a great many instances where quite a large proportion of the crops went to waste. This was especially true of fruits early in the season, which are so perishable that they must be marketed as soon as they are ready to move. Not withstanding all these conditions, receipts were heavy and prices reasonable.

Furniture The year of 1920 began to be a banner year in the history of furniture manufacturing and continued as such until about June. From then on orders stopped coming in, help troubles eased up, orders on books were filled very rapidly and by September there was very little business and the anticipated banner year had turned into a disappointment. Prices increased about 10% from the first of the year and during the latter part of the year decreased about 20%.

A larger demand for desks and office furniture was experienced during 1920 than during any previous period. Had it been possible to obtain sufficient help during that period, the industry would have enjoyed even a greater volume of business.

During the course of the year several advances were necessary to meet the increased cost of material and labor. This condition however, has abated to the extent that at the present time the industry is very near to the position it had at the beginning of 1920.

The industry was confronted with the readjustment requirements about December 1, 1920 and is still affected. This condition will continue until such time as will require all material costs and other items of production to be at a level to justify a general demand, as is necessary in all industries.

The same conditions prevailed in the export business, which had prospered during the greater part of 1920. The very low foreign exchange rates together with a like depression of business and curtailed demand has caused the same slump in the foreign branch as now prevails domestically.

Groceries The year 1920 was the largest in the history of the grocery business, the volume reaching unprecedented figures.

On the average throughout the year abnormal prices ruled to the highest on record, the maximum advance reaching its peak May 15th, an increase of 15 per cent over January 1920.

Declines from the middle of May to December 31st were almost continuous, resulting in an average of 35 per cent, the year ending with prices 20 per cent lower than the first of the year.



This total decline of 35 per cent is such a large decline as to almost be the maximum for the present, although slowly and steadily the general trend is lower still.

Jewelry The jewelry industry was affected but slightly by readjustment conditions. During the war, and the great boom in business generally, jewelry and kindred lines had advanced less than perhaps few other articles.

The principal cost which enters into the manufacture of jewelry is labor, the material, such as gold, silver, copper and brass being of comparatively small intrinsic value. Consequently, the decline in merchandise was very light.

Collections at the close of the year were exceptionally good except in a few localities, affected by industrial conditions.

The price of diamonds was merely affected temporarily through the decline of European exchange. Diamonds at the source are not any cheaper than they were a year or two ago.

A brisk Spring trade is anticipated.

Leather Leather was one of the first commodities to feel the decline in 1920 and the reduction in the price of hides was probably as drastic as any which occurred.

In the spring of 1920 shoe retailers began to cancel orders and return goods and the evils of this practice were quickly reflected in the tanning business. Business in sole leather declined at once and continued in a state of stagnation during the rest of the year. Because of the length of the process and the large amount of stock necessarily carried, sole leather tanners were comeplled to take enormous losses in their inventories.

The upholstering leather business was going with a rush early in 1920, principally owing to the largely increased schedules planned by motor car manufacturers. This lasted about six months and then declined rapidly until it was practically dead at the close of the year. The majority of the automobile manufacturers greatly reduced their output and failed to take out their orders for upholstering leather so that the situation with regard to this commodity at the end of the year was practically the same as that of sole leather.

Linseed Oil The linseed oil market at Cincinnati for 1920 opened January 1st at 1.89 and for the first five months of the year, the change in price was slight, then a steady decline set in and continued to the end of the year, when prices reached eighty cents per gallon.

Demand was brisk throughout the year and consumption large. Supplies were adequate but deliveries were uncertain owing to strikes and other transportation difficulties. Argentine, as for the past several years, supplied some two thirds of the United States' requirements of linseed oil in flax seed.

Live Stock During the past year there were handled a total of 32,294 cars of live stock through the Cincinnati Union Stock Yards Company, 26,890 cars arriving by railroad and the equivalent of 5,404 cars by motor truck, having an approximate value of \$66,500,000.00. About sixty per cent of this live stock was slaughtered in Cincinnati, while the balance went to eastern killers. Ninety per cent of these shipments were shipped from within a radius of 150 miles of Cincinnati, and many of the shippers accompanied their shipments.

Lumber Prices on lumber at the beginning of the year were higher than they had ever been before with the tendency to continue upward. The peak of prices was reached in February and March and from that time on there was a continuous decline which was still in progress at the end of the year.

The reasons for the decline in price were the same as those causing declines in other commodities. Cessation of buying, particularly of houses, was responsible. Productions were curtailed until they were only 60 to 70% of normal, but even at this rate only about 75% of the production was absorbed. The total decline in price from the peak amounted approximately to 60%.

Machine The year 1920 began in the machine tool industry with a large volume of orders upon theb ooks of almost all machine tool builders, and the receipt of new orders kept up pretty steadily until about May, when a decline set in, which continued until by the end of the year the sale of machine tools was very greatly reduced.

The industry here was very badly affected by a strike lasting approximately four and one-half months, from May 1st to September 15th, which also had its detrimental effects.

Prices remained approximately the same throughout the year and there were practically no advances. On the other hand, there were a few reductions in price—not material, however, because costs have kept practically at the peak.

Packing in volume with 1919. The winter season was one of high prices although there was a reduction of 20 per cent in the cost live hogs. During the early winter months there was an active demand for hog products at well sustained prices and a satisfactory profit resulted.

The beginning of the summer season was attended with an advance in the price of live hogs, and this continued until the first of June when hogs came into market in greater quantity, bringing about a recession in values.

During the summer months packing and slaughter was about normal but early in August foreign exports decreased materially and stocks of products, especially lard, began piling up at the large centers. No alarm was felt at first as the lull was looked upon as temporary, but after a month no relief appeared. Hog products began to tumble precipitately in price and continued until the whole line of hog products in the hands of packers showed the ruinous decrease of from 30% to 50% within a period of less than sixty days.

So disastrous a break was never before heard of in the history of the business. Cincinnati packers had to bear their relative portion of this loss as shown in their annual inventories, wiping out the profits of the year's operation. The combination of unfavorable circumstances that brought this about was created by the war and the inflated prices. A return to normal conditions was inevitable but the packers were not prepared for its coming so soon nor so suddenly. It is hoped now that the worst is over and the coming year will show better results.

Motor Fire The demand for motor fire apparatus has been even better than Equipment before—a result which might well be attributed to the growing confidence of the general public in the superiority of these more modern machines over the older horse-drawn vehicles.

The product has not been the subject of spectacular advances in price. Under the restrictive conditions which prevailed in the early part of 1920 and the subsequent labor difficulties, it was impossible to force production, but nevertheless the output for the year was about $12\frac{1}{2}\%$ greater than in 1919.

The outlook at the present writing is good for new business.

Motor The first half of 1920 was marked with a big demand for trucks of all sizes, although after reaching a high point during the months of March and April, the demand seemed to decrease materially.

Prices in general decreased during the first half of the year, although with one or two exceptions, they have remained stationary since that time.

It is believed that the year 1921 will be an exceptionally good year for the sale of motor trucks, particularly in view of the extensive road building program in the execution of which motor trucks will play a very important part.

Paper Paper is to such a large extent essential to all lines of industry that the fluctuations of the paper market over any considerable period of time may be regarded as a fairly accurate reflex of general business conditions.

The high prices of fine and coarse papers that prevailed practically throughout the entire year 1920, register with very considerable accuracy the general underproduction of miscellaneous commodities and the consequent prodigality of all classes of people in the expenditure of abnormal incomes.

Cincinnati is a great distributing center for news print paper, both by large American and Canadian mills that sell direct under contract to the bigger publishers and by the very important wholesale paper merchants acting as mill agents for contract news and also operating on a spot basis in the open market.

Contract prices for newsprint from the large mills to the large publishers averaged from 5½ to 7 cents per pound, f. o. b. mill. Spot tonnage both of domestic and of foreign manufacture was in active demand for at least nine months of the year, both because of the unusually heavy demands made by the large publishers on contracts, automatically reducing tonnage available for smaller publishers and because of the unparalleled demand for advertising space, which called for enormous tonnage in excess of contract reservations.

The spot market often ran as high as nine and ten cents per pound and on several occasions touched the unheard of figure of sixteen cents per pound f. o. b. mill.

The demand for krafts, wrappings, and bag papers, was firm practically throughout the year, the supply being inadequate to meet the requirements of the general industry. This demand and the high cost of raw material, fuel, labor and transportation kept prices at high levels and stimulated heavy buying.

Book papers and magazine papers, plain and coated, experienced the same stimulating influences as news papers. Practically all book paper mills were oversold for more than half the year, and although the productive efficiency of the plants was generally maintained on a high plane there was considerable loss of production incident to shortage of raw materials, particularly sulphite pulp. Undoubtedly, the volume of book paper sold in Cincinnati and distributed through Cincinnati paper houses exceeded both in tonnage and in value that of any previous year.

Products

During the year the demand for petroleum products in this market showed a substantial increase over that of 1919, particularly with regard to the light products, gasoline, etc. Lubricating oils and the heavier products were in good demand, but owing to decrease in operation in manufacturing plants the demand was not as heavy as would otherwise have been the case.

Generally speaking, prices on all petroleum products remained at about the same level as during the latter part of 1919.

The demand for fuel oil continues to increase, and further development is looked for in this line.

General conditions have been favorable during the year, and further improvement is anticipated.

Pianos There was a heavy demand for pianos during the first half of the year and payments were prompt. A decline in the demand was noticeable in October, but in the early part of December at which time the demand is usually the greatest, there was a heavy slump in the trade, many of the allied industries being obliged to close down temporarily.

The general trend of prices during the early part of the year was upward, reaching the highest point about July. Some slight reductions were made during the months of August, September and October and these were followed by small reductions in price during the latter part of December. No great reductions in price, however, were possible, owing to the fact that in this industry materials purchased are not put out as a finished product for some time and naturally the reductions do not occur as rapidly as in other lines.

The generally accepted reason for the sudden falling off of business is attributed to the demand for lower prices and a decision of the public to discontinue buying.



During the year this business was handicapped because of the inability of manufacturers to procure supplies needed. There was no overproduction figuring on the normal output of the factories in general but rather an underproduction due to the difficulty in securing material and also to labor conditions.

Pig Iron The year was quite a prosperous one in this industry. It began slowly with the revival in the automobile industry which spread to various other industries closely allied. Buying was brisk in the early part of the year and the delays caused by railroad strikes and weather conditions made it necessary for many consumers to pyramid their purchases in order to keep supplied with the raw materials needed for their work. Prices advanced steadily for the first two months, then proceeded on about an even keel until July when they advanced further, reaching the peak in September and October. Since November, there has been a decided decline.

During the latter part of the year, business was very dull. Most districts reported foundries running from 10 to 35% with the exception of the car wheel manufacturers and railroad repair shops which were running quite well. During the last few months of the year, there was practically no buying of pig iron or coke excepting a little tonnage actually needed for immediate use. As soon as the demand declined, the producers began banking and blowing out furnaces so that at the close of the year, pig iron production was at an exceptionally low ebb and it is now only slightly in excess of consumption.

Stocks on hand at the furnace companies' yards, as well as at most of the foundries, are low, and when business again picks up there will be practically no slack to be tightened but it will move forward steadily. This is one of the most encouraging features in the present situation.

Printing Inks During the first eight months of the year business was unusually active in this industry, but in the general slump which occurred during the last quarter of the year, the printing business (and consequently the ink business) suffered in common with practically all branches of manufacture.

On the whole, the volume of business for the entire year was unusually large, notwithstanding the fact that the slump above referred to had produced what was practically a complete paralysis of business in the months of November and December.

The outlook at the present time, with all chances for foreign shipments from the United States considered, is anything but cheerful.

Produce The produce trade experienced a very interesting year. No doubt, the most unusual ever had.

Egg dealers found themselves facing the highest prices ever paid for eggs into storage at the opening of the season. Packers in the large markets were discouraged and refrained from heavy speculation to such an extent that a short-

age of 800,000 cases existed in the four largest markets by November 1st. Costs were from three to five cents higher than those paid in the previous season. Cincinnati storage stocks were 41,102 cases August 1st. The principal cause for this condition was the shortage of hens during the Spring laying periods.

However, as the market on grain declined during the fall and winter, farmers could afford to carry more hens and pullets through the winter period and this with the mild weather conditions caused a heavier lay. Consequently, the immense shortage was overcome by the heaviest winter production had in years, with a decline in price of 38 cents per dozen in seventeen days.

Speculators holding eggs for January and February sales lost heavily, while the early sellers had fair margins to their credit. The maximum price during the winter period was 80 cents and the minimum about 30 cents per dozen.

The 1920 creamery butter market was the most disastrous in years with prices into storage during May at $52\frac{1}{2}$ cents to $62\frac{1}{2}$ c ents, June at 52 cents to 56 cents, and sales during December and January of storage creameries as low as 44 cents to 45 cents. While storage stocks were short over 2,000,000 pounds compared with the same period of last year, the importation of large quantities of European butter caused heavy declines in seaboard markets. Fresh extras in creameries sold at about 10 cents per pound lower in December compared with December 1919. Lower grain and hay prices also influenced a greater winter production in dairy products and lower values.

Railroad Owing to the financial condition of the railroads during the past few years, extensive improvements in railroad construction and service have been deferred to some extent. However, such improvements which have been completed in the Cincinnati district are worthy of attention.

The Baltimore & Ohio Railroad is engaged in the reconstruction of the bridge over the Big Miami River near Lawrenceburg, which was destroyed by ice during the early part of 1918. This reconstruction was commenced during July 1920 and will be completed by November 1, 1921 at an approximate cost of \$2,000,000.00.

This Road has also completed the installation of side-track facilities for various industries in the Cincinnati district.

The Chesapeake & Ohio Railroad has re-established fast freight schedules between eastern cities and Cincinnati, and is now giving pre-war service. It has also re-established package car service from Cincinnati, and has recently inaugurated a refrigerator service for less than carload freight to various points.

Extensive improvements in the way of elimination of grade crossings on the Kentucky side of the river, and the building of a new passenger station at Covington, as well as improvements in the Cincinnati terminal, are in contemplation for the current year.

Large bridges and viaducts over the Millcreek tracks, Freeman Avenue, Carr Street, and Mill Street, which have been under construction by the Cleve-

land, Cincinnati, Chicago & St. Louis Railway have been completed. Several minor yard track changes were made to facilitate operations.

As rapidly as justified by business conditions, through car traffic was arranged between Cincinnati and eastern points, and west as far as Kansas City. A pre-war schedule for freight trains was re-established providing for an average of sixteen daily trains each way out of Cincinnati; four of which, in each direction, are high speed trains, carrying perishable products.

Three passenger trains were added to the Cincinnati-Cleveland service for local travel, in addition to providing improved service for mail, express, package, and coach passengers.

Beginning June 26, 1921, this road will establish a through Cincinnati-Mackinaw sleeper, which will provide first class accommodations for summer travel to and from the northern Michigan summer resorts.

The Louisville & Nashville Railroad has constructed a new pumping station at DeCourcy, Kentucky, and installed hoists at the various freight houses for handling truck bodies of the Motor Terminals Company, which transfers freight within the Cincinnati Terminals.

Extensive improvements in eastern Kentucky to facilitate the movement of coal from that section through the Cincinnati gateway are also under way.

No physical improvements are reported by the Norfolk and Western in this vicinity, but the service on this road has been materially improved by the re-establishment of freight schedules on a pre-war basis.

Improvements throughout the Southern Railroad System, lessee of the Cincinnati Southern Railroad, may be briefly summarized as follows:

A spur track at Cincinnati for McWilliams & Schulte Box Factory is now under construction, the estimated cost of which will be \$2,028.00.

A spur track at Cincinnati for the Fagin & Griffin Lumber Company has been completed at an actual cost of \$2,179.00.

Reconstruction of the bridge over the Tennessee River at Chattanooga has been completed at an approximate cost of \$750,000.00.

11.5 miles of Second main track between Huffman, Tenn. and Lancing, Tenn. is under construction.

A new double track bridge across the Ohio River at Cincinnati is under construction at an estimated cost of \$3,500,000.00.

A depressed cinder track and water columns at the Ferguson shops is completed at an actual cost of \$1,251.58.

The Cumberland Hotel at Somerset, Kentucky, has been converted into an office building for division offices at an actual cost of \$5,016.69.

A new one hundred foot turn table, complete with tractor and new deck, has been installed at the Ferguson shops at an estimated cost of \$34,200.00.

A retaining wall has been built at Somerset, Kentucky, at an actual cost of \$569.52.

A foreman's house at Spring City, Tenn. was built at an actual cost of \$5,098.80.

The extension of the depot master's office in the Vine Street freight house at Cincinnati, was completed at an actual cost of \$316.09.

Other minor improvements were completed at an approximate cost of \$2,000.00.

Real The year 1920 was the most active Cincinnati has ever known in the sale of down town realty. While there was no marked increase in sale price, properties which had previously been inactive came into demand. A marked development of the year was the purchase by retail merchants of premises for the operation of their own business. Previous years have shown such merchants as renting only. There is every probability of a continuance and further spreading of this wholesome practice during 1921.

There was some sale of manufacturing property during the year, but inability to obtain desirable plants maintained as during 1918 and 1919. The great slump in manufacturing which caused the abandonment of so many plants in other setions, did not have a like effect in Cincinnati. The diversity of our manufacturing industries and their solidity enabled our companies to bridge a dangerous period. The result was that, though there was no expansion, existing plants maintained their facilities and only a comparatively small amount of manufacturing space was available.

There was great activity in home buying during the first half of the year with some decline during the last months. Cincinnati is probably eight thousand homes underbuilt, so that the demand will become more brisk than heretofore no doubt, during 1921.

The sale of lots increased during the latter half of the year. There was considerable purchasing by builders and also by private individuals who wished to obtain the lots they most desired even though they did not contemplate building.

There were practically no vacancies either in store, manufacturing or residential properties during the year. Up to October, the demand was so brisk that desirable premises, whether residential or business, were leased immediately when put on the market. Store rentals increased materially. Rents in office buildings and apartments were likewise raised due to the fact that owners found their net return depreciated because of the higher expenses.

The high cost of building stopped a vast number of projects. At the end of the year there was a decrease of approximately 20% in the cost of building; labor became more efficient and the prices of materials declined. It is not likely that further lowering of costs can be expected, and it is the general opinion that the present basis will remain as the readjustment figure.

Every indication points to a rapid real estate growth in Cincinnati. In the eighties and nineties the city was laid out far beyond its then needs. The result was a scattered development with inlying portions vacant. These intervening spaces have been largely filled and the indications point to a more regular growth outward from the existing city.



The advantages of Cincinnati as a manufacturing and business center were so clearly displayed during the war—particularly in its coal shipping and labor situation—that the city has been selected as a desirable one for the location of new industries. There is a noticeable change for the better in outside opinion regarding the advantages of Cincinnati.

Shoes At the beginning of 1920 the shoe manufacturers were booked with business well into the spring of the year and the outlook was most promising. However, the spring weather was very unseasonable, and this condition effected a serious change in the situation. Retailers began to cancel orders which were undelivered and to return merchandise they had received. This practice grew to serious proportions, but manufacturers were forced to accept these conditions.

Up until that time prices on leathers of all kinds, in fact, all materials used in the manufacture of shoes, were at the peak, but from then on there was a very decided decline which has continued throughout the year.

Serious inventory losses were sustained due to the manufacturers anticipating requirements for orders they had booked and which were cancelled by the retailers when prices began to decline. The manufacturers in their anxiety to minimize their losses and deliver goods they had in process of manufacture, voluntarily made price reductions that were very costly to them, but unfortunately it was the only course they could pursue unless they took the merchandise and disposed of it to the job lot houses with the possibility of sustaining even greater losses.

Since last June retailers have been buying very sparingly, only anticipating their needs for immediate requirements. This condition brought on a curtailment of production on the part of the manufacturers during the latter half of the year.

Structural Steel So far as this industry is concerned, the trend of prices of and Iron raw material, viz. steel from the mills, was very firm, subject to no fluctuation whatever until the last month or two of the year, during which period the mills experienced a decided falling off of orders and made a slight reduction in price as an inducement to encourage placement of some business in order to minimize the under production capacity. Warehouse prices also were firm with a slight upward tendency which was periodic up to the last quarter, or in fact beginning the latter part of the third quarter when there was a gradual reduction, so that at the end of the year warehouse prices were consistently low with prevailing mill prices.

Billed sales were greater in volume than in any previous year, even during the war period. The only discouraging feature in an otherwise generally prosperous year of business was the labor situation, there being considerable unrest, particularly in field construction labor. It is generally accepted, in theory at least, that this year will see a decided reversal in relations between employer and employee with a greater realization of the responsibilities on both sides tending toward a point of greater mutual benefit and efficiency. The present trend will have a very marked influence on the building industry as it is quite reasonable to suppose that a more settled labor condition in the building field with a trend of wage scale more nearly normal will bring about considerably more activity in this line.

Textiles During the early part of the year the textile trade was very good, but starting about September, and continuing to the latter part of the year, there was a vigorous demand from all sources to force down prices. Merchandise was sold at very low prices, in some instances at less than cost.

In past seasons, Spring trade was almost completed by travelling salesmen by about the 15th of December but no business was done this season until after the middle of January, which naturally made trade very light during the January period and early part of February. Following this period there was a marked improvement in trade which continued throughout the year. Prices have now reached a lower level, and there is no reason why trade should not continue in almost the usual channel.

STATISTICS

OF

TRADE AND COMMERCE

OF 1920

WITH COMPARISONS FOR

PREVIOUS YEARS.

SEVENTY-SECOND ANNUAL REPORT OF THE CINCINNATI CHAMBER OF COMMERCE.

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AVERAGE ANNUAL PRICES

Table showing the average annual wholesale prices in Cincinnati of the most important commodities for 10 years including 1920 together with the range of prices for 1920 and the average for the ten year period. An effort has been made to group under proper headings the kindred lines for convenience in making comparisons. These prices are all based upon dollars and decimals thereof.

ARTICLES	Unit	Range	e of 1920	1920	1919	1918	1917	1916	1915	1914	1913	1913	1161	10 year average
Cereals, Grain and Farm Products.	1	2			•		;	3	302	200	730	9	5	98
Corn No. 9 Mixed	e in	\$ 5		385	64		1.41	. S	748	250	38	213	38	057
Corn, No. 2 White	:	2	(a) 2.16	1.452	1.361	}		3	:	:	}	:	3	
Corn, No. 2'Yellow	: :	8.		1 428	7.18	3	9	•		7	9		8	990
Other No. 9 Minel	: :	1.01		F. 0.49	1.501	5°,	- 000 000 000 000	1.10	16.	400.	8	1.100	4008	1.200 5.80
Oats, No. 2 White	:	4.6		858	859	•	8.	00 .	ART.	2	1 00.	704	070E.	3
Rye, No. 2.	:	1.46		1.866	1.515	1.904	1.85	1.133	1.09	8.	. 655	.837	.	1.22
Wheat, No. 2 Red	:	1.88		2.595	2.408	2.255	2.304	1.404	1.33	1.02	1.027	1.081	.975	<u>.</u>
Flour, Winter Family	Bble.						10.67	6.01	5.61	3.775	3.503	4.022	× 5	
Flour, Winter Extra.	: :						9.10	20.01	9.5	5.47 5.62	244	3.742	20.00	
Flour Hard Wheat Family	:						32	5.47	3,4	3.6	2.4.0 6.05		3 2	
Flour Winter Patent	:					10.98	5		2	5		,		
Flour, Hard Patent.	:	11.75	(a) 15, 75	14.57	12.22	11.10								
Flour, Hard Patent Kansas	:		<u>a</u> 15.00						•					
Bran and Middlings.				!										
Bran.	Ton	33.50	8 8 8	47.52		40.95	36.16		23.46	24.49	22.01	٠.		
Mixed Feed	:	32.00	(a: 62.00	51.02		45.75	39.00		24.85	25.44	23.05	٠.		
Middlings, Standard	:	35.00	(a 62 00	52.68		47.58	45.35		88 88 88	28.08	26.13	27.994	26.54	34.77
Middlings, Grey	:	37.00	(a 65.00	56.27		45.14	42.50		26.84	26.84	24.875			
Hay, No. 1 Timothy	: :	25.50	(4-15.25	35.54		28.84	20.75		19.47	18.95	17.79	٠.		
No. 1 Clover, Mixed	: :	21.50	(a.43.50	32.84		26.50	3		17.73	17.08	15.46			
No. 1 Clover		38	(a. 43.08)	33.40	31.33	23.40	3.5	13.28	15.65	15.97	13. 13.	020	5	77 01
Clover Seed on arrival.	Dange.	3.5	30	74.6		0.40	70.07		006.7	87.	0.120	11.0/8	3.5	17.71
Limotny Seed on arrival	e de la constant de l	35	9	10.1		0.00 7.00	96		 	08.1		36	3.6	900
FIRE Seed on arrival	Donad	3.2	3 6	21.0		953	S.E	2.00	163	1.40 906	266	23.5	7.01	6. 86.
Coal and Coke		5	60.			3	•		3	3		5	•	20.
Kanawha, Affoat	Bushel							10	061	980	.0826	180	.085	
Bituminous, Delivered	Top	6.75	5	8.52	6.514		5.74) !	}				}	
Anthracite Egg Stove Chestnut, delivered	:	10.50	(a, 16.25	14.10	11.968		9.05	8.32	7.85	2.00	4.0 8	7.58	7.31	
Coke, Domestic Egg, delivered	:	10.75	16.	12.98	10.417		7.23	6.17	6.25	6.25	6.425	5.782	5.93	
Fruits, vegetables, Froduce and														
Apples, Prime to Choice	Barrel	3 .00	==	6.52	9.048	5.34	4.58	2.73	2.32	3.53	2.64	2.41	4 .08	4.31
Apples, dried, Prime to choice	Pound	8		197	. 119	.115	8	.0544	.0510	8	.0522	.0702	980	080
Peaches, dried, California fancy	= ,		•	241	.227	. 133	.12	0705	.0498	92.	.0757	.00	<u>\$</u> ;	711.
Lemons, choice	Boxes	8:5		2.7	4.00	/8 94 9 9 9	8.5	. 63 . 63	9.6	3. G	2.0	4.816	9.9	12.6
Oranges, choice	P	07.1	~	100	0.000	0.48	2.01	6.40		7. 7. 7.	8.6 7.		2.80	3.5
Butter, Dairy Ianoy	Lound:	9.5	9@ 3.5	625	628	532	9.4	383	348	3.8	į	38	28	417
Oleomargarine	:	25		3075	312	2725	233	161	173	128	1497	171	19	211
Eggs, Fresh Cathered Extra Firstst	Dosen	88	- 1	. 534	.495	.449	8.	. 277	25	247	.236	ឌ	. 19	.33
l.	1	9												
Thresh gathered Extra Firsts after Augu	August otb, 19	1919				continued on next Page	Dext Fag	•						

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ARTICLES	Unit	Ren	Range of 1920	1920	1919	1918	1917	9161	1918	1914	1913	1913	1161	S year	
Potatoes, on arrival at R. R. *	Bushel	1.50	09.6	689	2.52	2.09	2.07	1.18	\$64.	.795	8.	1.167	26.	1.71	
Groceries, Candles, Star. Coffee, Fair Rio	Pound	.21.75	© ©(. 177	2425		138	.14125	.0998	100	172	101	.1025	142	
Cheese, New York. Cheese, Ohio. **Molassea, Prime to Strict Prime N.O.O.K.	Gallon		ඉලල	24.8 206.4 87.8	3317	. 281 . 676	5.55 8.55 8.55 8.55 8.55 8.55 8.55 8.55	19 25	431	28.	168 168	173	848	217 493	
Peanuts, fancy hand picked.	Pound	8,52,6			.107 .1075		3,5,8	.0506	8 8 4	89.5.	.0571	.053 853 70	şisis		
Salt, Ohio Kaver and Manawha. Soap. See separate item. Sorehum Prime to choice	Gallon	3 8	9 € • 1		1.03	•	. 2	.348	.313	8		88	.3487	3	
Starch, Pearl, in 280lb, bags	. .	22.2 21.3	© 5.32 7.47 7.20	6.4.6 6.00 7.00 8.00 8.00	4.2.8 2.08	4.41 5.73	5.53 5.08 07	2,2,6,5 2,6,5,5	2.18 2.18 5.18	25.78 58.18	848				
Sugar, Off. "A".	100 lb.)			8.50	9.20	7.16	5.79 6.44	5.01 5.70		5.504 6.037	8.8 8.8		-01
Cane Lastern Granulated.	::	8.75 8.75	@32.00 @14.00	19.01 12.59	14.83 12.63										ECO1
Live Stock and Products. Cattle, Fair to medium butchers.	j :	5.50		9.18			8.57 15.56	6.55 9.63	5.61	6.06 8.41	5.98 8.57	6.945 7.688	4.33 6.78	7.39	
Sheep, Good to extra. Fresh Meat. Beef Carcas.	Pound		9 6 14 22 23		.44	10.38	9.25	6.79	5.65	4.79	4.595	3.82	= :	6.38	AN
Mess Pork	Barrel	21.00		32.44			39.29	g	15.27	20.46 .1106	19.73	혎.		27.71	
Dry Salted Short Clear.		.1550	(a) .2000 (a) .2125	. 1805	2530	.2512	.222	.137	.1020	.1212	11884	1059	.0938 0966	.1565	JAI
Bacon, Shoulders	::	1360) (5		_	3,0	940	1,400	.0983	1211	12254	•	105	1784	
Bacon, Short Ribs	:::	1750	3.⊜. 	• •	2921	283	2524	154	1163	1361	1293		38	1081	
Sugar Cured Hams	::	.1265	9 .				2155		.09116	1008	1071	• •	0865	1610	PO
Lard, Family Cotton, Middling Uplands.	::	.1350	(a) .2550 (a) .4375			317	22575	1394	0023	1136	1278	.1100	1253	1908	
Hides.	::	90.	<u>.</u>				.6342	9.8	454	2,8	.375	339	325	532	0
Tallow, Prime City Wach Tub Washed Coarse	::	.25	(a) .1925 (b) .57	132	.15		.153	393	333	<u>8</u> 4	.219	282	28 83 83 83	.382	_
Liquors and Tobacco.	Remei		ı					25	8.27		8.0	8.00	8.00		HI
Beer	::					3.5 8.5 8.5	2.52	88	6.25 5.25	6.27	88	88	88		
Vhiskey Test Tobacco Medium Lest	Gallon	.25	@ 0 4 .	.366	.282	5.5 808.	2.444	123	1.39	1.367	1.316	1.3599		.147	
Metale, Building Materials and Oils.	Remel	2 35	88	3.26	8	233	2.05	56		1.36	1 320	1.179			
Brick.	E C	4.00 (a)	8.8	5.00 5.00 5.00	8.9 8.9	11.4 1.693	38.00 80 80.00 80.00 80.00 80.00 80 80 80 80 80 80 80 80 80 80 80 80 8	868		8.1 8.8 8.8	82. 82.	1.743	8.25 8.25	58.55 58.55 58.55	
Lead, Pig Iron, Pig Hanging Rock	Pound		3		•	1.00	3.5	325		36.21		2 2 2 2 3	858	8	
Iron, Pig. No. 2 Southern Coke. Iron, Pig. Lake Coke No. 2	: : 5	27. 28.2 28.2	\$ 3. \$ 3. \$ 3. \$ 3.	57.55 23.55	32.5 27.5 27.5 28.5 28.5 28.5 28.5 28.5 28.5 28.5 28	125	2 2		15.30	2.83 2.83 2.83 2.83	~	15.575 15.575 095	14.5 2.2 2.2 2.2 2.2 3.2 3.2 3.2 3.2 3.2 3.2	105	
*100 lbs. 1918 and thereafter.			Ш	z	O. Centrifugals 1920	1920				1	144 Oak Packer Steer Back	ker Steer	Back 19	.0	

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10 year average	.898 1.05 .742	1.29	55.74		.598	3.87	8.23	. 0490 .1280 .1999 .0707	.0771
1161	.70 .91	1.05	33.38		82	3.475	6.725		.01875 .0475 .04625 .0375
1912	.545	1.05	38.33		82.	3.175 2.975 2.475	6.725		01875 05125 0475 0425 035
1913	.5702 .498 .476	1.225	38.06		.65 .35 .0275 .08	3.175 3.85 2.975 3.475	6.725	0.000	.01875 .04875 .04625 .0425
1914	.533	1.207	33.00 41.00 30.50 34.00	35.00 35.00 35.00 35.00		3.175 3.85 3.175 2.375	6.725		.01875 .05375 .04375 .045
1915	.603	13.00		27.67 34.33 40.67 34.67 52.50		3.175 3.85 3.025 2.375	6.725		.01875 .05375 .04375 .045
9161	.82 .549	925	330330	27.67 34.33 40.67 34.67 52.50	255 4 55 55 55 55 55 55 55 55 55 55 55 55	3.875 3.875 3.025 3.875	6.725		.01875 .05375 .04375 .045
1917	1.26	1.084		\$21.60 \$2.00 \$2.00 \$2.00 \$2.00 \$2.00	70 56 46 346 114 0299 0299	3.325 4.175 3.425 2.55 4.175	06.9	.08 .1625 .2215 .10625	04 1115 11125 .085
1918	1.40	12.31	87.50 62.50 39.50	82.50 82.50 82.50 82.50 82.50	.75 .568 .502 .377 .13 .0317 .0317	5.27 5.27 4.80	9.20	.045 .135 .255 .0825	.04 .08 .075 .0775
1919	1.11 1.919 1.279	20.70	75.00 115.00 80.00 67.00	115.00 140.00 140.00 140.00	82 678 678 40 171 061 404 149	8 6 6 8 00 00 00 00 00 00	13,50 3,90 28 18	.0875 .18 .32 .0975	.1075 .1050 .0775
1920	1.37 1.71 1.65	29.85 29.85		117.50 120.00 142.50 115.00 157.50	95 425 275 09 65 30	6.75 6.75 5.40 6.00	13.25 3.90 40 25	10 2350 3475 14 04	.16
Range of 1920	@ 1.50 @ 2.01 @ 2.48	@ 2.50	@ 125.00 @ 200.00 @ 120.00	(a) (a) (b) (a) (a) (a) (a) (a) (a) (a) (a) (a) (a	00000000000000000000000000000000000000				
Rang	$^{1.05}_{.92}$	2.00		40.000 40.000 50.000 50.000 50.000					
Unit	Gallon	Each	MFt.		Pound	Box ::::	". Pound		
ARTICLES	Oils, Lard, No. 1, Oils, Linseed, Raw single bbls.	Cooperage, Pork barrels, City	History Oak, Plain White Pine, B Chesmut	Red Gun Red Oak, Plain Red Oak, Quartered Poplar White Oak, Quartered	EATHERS. Geese, Dure White. Duck, White Duck, Dark Chicken, Marte. Chicken, Dark Turkey, White	SOAP — Price at close of year. Star, per box of 684 lbs. White Naptha, per box of 684 lbs. Lenox, per box of 564 lbs. Polo, per box of 564 lbs.		APER. Frice at close of year. News, Print. Writing, Fine. Writing, Superfine. Writing, Manila.	Wrapping, Straw Book, Sized and Super Calendered. Book, Sized and Calendered. Book, No. 3.

MONTHLY PRICES OF WHEAT.

Monthly range of quotations for No. 2 Red Wheat, per bushel, at Cincinnati:

Montes	1920	1919	1918	1917	1916	1915	1914	1913
January Febru'y March April May June July August Sept October Nov Decem'r	2 42(a)2 7 2 48(a)2 6 2 68(a) 3 1 2 79(a) 3 0 2 33(a)2 9 2 22(a)2 6 2 36(a) 2 6 2 17(a)2 4 1 89(a)2 3	92 33@2 3 82 37@2 6 92 62@2 6 552 48@2 5 62 30@2 5 42 23@2 2 42 23@2 2 82 23@2 2 42 28@2 3	8 2 17	1 72 @2 01 1 99 @2 19 2 20 @3 02 2 69 @3 38 2 35 @2 96 2 30 @2 57 2 14 @2 48 2 17 @2 20 2 16 @2 18	1 10 @1 40 1 11 @1 22 1 19 @1 30 1 06 @1 25 1 04 @1 12 1 10 @1 32 1 29 @1 59 1 45 @1 58 1 57 @1 90 1 81 @1 90	1 15@1 36 1 08@1 31 1 05@1 19 1 08@1 18 1 10@1 25 1 13@1 174	97 61 003 95 61 00 95 61 01 81 6 98 79 6 97 87 61 17 1 03 61 14 1 12 61 15	1 08 01 12 1 03 01 12 97 01 08 85 0 97 87 09 94 92 0 98 92 0 98 94 0 97
YBARA	1 88 @3 1	2 23 2 2 8	2 16 62 42	1 72 3 38	1 04 @1 90}	1 05 @1 67	79 🚳 1 29	85 🐠 1 15

PRICES OF CORN.

Monthly range for Mixed Ear Corn, per bushel, at Cincinnati:

Months	1920	1919	1918	1917	1916	1915	1914
January. February. March. April. May. June. July August September. October November. December.	1.43 @1 57 1.52 @1 67 1.67 @1 84 1.82 @2 08 1.71 @2 03 1.49 @1 73 1.50 @1 73 1.10 @1 53	1.30 @1.61 1.30 @1.43 1.38 @1.62 1.62 @1.80 1.77 @1.92 1.75 @1.90 1.80 @2.11 1.97 @2.11 1.35 @1.83 1.30 @1.46 1.33 @1.50	1.40 (&1.52 (&) (30 	.94 @1 .05 1 .02 @1 .08 1 .06 @1 .29 1 .27 @1 60 1 .57 @1 70 1 .57 @1 79 1 .79 @2 20 1 .94 @2 .17 1 .80 @2 .11 1 .20 @1 .45	.66 @ .73 .66 @ .74 .86 @ .74 .71 @ .80 .75 @ .81 .74 @ .79 .77 @ .81 .83 @ .90 .88 @ 1 .04 .83 @ .93 .87 @ .93	.72 @ .78 .74 @ .79 .72 @ .76 .75 @ .81 .76 @ .81 .76 @ .85 .76 @ .85 .76 @ .85 .76 @ .78 .63 @ .71 .62 @ .68	.64 @ .69 .64 @ .68 .66 @ .72 .67 @ .76 .73 @ .79 .73 @ .87 .74 @ .87 .78 @ .87 .73 @ .80 .60 @ .75
Year	.75 (a 2 08	1 30 (a 2 11	65@1.70	.94 (62 30	.66 (2)1.04	.591 @ .85	.60 @ .87

PRICES OF OATS.

Monthly range of No. 2 White Oats, per bushel, at Cincinnati:

Months	1920	1919	1918	1917	1916	1915	1914
January February March April	.86 (a91) .931 (a 1 .04	.59 (a. 77) .59} (a. 65) .62 (a. 73 .68} (a. 76)	.84 (a. 903 .91 (a.1.01 .92½ (a. 98 .85 (a. 964	.56 (a. 61½ .58 (a. 65 .61½ (a. 72 .72 (a. 76	.47] (d. 57 50 (a) 53] .47 (d) 50] .49 (a) 51	.52 @ .59 .58 @ .61 .57 @ .62 .57 @ .60	.42 @ .44 .42 @ .44 .42 @ .44 .41 @ .43
May June July	1.10½ (a.1 25 1.14 (a.1.26 .80 (a.1.18	.71 (a 75 .71 (a 75] .73 (a 86	.75 (a. 84 .734 (a. 83 .794 (a. 83‡	.60 (a.75 .64 (a.72) .75 (a.89	.45 (a) .54 .45 (a) .50 .45 (a) .50	.54 (6.58) .50 (6.54 .51 (6.60	.41 @ 44 .40 @ 43 .37 @ 43
August September October November	.56¦ (a68} .54 (a60}		.67 (a. 80 .713 (a. 783 .73 (a. 76 .71 (a. 78	.56½ (a. 87 .59½ (a. 65 .61 (a. 63 .62½ (a. 78↓	.45 (a50 .48 (a50] .50 (a56] .54] (a60]	.50 (a) 60 .39 (a) 45 .39½ (a) 43½ .41 (a) 43	.36 @ .53 .47 @ .55 .48 @ .50 .49 @ .52
December	.49 (667	.82 (a. 89	.72 @.79 .67 @1.01	.751 (a. 86 .561 (a. 89	.54 (0, 59)	.43 @ .48	.50 6.52

MONTHLY PRICES OF CORN.

AND MOUNT IN GULL VIA SO

Monthly range for No. 2 Mixed Corn (shelled), per bushel, at Cincinnati:

Montes.	1920	1919	1918	1917	1916	1915	1914	1913
January February March April May June July August September October November	1 39@ 1 58 1 57@ 1 69 1 69@ 1 82 1 82@ 2 10 1 75@ 2 01 1 47@ 1 77 1 47@ 1 71 1 12@ 1 57 85@ 1 13	1 26@1 45 1 41@1 63 1 62@1 73 1 67@1 88 1 79@1 89 1 84@2 10 1 86@2 12 1 36@1 85 1 40@1 49 1 45@1 56	1 75@1 85 1 50@1 75 1 55@1 80 1 60@1 85 1 40@1 50 1 30@1 50	1 02 @1 09 1 08 @1 25 1 28 @1 60 1 56 @1 72 1 58 @1 80 1 82 @2 35 1 70 @2 32 1 97 @2 20	71 @ 78 72 @ 76] 76 @ 76] 72 @ 78 72 @ 78 72 @ 84 83 @ 89 86 @ 90 88 @ 90 94 @ 104	70 @ 77 1 70 @ 81 77 @ 77 75 @ 81 77 @ 79 1 77 @ 84 77 1 @ 82 67 @ 78 1 63 1 @ 9 1 64 @ 9 1 65 @ 72 1	651@69 64 @68 64 @68 64 @72 69 1 @75 71 @75 70 @ 83 79 1 @ 881 76 1 @ 851 74 @ 771 63 1 @ 761 63 1 @ 701	48 @ 54 50 @ 54 51 @ 58 57 @ 63 58 @ 61 \$ 59 @ 65 63 \$ @ 81 74 @ 80 70 @ 76 74 @ 77 \$ 74 \$ @ 77 \$
YEARS	71@2 10	1 26@2 12	1 30@1 85	97 @2.35	701@106	631@84	631@881	48 @81

^{*} Old and New.

MONTHLY PRICES OF OATS.

Monthly range for No. 2 Mixed Oats, per bushel, at Cincinnati:

Монтив.	1920	1919	1918	1917	1916	1915	1914	1913
January	87 @ 94 85 @ 94	56 @78 58 @651	80 (a) 89 88] (a) 99	55 @ 60 56 @ 63	44 (a.55) 42 (a.53)	51 @ 58 574@ 594	401 (6) 42 401 (6) 43	34 @36 334@37
March1		60 (@ 71)	90 (a) 95 80 (a) 93	63 (0.70 684(0.744	42 (a:46 43 (a:46	56 @ 62 56 @ 591	41 (a:43 40 (a:43	331(a.35 35 (a.37
May		69 @73 69 @73} 704@83	69 (a) 80 68 (a) 76 1 78 (a) 78	60 @ 734 614@ 72 73 @ 864	38 (a.45 38 (a.40] 39 (a.42]	51 66 57 1. 46 66 51 1 47 66 58	391(a)421 391(a)42 35 (a)391	34 (a) 40 39 (a) 43 39 (a) 44
August	64 @ 80 54 @ 66	69 (6.80 66 (6.73	64 (a) 75 69 (a) 761	51 (a) 84 56 (a) 023	41 (a 47) 43 (a 48)	54 66 57 34 66 37	35 (0.51) 464(0.52)	401 (a. 4)
October			701(a) 741 69 (a) 741	59 (a) 621 601 (a) 77	471(a:55 53 (a:591	35 @ 39 36 1 @ 39 1	47 (a,49 48 (a.50)	39 (a) 44 41 (a) 43
YEARS	47 j@ 53 47 @ 1 23 j	80 @88 56 @88	70}(m 75 64 (a) 99		52 (a.58 38 (a.59)	39 (4.45 34 (4.62	49 j @ 51 35 @ 52 j	41 @ 42 331 @ 41

MONTHLY PRICES OF RYE.

Monthly range for No. 2 Rye, per bushel, at Cincinnati:

Монтив.	1920	1919	1918	1917	1916	1915	1914	1913
anuary 1						113 @1 30 118 @1 33	62 (a) 65 63 (a) 67	651 @ 70 65 @ 70
farch	55(a) 1 88	1 40(a:1 71	2 55@ 2 82	1 53(6) 1 73	90(a; 100	106 (a 1 20 110 (a 1 16		64 @ 67 64 @ 70
(ay	00@ 2 31 14@ 2 26	1 45(a;1 73 1 40(a:1 52	1 80(a.2 50 1 72(a:1 90	2 00@ 2 27 2 05@ 2 35	92(a) 101 92(a) 100	110 (a 1 20 107 (a 1 12)	65 (a) 70	60 (a.66 60 (a.66
uly	72(a. 2 11	1 52(a.1 66	1 55(a·1 67	1 70(a.2 10	103a127	102 (a.1 20 99 (a.1 04	60 (a. 75 73 (a. 98	60 (a.64 62 (a.68 69 (a.72
	64@1 77	1 36@ 1 49	1 59(a-1 63	1 76@-1 88	125(a:141	92 (a:1 01 98 (a:1 06 99 (a:1 05	90 (d) 99 90 (d) 94 95 (d) 10	64 (a, 70
December 1	48(a) 1 66	1 46(@1 80	1 58(a) 1 63 }	1 79(0:1 83	135@156	98 (a) 1 04	1 09(0)1 15	62 (6,66
YBARS1	46@2 31	1 22@1 80	1 55(32 85	1 43@2 50	90@156	92 @1 33	60 @1 15	60 @72

GRAIN AND HAY INSPECTION

Table showing amount of grain and hay received and inspected at Cincinnati during 1920 by the Cincinnati Chamber of Commerce and Cincinnati Grain and Hay Exchange inspection bureaus.

	Bushels 1920		Bushels 1920
Wheat Corn Ear Corn Rye	4 ,820 ,700 586 ,400	OatsBarleyHay Tons	5,111,000 96,200 110,263

MONTHLY PRICES OF MILL FEED.

Range of monthly prices of Bran, Coarse Middlings, Fine Middlings and Mixed Feed, per ton, at Cincinnati, during the year 1920, as indicated:

Montes	Bran	Standard Middlings	Grey Middlings	Mixed Fred
January February March April May June July August September October November December	45 50 @ 46 00 46 00 @ 47 00 46 50 @ 52 00 44 50 @ 58 00 55 00 @ 59 00 55 00 @ 59 00 54 50 @ 55 50 47 50 @ 49 50 43 00 @ 49 50 36 50 @ 38 50 36 50 @ 39 00 33 50 @ 37 50	49 00 @ 49 50 49 00 @ 52 00 51 50 @ 59 50 60 00 @ 60 50 61 00 @ 62 00 61 00 @ 62 00 58 00 @ 59 50 55 00 @ 59 50 39 00 @ 43 00 38 00 @ 41 00 38 00 @ 39 00	53 00 @ 55 00 54 00 @ 55 50 54 50 @ 61 00 61 50 @ 64 00 64 00 @ 65 00 64 00 @ 65 00 61 00 @ 65 00 61 00 @ 65 00 42 00 @ 55 00 42 00 @ 43 50 37 00 @ 42 00	48 00 @ 48 50 48 00 @ 50 00 49 50 @ 55 50 58 50 @ 60 00 58 00 @ 62 00 58 00 @ 62 00 57 00 @ 58 50 56 00 @ 57 00 51 00 @ 58 50 38 00 @ 42 50 38 00 @ 41 00 35 00 @ 39 00

PRICES OF FLOUR

Monthly range of Winter Wheat Patent Flour per bbl. at Cincinnati,

Montes	1920	1919	1918	1917	1916	1915	1914
January. February. March April May June July August September October November. December	11.75 @12.75 11.75 @12.25 11.75 @12.35 12.00 @13.75 13.25 @13.75 13.00 @13.75 12.75 @13.00 12.75 @13.00 12.00 @12.50 11.00 @12.25	10.50@11.00 10.50@12.00 111.75@12.00 12.00@12.50 11.00@12.50 11.00@12.50 10.75@11.25 11.00@11.25	10.80@11.15 10.80@11.35 10.90@11.35 10.75@11.35 10.75@11.25 10.75@11.25 10.75@11.25 10.75@11.25 10.75@11.25 10.35@10.75	8.75@ 9.50 9.00@10.00 9.50@14.50 13.00@16.25 11.50@12.50 10.50@12.50 10.50@11.00 10.90@11.00 10.70@10.90	6.25@6.50 5.75@6.35 5.75@6.10 5.75@6.10 5.50@6.00 5.75@8.00 7.75@8.00 7.75@8.75 8.75@9.75	5.50@6.95 7.00@7.45 6.75@7.35 6.90@7.35 6.85@7.35 6.10@6.55 6.35@6.55 5.85@6.55 5.65@5.75 5.65@6.25	4 . 25 @4 . 50 4 . 80 @4 . 50 4 . 05 @5 . 45 5 . 00 @5 . 45 5 . 25 @5 . 45 5 . 25 @5 . 70
		ļ		8.25@16.25			

Monthly range of Hard Wheat Patent Flour per bbl. of Cincinnati

Montes	1920	1919	1918	1917	1916	1915	1914
April	14 .15@15 .50 14 .50@14 .75 14 .50@15 .00 14 .75@15 .75 15 .50@15 .75 14 .75@15 .25 14 .75@15 .25	10.35@11.00 10.50@12.00 11.75@12.75 12.50@13.00 12.50@13.00 12.50@13.00 12.25@13.00 12.25@13.00	10.50@11.00 10.50@11.50 11.00@12.00 10.75@12.00 10.75@12.00 11.00@11.25 11.00@11.25	8.75 @ 9.50 9.00@10.00 9.50@14.50 13.00@16.25 10.75@12.75 12.00@13.75 11.50@12.50	6.35@ 6.95 5.50@ 6.80 5.50@ 6.15 5.65@ 6.65 5.50@ 6.25 5.75@ 8.25 8.00@ 8.25	7,65@8.30 7.30@8.20 7.30@7.95 7.15@7.95 6.40@7.05 6.40@7.05 6.65@7.05 6.15@7.05	4.50@4.84 4.50@4.84 4.50@4.84 4.50@4.84 4.50@4.84 4.10@4.94 4.10@4.96 5.65@6.38
November December	12.00@13.75 11.75@12.25	12.25@13.00 12.25@14.00	10.50@11.75	11.25@12.00 11.25@11.75	9.00@10.00 8.00@ 9.25	5.75@6.20 5.75@6.70	5.65@6.3 5.90@6.3 5.90@6.5

Monthly range of Rye Flour Northwestern (blended) per bbl. at Cincinnati.

Монтия	1920	1919	1918	1917	1916	1915	1914
January. February. March April May June July August September October November December	8.50@9.00 8.50@9.00 8.50@9.25 9.00@9.75 9.25@9.75 9.00@9.25 9.00@9.25 9.00@9.25 8.50@9.25	9.35@9.50 9.50@	9.50@11.25 10.50@12.75 12.50@12.75 11.00@12.75 10.00@12.00 10.00@11.00 9.50@11.00 9.50@10.00 9.50@10.00 9.50@10.00	7.75@10.25 10.00@10.50 10.25@10.75	5.45@5.80 5.00@5.70 5.00@5.10 5.00@5.10 5.00@5.10 5.00@5.35 5.25@5.90 5.75@6.65 6.25@6.65 6.50@7.15	5.40 @6.65 6.40 @6.90 6.15 @6.65 6.15 @6.50 6.15 @6.50 5.85 @6.25 5.85 @6.20 5.95 @6.20 5.45 @6.20 5.45 @6.20 5.20 @5.45 5.20 @5.45	3.75 @3.90 3.75 @3.90 3.75 @3.90 3.75 @3.90 3.75 @3.90 3.75 @4.05 3.90 @5.05 4.90 @5.25 4.90 @5.25 5.15 @5.25
Year	8.50@9.75	8.50@9.60	8.75@12.75	6.75@11.00	5.00@7.15	5.20 @6.90	3.75@5 50

MONTHLY PRICES OF CLOVER SEED

Monthly range of Clover Seed (on arrival) per bushel at Cincinnati.

Монтив	1920	1919	1918	1917	1916	1915	1914
February March April June July August	27.50 @34.00 25.00 @32.00 23.00 @31.00 18.00 @25.00 15.00 @20.00 12.00 @20.00 10.00 @16.00 10.00 @13.00 9.00 @13.00	16.00 @23.00 18.00 @26.00 20.00 @26.00 18.00 @24.00 19.00 @22.00 19.50 @25.00 22.00 @28.00 22.00 @29.00 23.00 @28.00	13.00@18.50 14.00@19.75 14.00@19.00 13.50@19.00 13.50@19.00 11.00@17.50 11.00@15.00 12.00@18.00 14.00@21.00 18.00@21.50 16.00@21.00	9.00@11.00 8.50@11.00 8.00@10.25 8.60@ 9.60 9.00@10.60 9.00@10.75 9.50@12.50 10.25@12.85 10.65@13.25 12.00@14.50	8.75 611.25 7.00 611.25 6.50 610.00 6.50 68.40 6.50 68.40 6.50 68.40 8.00 69.50 7.00 69.00 7.00 69.75 8.50 610.00	7.40@8.75 7.50@8.65 7.00@8.50 6.90@7.25 6.50@7.25 6.50@7.26 6.60@8.60 7.50@9.75 8.20@10.50 8.60@10.50	7.30 68.25 7.25 68.25 6.00 68.10 5.50 67.00 5.50 66.50 5.00 69.00 7.00 69.30 7.00 68.50 7.00 68.50
Year	9.00@34.00	16.00@30.00	11.00@23.00	8.00@15.00	6.50@11.25	6.50@10.50	5.00@9.25

MONTHLY PRICES OF TIMOTHY SEED

Monthly range of Timothy Seed (on arrival) per bushel at Cincinnati.

Монтна	1920	1919	1918	1917	1916	1915	1914 .
January. February March April May June July September October November	4.85@6.10 4.55@6.00 4.50@5.50 4.25@5.25 4.25@5.00	4.00 @4.50 3.60 @4.50 3.80 @4.75 4.00 @4.50 4.40 @5.00 4.50 @4.80 4.60 @5.00 4.50 @5.25 4.25 @5.25 4.25 @5.25	2.75@3.65 3.00@3.70 3.00@3.40 2.90@3.30 2.90@3.30 2.90@3.30 2.90@3.80 3.00@4.25 3.75@4.50 4.00@4.80	1.30 @2.00 1.60 @2.00 1.60 @2.10 1.65 @3.20 2.60 @3.35 2.65 @3.35 2.65 @3.40 2.70 @3.50 2.50 @3.50 2.50 @3.50	2.30 @3.30 2.30 @3.30 2.00 @3.20 1.80 @3.20 1.80 @2.80 1.50 @2.80 1.50 @2.80 1.20 @2.50 1.20 @2.15	2.50 @3.00 2.40 @2.90 2.00 @2.50 2.00 @2.50 2.00 @2.50 1.90 @2.50 1.90 @2.50 1.80 @3.00 2.20 @3.10 2.10 @3.00	1.80@2.25 1.60@2.15 1.50@2.10 1.50@2.00 1.50@2.00 1.40@2.00 1.40@2.25 1.60@2.60 2.00@2.25 1.90@2.25
Year	2.50@3.00 2.50@6.10	4.25@5.20 3.60@5.25	3.75@5.00 2.75@5.00	2.40@3.00 1.30@3.50	1.30 @2.15	2.10@3.25 1.80@3.25	1.90@2.70

MONTHLY PRICES OF HAY

Monthly range of No. 1 Timothy Hay per ton at Cincinnati.

Montes		19	20		L	1	919			1	918			19	917			19	16			10	15			191	4
																											20.0
																											19.0 18.7
April	39.	.00	@44	. 25	36	. 50	@ 41	.00	23	.00	@ 30	0.50	17	.00	@22	. 25	20	.00	ā 22	.00	18	.00	@30	.00	18	. 50 🙇	20.0
June	35.	.00	@44	.00	37	. 50	@ 42	.75	18	.00	@ 22	2.00	17	. 50	@ 19	. 25	18	.00	Ā22	.00	19.	.00	<u>@</u> 22	.00	18.	. 50 👸	21.0 20.2
July																											21.5 21.5
September	28.	50	Ã34	.75	28	.00	Ã 30	.50	30	. 50	@ 3:	3.00	19	.00	@ 23	.00	16	00	à 16	.50	16	00	@ 19	.00	17	50 @	19.0
October	28.	00	@31	. 50	26	.00	@ 30	.00	31	<u>.00</u>	@35	5.00	22	.00	@27	.50	14	25 (<u>a</u> 16	. 50	16.	50	@21	.00	17.	50@	19.0 20.0
																											19.5
Year	25.	50	@45	25	26	00	@42	75	18	00	@34	25	15	.00	@31	00	14	25 (a 24	00	16	00.6	<u>~</u>	00	17	50 @	21.5



PRICES OF MESS PORK

Monthly Prices of Mess Pork per bbl. at Cincinnati.

Монтив		1	920			1	1919			1	918			19	17			1	016			19	15			19	14	
February. March April May June July August September October November	36 36 36 36 29 27 27 23 21	.00 .00 .00 .00 .00 .00	@40 @38 @38 @38 @38 @38 @38 @38 @38 @38 @38	3.00 3.00 3.00 3.00 3.00 3.00 3.00 5.00	40 41 45 50 50 44 41 37	.50 .50 .00 .00 .00	0 @46 0 @46 0 @45 0 @54 0 @54 0 @54 0 @48 0 @40	.00 .00 .00 .00 .00	46 47 43 43 44 44 40 40	.50 .50 .00 .00 .00 .00 .50	041 048 048 044 044 044	7.00 8.50 8.50 8.50 8.50 8.50 8.50 8.50	30 31 35 40 39 40 43 45	00 (00 (50 (50 (50 (00 (00 (\$31 \$36 \$40 \$40 \$40 \$40 \$45 \$45	.50 .50 .50 .50 .50 .50	17 18 20 22 23 24 25 25 28	.00 .00 .00 .00 .50 .50	@18 @21 @23 @23 @25 @25 @25 @29	.50 .00 .50 .50 .50	17 16 16 16 15 14 13 13	50 (50 (50 (50 (50 (50 (50 (50 (17 17 17 17 17 17 17 15 15 15 16 16	.50 .50 .00 .00 .50 .50	19 19 19 19 19 19 23 19	75 25 25 25 25 25 25 50	@20 @20 @19 @19 @19 @25 @25) . 2!) . 2!) . 7!) . 7!) . 7!) . 7!) . 2!
	l				I—) @40) @54						I—				l—										<u> </u>	

PRICES OF HAMS

Monthly Prices of Sugar Cured Hams, in packages, per pound at Cincinnati.

Months	1	192	0			18	19			1	918			19	917			19	16			19	15			19	14	
March April May June July August Beptember	28 28 32 34 36 36 36	.00 @ .50 @ .50 @ .00 @ .00 @ .00 @	29. 34. 36. 38. 38. 38.	50 00 00 00 00 00 00 00 00 00	33 33 35 35 39 38 37	.50 .50 .50 .00 .00 .50	@34 @35 @35 @37 @39 @40 @39	.50 .50 .00 .00 .00	28 29 29 30 30 30 31 33	.50 .50 .50 .50 .50 .50	@3(@3) @3; @3; @3; @3;	0.50 0.50 1.50 1.50 1.50 2.00 4.50	20 21 25 27 24 24 24 25	.00 .00 .00 .00 .50	@22 @25 @27 @27 @25 @26 @29	.00 .50 .50 .50 .50 .50	17. 18. 19. 19. 20. 20.	00 @ 00 @ 00 @ 00 @ 50 @ 50 @	917 918 919 920 921 921	.50 .50 .50 .50 .50 .50	15. 14. 13. 14. 15. 16. 14.	00 (50 (50 (50 (50 (50 (Ø16 Ø15 Ø16 Ø16 Ø16 Ø15	.00 .50 .00 .50 .50	16 16 16 16 16 17 18 20	.00 (.00 (.50 (.50 (.50 (.50 (916 917 917 917 919 920	.5(.0(.0(.0(.5(.5(
November	28.	00 @ 00 @	37.	00	29	. 50	@ 33	. 50	33	. 50	<u>@</u> 34	1.50	28	50	@ 29	. 50	20.	50 @	5 21	.00	16.	50 (Ž 17	.00	17	.00 @	Š 17	. 5

PRICES OF LARD

Monthly prices of Prime Steam Lard, in tierces, per pound at Cincinnati.

Монтив		1	920			19	€19			1	918			19	917			19	916			191	5		19	14	
																						15@					
February	19	. 55	@2	1.80	21	. 85	@25	. 50	25	. 10	@20	3.45	15	. 57	@18	.02	9.	. 55	@10	. 17	9.	45 @	10.70	10	. 05 (3 10	.6
March	119	. 85	@2	1.57	24	. 80	@28	.00	25	. 25	@20	3.35	117	. 87	@20	.05	10	.07	@11	.(0	9.	20@	9.95	10	. 10 (3 10	. 5
																						20 @					
																						.00@					
																						.65 🙉					
July	17	. 6 0	@20). to	33	.40	@35	.00	24	. 95	@20	3.50	20	. 0 0	@21	. 20	12	. 35	@13	.02	7.	.60 @	9.00	9	. 60 (a) 10	.0
August	17	. 65	@11	3.85	27	. 65	@33	. 70	25	. 95	@20	3.55	20	. 85	@23	. 25	12	. 25	@14	. 20	7.	. 55 🙆	8.10	9	.02 (ā 10	. 4
September	18	. 2 0	@20	0.85	23	. 60	@28	. 15	26	.45	(a)20	3.95	22	. 75	@24	.90	14	.05	<u>آھ</u> 14	.70	7.	.90 Õ	8.45	9	. 50 (ā 10	.4
October	18	. 95	@20	0.85	26	.45	@ 29	. 30	24	.80	@2	7.40	23	. 20	@ 25	.00	14	.30	<u>آھ</u> 17	.05	8	.30 🍇	9.70	9	. 25 (ā 10	.4
November	17	.05	@20	0.15	23	.75	@27	.00	26	.85	@2'	7.90	25	. 10	Ã27	.90	16	. 55	<u>آھ</u> 17	.45	8.	.75 @	9.25	10	.200	ā 11	.0
December	12	. 65	@ 10	8.90	22	.00	@ 23	. 85	23	. 85	@2	7.20	23	. 4 0	@ 25	.60	15	00	@ 17	00	9	000	9.80	9	. 55 (ģ 10	.4
Year	12	65	@2·	4 50	22	00	@ 35	00	23	1.5	@2	7 40	115	00	@27	90	0	55	@17	45	7	55.00	10.70	_a	02.0	a11	-



PRICES OF DRY SALTED MEAT

Monthly range of Dry Salted Short Rib Sides, loose, per pound at Cincinnati.

Монтив			192	20				1	919			1	91	8			19	917		Ī		19	16			1	91	5			19	914	
January																																	
February March									@25 @25																								
April	18	.00) @	18	3.5	0 2	26.	25	@ 28	. 50	23	. 50)Ğ	26.	50	19.	00	@2∶	1.7	5 1	2.2	15 (d	413	.75	9	.00) @	10	. 25	11	. 75	@ 1:	2.00
May June																																	
July	17	. 50) @	18	5.5	0 :	28.	50	@ 29	. 50	23	.00) (å)	24.	00	21.	25	<u>@</u> 2	2.0	01	3.7	'5 (ð	Ď14	.75	10	.00) @	10	. 75	12	.00	@۱ ۱	2.7
August September																																	
October	18	. 21	5@)18	3.7	5]	18.	75	@23	. 25	24	. 75	j @	25.	75	27	50	@2	8.0	0:1	4.7	'5 (c	15	. 75	9	. 25	i@	10	. 75	10	. 75	@1	3.50
November December																																	
Year	15	. 50	0 @	20	0.0	ol:	18.	75	@30	.00	23	.00	- (a)	28.	00	15	00	<u></u>	8.0	0.1	0.5	00	15	. 75	9	25	· @	11	. 25	10	.75	@1	3.7

PRICES OF SMOKED MEATS

Monthly range of Bacon, Short Rib Sides, loose, per pound at Cincinnati.

Монтна		1	920	0			1	919			1	918			19	17			19	16			19	15			19	14	
												@31																	
												@30																	
												@28																	
April	20	. 50) (ā):	21.	.00	28	.75	@31	.00	28	.50	@29	.00	21.	.00	ē،24	.75	13.	50 (a) 15	.00	10	. 25	@11	.25	12	.75 (œ13	.0
May	20	. 50) (a)	21.	.00	32	.00	@33	.00	26	.00	@28	.00	24	.00	@ 24	. 75	14.	50 (ā,15	.00	11	.00	@12	.00	12.	. 75 (ā 13	.0
June	20	. 50) @:	21.	.00	32	.00	@33	.00	26	.00	@26	. 50	23.	.25	@2 4	.75	14.	50 (ā,16	.00	11	. 50	@12	.00	12	75 (ā 13	.0
July	20	.00) (ä):	21.	.00	31	.00	@32	.00	26	.00	(å,27	.00	23	25	∂ ₃ 24	.00	15.	50 (ø 16	.00	11	.00	<u>ۇ،12</u>	.00	13	.00 (2 013	.7
August												@27																	
September	19	. 78	5 @:	21.	25	26	. 50	@28	. 50	27	. 25	@27	.75	26.	25	6 31	.50	15.	.50 (ā 16	.00	10	.75	@11	.00	14	. 50 (ā 15	.0
October												@27																	
November	18	. 50) @:	21.	25	21	. 25	@22	. 50	27	.25	@27	.75	31.	.00	2 31	.50	17.	256	ā,17	.75	11	.50	@ 11	.75	12	. 25 (ā 13	. 2
December	17	. 50	(6)	19.	00	21	.00	@22	. 50	27	. 25	@27	. 75	31.	.00	@ 31	. 50	17.	25 (3 17	. 7 5	11	. 50	@11	. 75	12	. 25 (@12	. 5
Year	17	50) @:	22	50	21	00	ക 33	00	26	00	60.31	50	17	25	<u>മ</u> 31	50	11	50.6	2017	75	10	25	@12	50	12	007	2015	. 5

HIGHEST DAILY PRICES OF HOGS.

Highest daily prices of Live Hogs, per 100 pounds, at Cincinnati, in 1920.

DATES	January	February	March .	April	May	June	July	August	September	Oetober	November	December
1	14. 75 15. 00 15. 50 14. 75 15. 00 15. 25 15. 00 16. 25 15. 50 15. 75 15. 50 15. 50 15. 50 15. 50 15. 50 16. 75 16. 25 16. 75 16. 25 16. 75 16. 25 16. 75 16. 16.00 16.00 16.00 15.25 15.00 16.50 16.00 16.00 16.00 17.00 16.00 15.25 15.25 15.25 15.25 15.25 15.25 15.25 15.25	15.50 16.00 16.00 15.75 16.00 16.00 16.00 16.00 16.00 16.00 16.00 16.50 16.75 16.50 16.75 16.50 16.75 16.50 16.75 16.50	16.75 17.00 17.00 17.25 16.75 18.00 17.25 18.00 17.00 16.50 17.00 17.00 17.00 17.00 17.00 17.00 17.00 18.00 17.00 16.75 16.00 16.75 16.00 16.75 16.00 16.75 16.00	16.50 16.50 16.75 16.00 15.75 15.25 15.25 15.25 15.25 15.00 15.00 15.00 15.00 14.75 14.75 14.75 14.75 14.75 14.75 14.75	14.75- 14.50 14.75 14.50 14.75 15.00 15.00 15.00 15.25 15.25 15.50 16.00 16.00 16.50 16.50 16.50 16.50 16.50 16.50 16.50 16.50 16.50 17.00 17.00	17.00 16.50 16.25 16.00 16.25 16.25 16.25 16.50 16.50 16.50 16.00 16.00 16.00 16.75 16.50 16.50 16.50 16.75 16.50 16.75 16.50 16.75 16.50 16.75 16.50	16.50 16.25 16.00 16.25 16.00 16.25 16.25 16.25 16.25 15.75 15.75 15.75 15.25 15.25 15.25 15.25 15.25 15.25 15.25 15.25 15.25 15.25 16.00 16.25 16.00 16.25 16.00 16.25 16.00 16.25 16.00 16.25 16.00 16.25 16.00 16.25 16.00 16.25 16.00 16.25 16.00 16.25	16.50 16.50 16.50 16.50 16.75 16.50 17.00 17.50 17.75 17.75 17.75 17.75 17.75 17.75 17.75 17.75 17.75 17.75	16.50 16.60 16.50 16.25 16.50 17.00 18.50 17.00 18.75 16.25 16.25 16.00 16.00 16.00 11.00	14.00 14.80 15.00 14.75 14.25 14.25 13.25	11.00 10.75 10.75 11.00 10.50 11.00 9.75 10.00 10.25 10.00 9.75 9.25 9.25 9.25 9.25 10.00 10.00 10.00 10.50 11.00 10.50 11.00 10.50 11.00 10.50 11.00	

CINCINNATI PACKING COMPARISONS.

Total number of Hogs packed, at Cincinnati, each winter season, in twelve years, as indicated:

Ynars.	Winter.	Years.	Winter.	Ymars.	Winter.	YEARS.	Winter.
1908-09 1909-10 1910-11	196,471	1911-12 1912-13 1913-14		1914-15 1915-16 1916-17	321,624	1917-18 1918-19 1919-20	281,165

Total number of Hogs packed, at Cincinnati, each summer season, March 1, to November 1, for twelve years:

CINCINNATI PORK PACKING.

Details of Pork Packing, at Cincinnati, for the year ending, November 1, 1920, with comparisons for the preceding year.

WINTER PAC NOVEMBER 1 TO MARCH 1		NTHS.	SUMMER PAC MARCH 1 TO NOVEMBER 1-		NTES.
Articles.	1920	1919	Articles.	1920	1919
Number of Hogs packed	4.01 17.00 93 \$14.74 \$2.60 64,266,633 5.812,419 18,776,720 12,021,356 6,595,788 37,303,864 11,074,791	36,529 207.90 17.10 33.60 2.90 16.07 .03 \$17.34 .39 58,454,214 13,026,936 12,493,640	Average live weight, lbs. Increase. Average yield of Lard, lbs Percentage yield of Lard Increase. Cost of Hogs. 100 lbs. Decrease Aggregate live weight, lbs Decrease Green Sides, etc., made, lbs. Green Hams made, lbs.	26,538 202,22 2,62 84,57 16,32 1,57 16,32 21,59 80,471,513 22,996,536 21,896,536 21,896,536 16,438,097 8,504,787 46,839,444	46.411 199.60 10.40 32.00 30 15.85 319.41 103,468,044 20,220,523 18,389,072 11,903,368 7,522,953 37,815,393

Total number of Hogs packed at Cincinnati, each year ending November 1, for twelve years:

1909	1913687.263	1915	1918
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Average for 12 years, 696,505

Average Live Weight and yield of Lard of Hogs packed, at Cincinnati, during winter and summer seasons:

SUMMER SEAS	ON		WINTER SEAS	ON.	
YBAR.	WBIGHT.	LARD.	YEAR.	WRIGHT.	LARD.
1911 1912 1913 1914 1915 1918 1917 1918 1919 1919 Average for 10 years	208.74 208.75 205.50 209.30 206.00 206.00 204.00 219.00 199.60 206.85 207.37	40.09 35.94 41.00 36.30 42.45 48.42 40.50 32.30 32.00 38.35 38.73	1910-11 1911-12 1912-13 1913-14 1914-15 1915-16 1916-17 1917-18 1918-19 1919-20 Average for 10 years,	219.64 213.00 222.60 217.00 212.00 214.50 225.00 207.90 217.01	49.08 38.07 35.20 41.50 43.40 51.83 45.50 30.70 33.60 44.64

MOVEMENT OF LIVE STOCK AT STOCK YARDS.

Monthly and yearly receipts and shipments of Hogs, Cattle and Sheep, and average live weight, at the Cincinnati Union Stockyards:

		Hoga				CAT	TTLE.			SHE	EP.	
MONTHS.	Rece	eipts.	Ship	ments.	Rec	eipts.	Shipu	nenta.	Rec	eipts.	Shipr	nents.
	1920	1919	1920	1919	1920	1919	1920	1919	1920	1919	1920	1919
January	168,618	211,128		123,064		27,259	6,066	4,647	4,016			442
February March	114,219 132,283	140,105 141,658	49,808 58,752	76,935 76,861		22,372 23,262	3,931	3,154 4,499	2,469 1,856	1,950 2,693	111 154	6,052
April	113,765	138,983	49,963				4,640	6,006	2,843		371	574
May	144,709	158,765	69,314	89,730		22,843	4,158	4,727	10,709		5,748	2,261
June	118,891	128,082	52,090			17,790	5,747	3,079	79,146			37,556
July	86,230	90,328	40,395				7,994	7,390	101,137			
August	94,454 80,523	77,102 106,208	44,069 37,143			28,883 36,201	9,997	12,001 16,308	36,088	108,546 36,000		
September October	109,065		59,676			40,510		16,685	19,160			
November	154,443	152,275	83,576					11,710			6,675	
December	160,779	176,213	67,348					6,796				
Totals	1.477.979	1.674.083	689 283	850.702	280.889	326,000	81,277	97.002	365,648	334.692	284,402	250.38

Average weight of Hogs, Cattle and Sheep, weighed at the Union Stockyards:

	Н	DGS.	CAT	FLB.	Sau	MP.
Монтив.	1920	1919	1920	1919	1920	1919
January February March April May June June July August September Ostober November	199.51 198.38 181.71 184.34 183.54 186.78 194.00 202.45 191.24 181.02 183.81	197.58 181.35 182.91 182.97 187.16 188.66 191.64 198.70 181.39 178.71 185.66 201.52	825.78 841.55 864.54 874.68 844.04 795.15 799.96 784.20 779.00 775.14 822.49 852.80	823 .66 829 .03 822 .32 843 .50 818 .85 826 .49 809 .66 813 .45 823 .38 799 .00 785 .27 802 .92	82.00 76.42 75.25 72.60 76.70 71.51 71.24 71.56 74.07 74.36 80.00 80.92	80.25 84.14 70.86 75.51 77.14 74.79 70.04 69.55 71.12 71.28 74.68
Average for year	190.34	188.18	821.61	816.47	75.55	74.64

PRICES OF CATTLE AND SHEEP BY GRADES.

Prices by grades of Cattle and Sheep, at Cincinnati, at the close of December:

GRADES.	1920	1919	1918	1917	1916	1915
CATTLE. Fair to good shippers, per 100 lbs. Good to choice butchers Fair to medium butchers, Common, SHEEF.	8 00 00 9 00 6 00 00 8 00	10 50@13 50 7 50@10 50	13 00 @16 50 12 00 @15 00 9 00 @11 50 7 00 @ 8 75	10 00@11 75 7 50@ 9 75	8 00 @ 9 25 6 00 @ 7 75	6 25@7 75 5 00@6 00
Extras per 100 lbs Gnod to choice Common to fair,	4 50 @ 5 00 3 00 @ 4 50 1 50 @ 3 00	9 00@ 8 00@ 8 75 4 00@ 7 50	7 75@ 8 25	9 00@ 9 50	8 00@ 8 50 7 50@ 8 00 5 00@ 7 00	5 25@35 90

PRICES OF CATTLE

Monthly range of Cattle, fair to medium quality, per 100 lbs. alive at Cincinnati.

Months	1920	1919	1918	1917	1916	1915	1914
January February March April May June July August September October November December	8.00 & 10.50 8.00 @ 10.50 8.50 @ 11.50 10.00 @ 11.50 10.00 @ 13.00 10.00 @ 13.00 8.00 @ 12.00 7.00 @ 10.00 5.50 @ 9.00 5.50 @ 9.50	9.00@13.00 9.25@12.50 9.50@10.00 10.00@13.75 9.00@12.50 9.00@12.00 9.00@11.00 8.00@11.50	10.00@12.00 10.00@12.00 9.50@12.00 9.00@11.75 8.00@11.50 8.00@11.00	7.00@ 9.00 7.75@10.00 8.75@10.00 8.75@10.50 8.00@10.50 7.50@ 9.00 7.50@ 9.00	5.00@6.40 5.50@7.40 6.00@7.75 6.25@9.25 6.25@8.50 6.00@8.00 6.00@7.50 5.75@7.25 5.50@7.35	4.85@6.25 5.00@6.65 5.10@6.50 5.25@7.00 5.35@7.00 5.25@7.00 4.50@6.65 4.15@6.00 4.00@5.80 4.50@6.00	5.50 @6.75 5.50 @6.50 5.35 @6.65 6.00 @7.00 6.00 @7.25 5.60 @7.00 5.00 @7.25 4.85 @7.25 5.00 @7.25 4.75 @6.50 4.75 @6.50
Year		<u> </u>	7.50@12.00				4.65@7.25

PRICES OF HOGS

Monthly range of Hogs, fair to good packers, per 100 lbs. alive at Cincinnati.

Montes	L	192	0			19	19			19	918			19	17	_		191	16			191	5		191	4
April May June July August September	14.5 15.5 15.2 14.5 14.5 16.0 15.0 16.2	00000000000000000000000000000000000000	16 17 18 16 17 17 16 18	.00 .00 .25 .00 .50	16 17 19 19 19 21 19 16	.50 (.50 (.50 (.25 (.75 (.00 (.75 (9.18 9.20 9.21 9.22 9.23 9.23 9.27	.50 .25 .75 .00 .50 .25 .25	15 17 16 16 16 19 19	.75 .00 .50 .35 .65 .00	@15 @18 @18 @16 @19 @20 @20	7.15 3.50 3.25 7.90 3.80 9.00 9.25 9.60	12. 13. 15. 14. 14. 15. 17.	00 @ 50 @ 00 @ 75 @ 75 @ 50 @	913 915 916 916 916 919 919	.70 .40 .30 .60 .10 .50 .15	8. 9. 9. 9. 9. 9. 10.	00@ 70@ 45@ 15@ 00@ 85@ 15@ 00@	8 10 9 9 9 9 9 9 9 9 9 11 11 10	95 20 95 15 80 95 30 50	6. 7. 7. 7. 7. 7.	70 @ 50 @ 25 @ 25 @ 45 @ 35 @ 35 @	7.15 7.50 8.00 7.95 7.95	8. 8. 8. 8. 8. 8.	10 @ 50 @ 65 @ 05 @ 65 @ 65 @ 65 @ 65 @ 6	9.0 9.1 9.1 8.7 8.5 9.3 9.8
Dec mber	9.2	25 G	11.	.00	12	. 50 (ā 15	.00	17	. 3 0	@17	7.40	16.	25@	17	. 25	9.	50 @	10و	.75	6.	30 @	7.25	6.	400	7.1

PRICES OF SHEEP

Monthly range of Sheep, good to extra quality, per 100 lbs. alive at Cincinnati.

Months .	1920	1919	1918	1917	1916	1915	1914
January February March April May June July August September October November December	7.00@10.50 7.00@11.00 8.00@14.00 5.00@14.00 4.00@10.00 4.00@ 9.00 3.25@ 8.75 4.00@ 7.00 3.00@ 6.50	7.50@10.00 8.50@13.00 11.50@13.00 9.00@12.50 7.00@10.00 6.00@.9.00 7.00@10.00 5.50@.7.50 4.00@.6.50 5.50@.7.00	9.00@11.50 10.50@12.50 9.00@11.50 10.50@13.50 10.50@13.50 10.00@13.50 10.00@12.00 10.00@12.00 7.00@10.00 7.00@9.00 7.50@9.50	8.00 @10.00 9.00 @11.50 10.00 @12.50 8.50 @12.50 7.00 @10.50 6.00 @ 8.75 6.00 @ 9.00 6.50 @10.00 8.00 @10.50 8.00 @10.50	5.75 @7.75 6.50 @8.00 6.50 @8.50 6.50 @7.25 5.50 @7.00 5.00 @6.75 5.50 @6.75 5.50 @7.00	4 . 10 @5 . 00 4 . 50 @5 . 75 5 . 50 @7 . 00 6 . 10 @7 . 00 4 . 75 @7 . 55 4 . 25 @5 . 50 4 . 50 @5 . 75 4 . 75 @6 . 20 5 . 00 @6 . 00 4 . 75 @6 . 25	4.10 @5.00 4.35 @5.50 5.00 @5.85 5.00 @6.15 4.50 @5.25 4.50 @5.00 4.25 @4.85 4.25 @5.25 4.25 @5.25 4.25 @5.35
Year	2.50@.14.00	4.00 @ 13.00	7.00@13.50	6.00(4)12.50	5.00@8.50	4.10@7.25	4.00@ 6.1



PRICES OF BUTTER

Monthly range of ButterCreamery, (Whole Milk extra) per pound at Cincinnati.

Months	1920	1919	1918	1917	1916	1915	1914 .
January February March April May June July August September October November December	.64 @ 681. .65 @ 691. .68 @ 691. .581 @ 691. .581 @ 601. .58 @ 601. .57 @ 604. .59 @ 64. .59 @ 63. .52 @ 58	.56½ @ .71 47 @ .56½ .56½ @ .70 .64½ @ .67½ .52½ @ .58½ .51½ @ .56 .55½ @ .57 .58 @ .66½ .66½ @ .69½ .68½ @ .75	.53 @ 53; .53 @ 54 .45 @ 53 .44 @ 46; .42 @ 46; .46 @ 47 .47 @ 48; .50 @ 63 .58; @ 61; .59; @ 71	40 0 43 43 0 46 44 0 50 41 0 45 39 0 40 40 0 43 40 0 43 44 0 48 45 0 47 47 0 53	34 @ 35 \\ 34 @ 35 \\ 38 @ 40 \\ 37 @ 36 \\ 39 @ 36 \\ 31 \\ @ 32 \\ 32 @ 35 \\ 35 @ 37 \\ 38 @ 39 \\ 39 @ 46 \\ 41 @ 46	34 @ 37 34 @ 36 32 @ 33 32 @ 35 29 @ 32 28 @ 31 28 @ 29 28 @ 30 30 @ 32 32 @ 37 37 @ 38	32 @ 39 34 39 34 39 34 32 32 30 32 32 33 33 34 33 35 35 35 37 36 38 38 38 38 38 38 38
Year	.52 @.72	.47 @ .75	.42 @.71	.39 @.53	.28 @.46	.28 @.38	.271 @ .38

PRICES OF BUTTER

Monthly range of Butter No. 1, Packing Stock, Dairy per pound at Cincinnati.

Montes	1920	1919	1918	1917	1916	1915	1914
January February March April May June July August September October November December	.39 @ .41 .39 @ .41 .39 @ .44	30 @ 40 28 @ 35 35 @ 40 40 @ 44 41 @ 44 41 @ 46 41 @ 43 41 @ 43 43 @ 45 45 @ 48	33 @ 37 35 d 37 29 @ 35 29 @ 30 27 @ 29 28 @ 31 32 @ 31 32 @ 33 33 @ 38 d 36 @ 37 d 36 @ 40 40 @ 41	.24 @ .28 .25 @ .26 .25 @ .26 .25 @ .33 .28 @ .32 .30 @ .31 .31 @ .35 .34 @ .36 .29 @ .33	.18; @ 19 .19; @ 19; .19; @ 22; .23; @ 24; .22; @ 23; .21; @ 22; .21; @ 25; .23; @ 27; .21; @ 31; .27; @ 31	.19‡ @.20 .17‡ @.20‡ .16‡ @.18 .17* @.18 .17† @.19 .19 @.20‡ .18 @.20 .18‡ @. .18‡ @.19 .18‡ @.19 .19 @.	.17
Year	.20@.45	.28@.50	.27 @.41	.24 6 .36	.184 @ .31	161 @ . 201	.14 @ .21

PRICES OF CHEESE

Monthly range of Ohio Cheese per pound at Cincinnati.

Months	1920	1919	1918	1917	1916	1915	1914
January. February March April May June July August September October November December	.33 @ .34 .33 @ .34 .32 @ .33 .32 @ .33 .31 @ .32 .31 @ .32 .31 @ .31 .28 @ .29 .30 @ .30 .30 @ .29 @ .29	35 @ .36 \\ .30 @ .35 \\ .30 @ .34 \\ .32 @ .35 \\ .32 @ .35 \\ .32 @ .35 \\ .33 @ .35 \\ .35 @ .35 \\ .35 @ .35 \\ .31 @ .35 \\ .32 @ .33 \\ .33 @ .33 \\ .33 @ .33 \\ .33 @ .33 \\ .33 @ .33 \\ .33 @ .33 \\ .33 @ .33 \\	.26 @ .27 .26 @ .27 .27 @ .27 .27 @ .27 .25 @ .27 .25 @ .27 .25 @ .27 .27 @ .28 .27 @ .32 .31 @ .35 § .34 @ .36 §	.24 @ .25 .25 @ .25 @ .25 @ .25 @ .25 @ .25 @ .25 @ .25 @ .25 @ .25 @ .25 @ .26 @ .26 .26 @ .26 @	.17 @ 18 .18 @ .18 .18 @ .18 .18	.16 @ .17 .17 @ .17 @ .18 @ .17 .16 @ .17 .16 @ .17 .16 @ .15 @ .16 .15 @ .16 .15 @ .16 .15 @ .16 .17 @ .16 .17 @ .16	15 @ 17 16 @ 17 16 @ 18 15 @ 18 15 @ 18 15 @ 18 15 @ 16 16 @ 16 16 @ 16 16 @ 16
Year	.28@.34	.30@.36	.25 @ 36}	.24 @ .26	.17 @.24	.15 @.17	.15 @.18

PRICES OF EGGS

Monthly range of Eggs Fresh Gathered, Extra Firsts per dozen at Cincinnati.

Montes	1920	1919	1918	1917	1918	1915	1914
January. February. March April. May. June. July August September October November December	.50 @ .60 .40 @ .53 .38 @ .42 .39 @ .41 .39 @ .43 .43 @ .51 .51 @ .58	.47 @ 62 .36½ @ 4½ .37 @ 40 .39 @ 42 .39 @ 44 .36 @ 43 .42 @ 47 .48 @ 55 .55 @ 69 .60 @ 74	.59 @ .66 .35 @ .65 .31 @ .35 .32 \ @ .33 .30 \ @ .32 \ 31 .31 @ .37 .36 \ @ .37 \ .37 \ @ .42 .43 @ .47 .47 @ .56 .57 @ .65	.40 @ 53 .31 @ 52 .25 @ 30 .29 @ 34 .32 @ 33 .28 @ 33 .30 @ 35 .30 @ 39 .34 @ 41 .40 @ 43 .43 @ 50 .50 @ 59	.27 @ .35 .20 @ .29 .18 @ .20 .19 @ .21 .20 @ .21 .21 @ .22 .22 @ .24 .24 @ .30 .29 @ .31 .31 @ .36 .36 @ .43 .37 @ .47	.27 @ .40 .20 @ .29 .16 @ .19 .17 @ .19 .16 @ .17 .16 @ .18 .17 @ .19 .19 .19 .24 .24 .24 .27 .26 .30 .30 .36 .30 .36 .30 .36 .30 .34 .30 .30 .34 .30 .30 .34 .30 .30 .34 .30 .30 .34 .30 .30 .34 .30 .3	26 @.36 23 @.28 17 @.29 16 @.18 17 @.18 18 @.19 19 @.24 24 @.28 29 @.35 33 @.38
Year	.38 @.80	.361@.78	.31 @ .66	.25 @ .59	. 18 6.47	.16 @.40	. 16 6.38

^{*}Prime firsts prior to August 1919.

PRICES OF APPLES

Monthly range of Green Apples (prime to choice) per barrel at Cincinnati.

Montes	1920	1919	1918	1917	1916	1915	1914
January February March April May June July August September October November	6.50@ 9.00 7.00@ 8.50 7.00@11.00 9.00@11.00 8.25@13.00 4.00@ 9.50 3.00@ 6.00 4.50@ 5.50 4.00@ 5.50	7.50@10.00 9.00@11.50 9.50@12.50 9.50@12.50 11.50@12.50 11.50@12.50 4.00@ 9.00 6.00@ 8.00 7.00@ 9.00 7.50@ 8.50	4.00@ 5.50 4.00@ 8.50 4.50@ 5.50 4.50@ 6.00 5.00@ 7.00 5.00@ 7.00 5.00@ 7.00 5.00@ 7.00 4.00@ 6.00 4.00@ 6.50	2.75 @4 .25 3.50 @5 .25 4.75 @5 .25 4.75 @5 .25 4.75 @5 .25 4.75 @5 .25 4.75 @5 .25 4.00 @5 .50 4.00 @5 .50	2.00@2.50 2.00@2.50 2.00@2.50 2.00@2.50 2.00@3.25 2.00@3.25 2.75@3.25 2.75@3.25 2.25@4.00 3.00@4.25	1.75@3.00 1.75@2.25 1.75@2.25 1.75@2.75 2.50@3.50 2.50@3.50 2.50@3.00 1.00@3.00 1.00@2.00 1.75@2.50 2.00@2.50	3.00@4.50 4.00@4.50 4.00@4.50 4.00@4.50 4.00@4.50 4.00@4.50 4.00@4.50 1.75@2.25 1.75@2.25 1.75@2.30
Year			4.00 @ 7.00		2.00@4.25		1.75@4.50

PRICES OF ORANGES

Monthly range of Oranges (choice) per box at Cincfnnati.

Months	1920	1919	1918	1917	1916	1915	1914
January. February. March. April. May June. July August. September October November December	3.00@6.00 3.00@7.50 5.00@7.50 3.00@6.00 5.00@6.00 4.00@7.00 5.00@8.00 3.50@8.00	3.50 @6.50 4.00 @5.00 3.75 @4.00 4.00 @6.00 3.50 @6.00 3.50 @6.5 3.75 @5.50 3.50 @5.50 3.50 @6.00 2.50 @6.00 2.50 @5.50	2. \$0 @3 .50 3.75 @4 .00 5. 50 @4 .00 3. 00 @4 .00 3. 00 @8 .00 4. 00 @. 6. 00 @. 7. 50 @. 6. 50 @8 .00 3. 00 @7 .00 3. 00 @7 .00	1.40 @3 .25 1.40 @2 .50 2.25 @2 .50 2.75 @3 .00 1.50 @3 .25 2.50 @3 .00 2.50 @3 .00 2.50 @3 .00 2.00 @ 2.00 @	1.40 @2 .25 1.80 @ 2.00 @2 .25 1.85 @3 .50 1.85 @2 .75 2.25 @3 .50 3.50 @ 3.50 @ 2.75 @4 .25 2.50 @4 .25 2.50 @4 .25 2.00 @3 .25	1.25@1.50 1.50@1.90 1.75@1.85 1.75@1.90 1.90@2.00 2.00@3.25 2.75@	1.50@1.75 1.40@1.95 1.00@2.25 1.00@2.50 2.00@3.75 2.25@3.55 2.25@3.55 2.00@ 1.75@2.75 1.75@2.55 1.75@2.40
Year	1.75@8.00	2.50 @6.50	2.80@8.00	1.25@3.50	1.40@4.25	1.25@3.25	1.00@3.75



PRICES OF LEMONS

Monthly range of Lemons (choice) per box at Cincinnati.

Months	1920	1919	1918	1917	1916	1915	1914
January. February. March April May June July August September October November	3.00 @6.00 3.00 @5.00 3.00 @6.00 3.00 @5.50	2.50 @3 00 4.00 @5 00 3.50 @3 50 3.25 @3 50 4.00 @8 00 3.00 @5 00 4.75 @7 50 4.75 @7 50 1.25 @3 00	2.25@4.50 4.00@6.50 4.75@5.00 4.75@5.00 4.00@5.00 5.50@7.50 5.00@7.50 2.75@3.00 2.75@3.00 3.50@37.50	2.00 @2.50 2.00 @2.50 2.75 @3.25 2.75 @3.00 2.80 @3.00 2.80 @3.00 2.75 @4.50 4.50 @6.50 4.50 @6.50 4.50 @4.50	2.75 @3.50 3.50 @3.75 2.25 @2.75 2.00 @2.50 2.00 @2.50 2.25 @2.50 2.50 @4.25 6.00 @6.50 3.50 @4.25 3.50 @4.25 2.00 @4.50	1.50@2.00 1.85@2.50 1.75@2.35 1.50@2.00 1.50@2.50 1.75@2.00 1.25@2.75 1.25@2.75 1.50@3.00 2.00@3.00	3.00@4.00 1.75@3.7 2.00@3.2 2.15@2.5 2.50@3.5 3.50@5.00 4.00@5.00 2.00@3.00 2.00@3.00 2.00@3.2
Year	1 50 @7 00	1.25@8.00	2.25@7.50	2.00@6.50	2.00(46.50	1.50@3.00	1.50@5.0

PRICES OF POTATOES.

Monthly range of Potatoes per 100 pounds on arrival at Cincinnati.

				ı			!
Monrhs	1920	1919	1918	1917	1916	1915	1914
January	2,25@5,35	1.85@2.25	2.15@3.25	1.85@2.20	.65@1.18	.45@ .50	.65@ .80
February	3.00(2)6.00	1.80 (42.15	1.85 @ 2.75	2.15@3.00	1.05 (2)1.10	.45@ .50	.70 60 .75
March	3.75 @7.90	1.00 (42.10	1.50@1.90	2.45@3.00	1.00 (61.12	.45@ .50	.67 @ .75
April	6.00 (69.00	1.00@2.50	1.00@1.90	2.45@3.35	.85 6 1.12	.45@ .50	.67@0.82
May	6.50 (39.60	1.65@2.70	1.20@2.00	2.50 (3.25	.85@1.30	.42 @ .50	.75 @ . 9 0
June	6.00 6,7.50	1.65(2.75	1.35@3.00	2.40@3.90	1.15 @ 1.30	.30@i.45	.85@1.15
July	4.45@8.35	1.50 @3.65	1.35@3.00	1.50 (2.50	.80@1.25	.30@i.35	1.60 @ 1.70
August	3.90@4.70	3.35@4.00	3.35@4.00	1.25@1.70	.80@1.15	.35@ .45	.80@685
September	3.05 6,3,90	3.60@3.90	2.50@2.80	1.10@1.30	.90 @ 1.30	.35 @ .50	.70@6.85
October	2.10@3.65	1.33(0.4.15	2.00@2.75	1.10@1.60	1.25 @ 1.70	.50@ .75	.50@ .75
November	2.10 @ 3.65	2.00(a)4.15	1.75@2.40	2.25@2.50	1.50@01.75	.55@ .70	
December	1.50 @ 3.65	1.90@4.80	1.75@2.10	2.15@2.25	1.65 @ 1.90	.65@i.90	.45@ .50
Year	2.10@.9.60	1.00@4.80	1.00@4.00	1.10@3.90	.65@1 90	.30@ .90	.45@1.70

^{* 1920-1919-1918 100} lbs. Other years bushels.

PRICES OF COFFEE

Monthly range of fair Rio Coffee per pound at Cincinnati.

Монтив	\ 1920	1919	1918	1917	1916	1915	1914
January. February. March April May June. July August September October November December	.20 @ .20 @	16 @ .17 1 16 .17 16 .17 16 .17 16 .17 16 .20 17 17 17 17 17 17 17 17 17 17 17 17 17	.13 @ .13 @ .13 @ .13 @ .13 @ .13 @ .13 @ .13 @ .13 @ .13 @ .13 @ .13 @ .15 @ .16 .16 @ .16	.14 @ .14 .13 .14 .13 .14 .13 .14 .13	14 t @ 14	.15 @ .15 .13 @ .15 .13 @ .13 @ .13 @ .13 @ .13 @ .13 @ .13 @ .13 @ .13 @ .13 @ .14 14 14 @ .14 14 14 @ .14 14 14 @ .14 14 14 @ .14 14 14 14 14 14 14 14 @ .14 14 14 14 14 14 14 14 14 14 14 14 14 1	161 @ .161 .15 @ .161 .15 @ .15 .15 @ .15 .15 @ .15 .15 @ .15 .15 .15 .15 .15 .15 .15 .15 .15 .15
Year	1116 201	. 16 [@. 25]	.131 @ 161	. 13] @ . 14	.141@	131@.15	. 15 @ . 16

PRICES OF SUGAR

Monthly range of Eastern Refined Granulated Sugar per 100 lbs. at Cincinnati.

Montes	1920	1919	1918	1917	1916	1915	1914
January. February March April May June July August September October November. December	16 00 @17 .00 16 00 @17 .50 17 .00 @32 .00 27 .50 @32 .00 26 .50 @30 .00 23 .50 @27 .00 16 .00 @24 .00 14 .00 @18 .00 11 .50 @14 .00 9 .50 @12 .00	9.76@ 9.26@ 9.65 9.65@ 9.65@ 9.76 9.26@ 9.26@ 9.90@13.00 9.90@10.50	7.92 @ 7.92 @ 7.92 @ 8.22 @ 8.22 @ 8.22 @ 8.22 @ 9.76 @	8.30@ 8.30@9.00 9.00@ 8.00@9.00 8.50@8.75 8.75@9.25	6.15@6.40 6.40@6.65 6.05@7.45 7.45@7.95 7.95@8.20 8.20@ 8.20@ 7.45@8.20 6.70@7.45 7.20@8.00 8.00@	5.45 @5.55 \ 5.65 @6.25 @6.40 \ 6.40 @6.50 \ 6.50 @ \ 6.30 @6.60 \ 5.95 @6.30 \ 5.35 @5.95 \ 5.25 @5.60 \ 5.70 @6.55 \ 6.60 @	4.55@4.60 4.60@ 4.35@4.50 4.35@4.40 4.35@4.65 4.65@4.75 4.75@1.80 7.25@7.75 6.10@7.25 6.50@5.90 5.50@5.90
Year	8.75@32.00	9.26@13.00	7.92@ 9.76	7.25@9.25	6.15@8.20	5.25@6.60	4.35@8.00

PRICES OF SUGAR

Monthly range of Refined Powdered and Icing Sugar per pound at Cincinnati.

Монтна	1920	1919	1918	1917	1916	1915	1914
January. February. March. April May June July August. September October November December	25.00@26.00 18.00@25.00 15.50@19.00 13.00@15.50 10.50@13.00	10.00@ 10.00@ 10.00@10.26 10.26@ 10.40@13.50 10.40@11.00 10.40@11.00	8.45@ 8.45@ 8.45@ 8.45@ 8.45@ 8.45@10.26 10.26@ 10.26@	8.40@9.15 9.15@ 8.15@9.15 8.65@3.90 8.90@9.40	6.75@7.55 7.55@8.05 8.05@8.30	5.55 @5.65 5.75 @6.35 6.35 @6.50 6.50 @6.60 6.70 @ 6.40 @6.70 6.40 @6.70 5.45 @6.05 5.35 @5.70 5.80 @6.35 6.35 @6.65	4 .65 @4 .90 4 .70 @ 4 .45 @4 .60 4 .45 @4 .50 4 .45 @4 .75 4 .75 @4 .85 4 .85 @4 .95 4 .95 @8 .10 7 .35 @7 .85 6 .20 @7 .85 5 .80 @6 .00 5 .45 @5 .70
Year	9.75 (a:26.00	10.00 @13.50	8.45 (4)10.26	7.35@9.40	6.25 (48.30	5.35@6.70	4.45@8.10



PRICES OF SUGAR AND MOLASSES.

Prices of the various kinds of Sugar, per pound, and of Molasses and Syrups, per gallon, at Cincinnati, at the close of December:

800	AR.		Molasses.			
Kinds.	1920	1919	Kinds.	1920	1919	
New Orleans: * Clarified, white Yellow			New Orleans—Open Kettle: Choice to fancy		75@85 70 65	
Refined: * Cubes	9.75	13.25@20.00	New Orleans-Centrifugals: Choice to fancy Prime to strict prime Common to prime	55 @ 95 52 @ 65 42 @ 52	50@60 40@45 35	
"Off A"			Sorghum: Prime to choice Fair to good	70 6 0	90 85	

PRICES OF SOAP AND OILS.

Prices of leading kinds of Soap, at Cincinnati, at the close of December:

NDS.		1920	1919	1918	1917	1916
" (56	lbs.)	<u></u>	\$8.00	\$5 55 4 6 6	\$4 45 6 10	\$3 25 @3 40 3 40 @3 50 4 10 @4 25
er box (60 (56	lbs.)	5.40	6.00	5 65	4 60 4 75	3 40 3 35 @3 50
" (62	lbs.)	13.25	13.50	5 00 10 80	4 80 9 20	2 50 @2 60 6 80 @ 7 00
(60	s)	3.90 25	3 90 18	22	20	19 22
	er box (68 " (56 " (68 er box (60 " (52 " (62 " (62 " (62	rer box (68} lbs.) (56 lbs.) (68} lbs.) (68} lbs.) (756 lbs.) (56} lbs.) (52} lbs.) (52} lbs.) (96s	er box (68‡ lbs.) \$6.75 " (56 lbs.) 6.75 er box (60 lbs.) 5.40 " (52‡ lbs.) 5.40 " (52‡ lbs.) 13.25 " (96s 4.00 " (60s 3.90per lb 25	rer box (68\ lbs.) \$6.75 \$8.00 " (56 lbs.) 6.75 8.00 rer box (60 lbs.) 6.75 rer box (60 lbs.) 6.75 " (52\ lbs.) 5.40 6.00 " (52\ lbs.) 6.00 6.00 " (62\ lbs.) 13.25 13.50 (96s	er box (68\frac{1}{2} lbs.) \$6.75 \$8.00 \$5.55 \$ \$6.75 \$8.00 \$6.95 \$ \$6.75 \$8.00 \$6.95 \$ \$6.75 \$8.00 \$6.95 \$ \$6.75 \$8.00 \$6.95 \$ \$6.75 \$8.00 \$6.95 \$ \$6.75 \$8.00 \$6.00	er box (68‡ lbs.) \$6.75 \$8.00 \$5.55 \$4.45 6.10 6.10 6.10 460 460 460 450 6.25 \$1.50 \$

Prices of Oils under the head of Petroleum, per gallon, which are quoted by the Chamber of Commerce, at Cincinnati, at the close of December, as indicated:

Kinds.	1920	1919	1918	1917	1916	1915	1914
Carbon Oil, (Ohio Ref., St.Test) W.W Special Grade Gasoline, Motorcar	21 24	13½ 16 17½ 25	12 1 13 14 1 25 1	12½ 13 14 25	8 8 9 @ 10 20	10 10 12 12	94 11 12 19

PRICES OF PAPER.

Wholesale quotations for Paper, per pound, in large lots, at Cincinnati, at the close of December, for two years:

Kinds.	1920	1919	Kinds	1920	1919
Book, sized and super calendered Book, sized and calendered Book, No. 3 Manilla, No. 1 Manilla, No. 2 News, print	14 9 8}	103 103 73 83 74 83	Wrapping, rag Wrapping, straw Writing, fine Writing, superfine Writing, manilla	23 j 34 j	18 32 9‡

PRODUCTION OF DISTILLED AND RECTIFIED SPIRITS.

Production of Distilled Spirits and Rectified Spirits, representing proof gallons, at Cincinnati and immediate vicinity (Covington, Newport, etc.):

YEARS.	Þ	istilled Spiri	rs.	Rı	SCRIPTED SPIRITS.			
	CINCINNATI.	Vicinity.	TOTAL.	CINCINNATI.	VICINITY.	Total.		
1909	6.895.715	3.084.003	9,979,718	10,291,987	526.763	10.818.750		
1910	5.932.006	5.532.233	11.464.239	11.078.583	594.088	11.672.671		
1911		4.912.732	11.956.338	10.935.681	675,791	11.611.472		
1912		4.394.315	12,396,892	10.862,555	742.963	11.605.518		
1913		3.129.951	12.544.592	11.000,945	704,560	11,705,505		
1914	6.778.542	3.838.728	10.617.270	7.661.177	650,065	8.311.242		
1915	6.743.436	1.146.712	7.890.148	6.286.867	563,523	6,850,391		
1916		5.966.530	15,294,783	7,532,260	762,957	8.295,218		
1917		1.726.805	10,291,432	950.215		950,215		
1918	4.887.669		4.887.669	2.909.422	178,960	3,088,382		
1919	2.806.975			628,855				
1920	1.230.650			020,000				

PRICES OF COTTON WARPS, ETC.

Prices of Warps, Wicking, Twine, Rope, Batting and Wadding, at Cincinnati, at the close of December, for years indicated:

Втоск.	1920	1919	1918	STOCE	1920	1919	1918
Carpet Warps, white, per lb. Carpet Warps, colored, per	34	70	62	Rope, 3-16 to 6-16 inch fine thread, per lb	50	50	40
Candle Wicking, per lb	41 32	80 62	70 60	Batting, per lb Wadding, black, 2 lbs	25	35	
Twine, Argonaut, per lb Twine Railroad, per lb	32 25	64 62	60 58 57	per dos	30	35	40@50
Searchlight Miners' Wick,		-		per dos	25	45	45
per lb	34	64	60			l	

Nors.—Above prices based on sixty days' time: 2 per cent off if paid in ten days.

PRICES OF COTTON.

Monthly range of prices of Middling Upland Cotton, per pound, at New York spot, fractions stated decimally during the year:

Montes	1920	1919	1918	1917	1916	1915
January February March April May June	37.55 @40.10 40.25 @43.25 41.25 @43.25 40.00 @43.00 37.75 @43.00 39.25 @43.75	25.00@27.85 26.10@28.70 28.30@29.65 28.75@34.00 30.35@34.95 33.40@36.60	31.20@32.65 32.70@35.05 26.75@36.00 25.70@30.10 29.00@32.30 28.55@34.10	16.75@18.80 14.30@17.05 17.00@19.30 19.35@21.15 19.60@22.10 22.65@27.40 24.60@27.65	11.80@12.60 11.20@12.15 11.45@12.15 11.95@12.20 12.30@13.35 12.65@13.45 12.90@13.30	7.90@ 8.70 8.35@ 8.70 8.25@ 9.80 9.80@10.60 9.50@10.40 9.45@ 9.80 8.90@ 9.60
August	25 . 50 @ 32 25 21 . 00 @ 25 . 25 15 . 50 @ 22 50 14 . 50 @ 16 . 70	28.85@32.85 31.10@38.55 38.40@40.20 38.00@40.25	32.65@38.20 30.20@34.45 27.75@31.25 27.50@33.00	23.10@28.00 21.20@26.30 25.25@29.90 28.75@31.25 29.85@31.85 14.30@31.85	18.75@20.95	9.20@ 9.8 9.75@12.4 11.85@12.7 11.60@12.5 11.95@12.7 7.90@12.7



PRICES OF PIG IRON.

At the close of December 1920, the following prices were in effect on grades of pig iron enumerated all prices being on basis of 2240 pounds per gross ton:

Kinds.	Price	Kinds.	Price.
Southern Ohio Sil 1.75 to 2.25%	\$35.00 35.00@38.00 34.50 45.00	Southern warm blast charcoal iron. Cold blast charcoal iron. Low phosphorus, copper contained. Low phosphorus, copper trace. 6% silicon silvery. 10% bessemer ferro silicon.	\$50.00@55.00 80.00 43.00 45.00 51.50 64.50

The above are all base prices f. o. b. furnace.

LOW AND HIGH PRICES OF PIG IRON.

Lowest and highest quotations of No. 2 Southern Coke Foundry Iron, per ton, at Cincinnati, for years indicated:

		Lowest.	Ніснаят.				
YEARS.	Quotations.	Months.	Quotations.	Months.			
1910 1911 1912 1913 1914 1915 1916	12 65 3 13 50 12 40 3 12 90 17 40 26 90	April September to December inclusive December. January, February, March July and balance of year April and May. August. September and October. January. July. December	17 25@17 75 14 25@17 75 17 25@17 75 17 25@17 75 14 00@14 25 16 90@18 40 27 90 52 90 38 00	January. October, November, December January, February. January to May inclusive. November, December. January, February, March. January to October. December. October. December. October. December June.			

Inpossible to secure accurate quotations for most of the year.

MONTHLY PRICES OF PIG IRON.

Range of monthly prices of Southern Coke, Lake Ore Coke and Hanging Rock Charcoal Pig Iron, per ton, at Cincinnati, in years indicated:

	Sourani No. 2 F		LARE S	UPERIOR RCOAL	Jackson Co No.	
Монтн	1920	1919	1920	1919	1920	1919
Sanuary	\$43,60	\$34 60	\$55.00	\$39 60	354 . 30	\$49 30
ebruary					54.30	
Aarch	44.85	34 60			56.80	49 30
pril	43.60(4)45.60	30 35	58.10	39 60	56.80	42 05
(ay		30 35	58.10	39 60	59.80	42 05
une	46.85	30 35	58.10	32 35(a.33 35	59.80	
uly	45.60	28 60			59.80	
ugust	45.60	30 35	58, 10		59.80	
eptember	46.50		59.50			
ctober	46.50					
ovember	46.50	31 60@32 60				
December	42.50	38 00	54.32			

LEAF TOBACCO TRADE.

Total annual receipts, offerings, rejections, and sales of leaf tobacco, at the Cincinnati warehouses, for calendar years indicated:

Years.	RECE	IPTS.	Offerings. Rejections.		Sales.			
	Hhds.	Cases.	Hhds.	Cases.	Hhds.	Cases.	Hhds.	Cases.
1911	41,022	•	43,133	•	10,061	*	33,072	•
1912	43,965	!	61,853	*	9,600	*	42,253	*
1913	19,831 15,136	I	30,406 21,268	Ţ	5,752 4.668	•••••	24,654 16,600	*
1915	20.735	*	23.830	•:::::	6.084	•	17.746	•
1916	9.746	*	15,790	*	3,530	*	12,260	•
1917	4.614	*	3.900	*	505	*	3.415	*
1918	1,133		807		107	•	700	•
919	4,135		821	•	62	•	4,359	*
1920	301	975		*	*	*	4,583	•

*Not reported. Private Sales in 1912, 4,070 hogsheads; 1910, 901 hogsheads; 1914, 790 hogsheads. Stocks of leaf tobacco in Cincinnati warehouses on January 1:

PACKAGES.	1921	1920	1919	1918	1917	1916	1915	1914	1913	1912	1911
Hogsheads	450 350	470	*:::::	690	3,999	10,230	8,779	11,069	17,975	18,555	9,767

^{*}Not reported.

MANUFACTURE OF TOBACCO AND CIGARS.

Quantity of chewing and smoking tobacco, representing pounds, and number of Cigars, manufactured yearly, at Cincinnati.

1	CHEWIN	g and Smoking	TOBACCO.	PRODUCTION OF CIGARS.		
Years.	Cincinnati	COVINGTON AND NEWPORT.	TOTAL LBS.	Cincinnati.	Covington. and Newport.	Total
1909	8,420,683			134,902,090		
1910	1.841.693			129.907.310	1	
1911	2,117,442			124.014.230		
1912	4.577.309			122,688,506		
1913	3.139.048			192,075,080		
1914	2,400,609			107.341.320	1	
1915	2.291.226			101,207,167		
1916	33,192,195	1		120,355,500	1	
1917	37,034,658		. 	210,630,500	1	
1918	38,518,564	1		186,438,058	1	
1919	44,640,149			188,721,121		
1920	199,735	1		143,843,530		

CROPS OF THE UNITED STATES.

Estimates on the leading crops of 1920 as published by the Agricultural Department compared with the revised figures of the past eleven years:

YEARS	CORN	WHEAT	OATB	BABLEY	RYE	Corron
	Bushels	Bushela	Bushela	Bushels	Bushela	Bales
1920			1,526,055,000	202,024,000	69,318,000	12,987,000
1919			1,231,751,000	161,345,000	88,909,000	11,421,000
1918			L538,124,000	256,225,000	91,041,000	12,040,532
917			1,592,740,000	211,759,000	62,933,000	11,302,375
916	2.566.027.000		1,251,837,000	182,309,000	48.862,000	11,449,930
915	3,054,535,000		1,540,362,000	237,009,000	49,190,000	11,161,000
914	2.672.804.000	891,017,000	1.141.060.000	194,953,000	42,779,000	16,135,000
913			1.121.768.000	178,189,000	41,381,000	14,156,000
912.,			1.418,337,000	223.824.000	35,664,000	13,703,000
911			922,298,000	160,240,000	33,119,000	15,693,000
910			180,513,000	173,832,000	34,897,000	11,609,000
909		683,350,000	1,007.129,000	173,321,000	29,520,000	10,005,000
	1912	1915	1917	1915	1918	1914
Highest Previous Records	3,124,746,000	1,011,505,000	1,502,740,000	237,009,000	91,041,000	16,135,000

500 gross weight bales, excluding linters.



BANK CLEARINGS.

Monthly clearings at the Cincinnati Clearing House, representing actual exchanges brought to the Clearing House:

Months.	1920	1919	1918	1917	1916	1915
anuary	\$308,049,269	\$277,855,362	\$189,713,002	\$181,703,582	\$140,878,450	\$112,557,300
February	258,483,517	214.041.406	169.754.591	145.093.771	122,749,950	93,624,150
March	340,249,275	263,723,631	237,459,299	174.121.782	149,509,100	113,045,150
April	297.075.948	237.087.718	240.432.381	166,945,198	134.562.550	110,612,300
May	284,734,437	245.822.730	245,692,239	165,904,254	143,328,050	105,070,350
une	315,346,663	248,357,555	239,096,829	167,421,560	151.362.650	107.107.650
uly	319.414.417	261.427.065	265.345.049	185.882.087	144.659.800	118.992.900
lugust	286,497,768	248.161.251	253,614,837	178,747,950	131.506.650	108,984,150
eptember	305,233,008	281.586.010	237.632.062	163,469,318	144.179.700	108.423.350
October	304,560,040	283.126.107	267,445,893	177,682,756	160,679,100	125,483,800
vovember	280.087.423	260.886.317	238,448,992	166.881.398	162,271,110	131.292.750
December	297,062,252	308,736,149	263,842,941	156,328,159	162,044,294	138,661,750
Totals	\$3,596,794,017	\$3,130,811,301	\$2,848,478,117	\$2,030,181,819	\$1.747.731.404	\$1,373,855,600

BANKING STATISTICS OF CINCINNATI.

	1920	1919	1918
Bank Capital	\$ 20,679,000	\$ 21,600,500	\$ 20,335,500
Sank Surplus and Undivided Profits	21.440,000 211.312.000	221.547.980	19,118,591 186,419,981
Bank Loans Bank Total Assets	141,754,000 275,532,000	140,488,823 301,709,728	116,393,316 252,669,360

STATISTICAL STORY OF 1920.

(From Bradstreet's Annual Review).

AGRICULTURAL YIELDS.

	Yields 1920	Change from 1919	Past Records	Year
Corn bushels	3,232,367,000	Inc. 13.0	3,124,746,000	1912
Winter wheat, bushels	580,513,000	Dec. 20.4	729,503,000	1919
Spring wheat, bushels	209,385,000	Inc. 2.1	356,339,000	1918
All wheat, bushels	789,878,000	Dec. 15.4	1,025,801,000	1915
Oats, bushels	1,524,055,000	Inc. 23.8	1,592,740,000	1917
Barley, bushels	202,024,000	Inc. 25.2	256,225,000	1918
Rye, bushels	69,318,000	Dec. 22.0	91,041,000	1918
Rice, bushels	53,710,000	Inc. 25.5	42,790,000	1919
Buckwheat, bushels	13,789,000	Dec. 9.5	22,792,000	1866
Total, seven cereals, bushels	5,885,141,000	Inc. 8.6	5.896,528,000	1915
Flaxseed, bushels	10.990.000	Inc. 43.4	29,285,000	1902
Potatoes, white, bushels	430.458.000	Inc. 20.3	442,108,000	1917
Potatoes, sweet, bushels	112.368.000	Inc. 6.5	105,405,000	1919
Hay, tame, tons	91,193,000	Dec7	91.883.000	1919
Hay, wild, tons	17,040,000	Dec. 1.2	21,345,000	1915
All hay, tons	108,233,000	Dec8	110,992,000	1916
Tobacco, pounds	1,508,064,000	Inc. 3.0	1.463.325.000	1919
Cotton, bales	12,987,000	Inc. 13.6	16.135.000	1914
Cotton seed, tons	5,778,000	Inc. 13.8	7,186,000	1914
Beet sugar, pounds	2,219,200,000	Inc. 52.8	1,748,000,000	1915
Cane sugar (La.) pounds	372,000,000	Inc. 53.7	706,000,000	1911
Peanuts, bushels	35,960,000	Inc. 6.0	52,505,000	1917
Beans, bushels	9,075,000	Dec. 24.0	17,733,000	1918
Kaffirs, bushels	143,939,000	Inc. 12.8	127,568,000	1919
Onions, bushels	19,119,500	Inc. 67.7	19,336,000	1918
Hops, pounds	38,918,000	Inc. 32.6	52,986,000	1915
Cranberries, barrels	431,000	Dec. 23.8	566,000	1919
Apples, bushels	240,646,000	Inc. 57.0	253,200,000	1914
Peaches, bushels	43,697,000	Dec. 11.8	64,097,000	1915
Oranges, boxes	27,200,000	Inc. 23.2	24,200,000	1918
Cabbage, tons	820.750	Inc. 130.0	684.812	1918

AGRICULTURAL VALUES

	Value 1920	Change from 1919	Past Records	Year
Corn	\$2,189,721,000	Dec. 43.1	\$3,920,228,000	1917
Winter wheat	866,741,000	Dec. 43.6	1,538,292,000	1919
Spring wheat	273,465,000	Dec. 41.9	715,831,000	1918
All wheat	1,140,206,000	Dec. 43.2	2,009,407,000	1919
Oats	719,782,000	Dec. 18.2	1,090,322,000	1918
Barley	142,931,000	Dec. 26.7	240,758,000	1917
Rye	88,609,000	Dec. 25.8	138,038,000	1918
Rice	63,837,000	Dec. 44.0	114,152,000	1919
Buckwheat	17,797,000	Dec. 20.5	28,142,000	1918
Total, seven cereals	4,362,883,000	Dec. 39.3	6,863,552,000	1918
Flaxseed	19,413,000	Dec. 42.1	45,470,000	1918
Potatoes, white	500,974,000	Dec. 12.8	574,764,000	1919
Potatoes, sweet	126,629,000	Dec. 10.0	140,706,000	1919
Hay, tame	1,613,896,000	Dec. 12.6	1,846,083,000	1919
Hay, wild	195,266,000	Dec. 32.3	288,498,000	1919
All hay	1,809,162,000	Dec. 15.2	2,134,581,000	1919
Tobacco	298,001,000	Dec. 47.6	569,608,000	1919
Cotton	914.590.000	Dec. 55.0	2.034,558,000	1919
Cotton seed	150,237,000	Dec. 59.2	368,626,000	1919
Peanuts	48,829,000	Dec. 40.2	81,742,000	1919
Beans,	27.114.000	Dec. 46.8	100,692,000	1917
Kaffirs	131.665.000	Dec. 20.2	165,030,000	1919
Onions	25,179,000	Inc. 3.5	26,957,000	1918
Cabbage	25,266,000	Inc. 34.7	25,344,000	1918
Hops	14,194,000	Dec. 37.3	22,656,000	1919
Cranberries	5.496,000	Inc. 16.0	4.734.000	1919
Apples	271,984,000	Dec. 4.6	285,069,000	1919
Peaches	91,862,000	Dec. 3.1	94.818.000	1919
Pears	27,220,000	Dec. 3.5	28,238,000	1919
Oranges	70,125,000	Inc. 18.9	89,105,000	1918
Total, all crops	9,148,519,000	Dec. 35.6	14,087,995,000	1919

STATISTICAL STORY OF 1920—Continued.

FINANCE AND INDUSTRY.

	1920	Change from 1919	Past Records	Year
Bank clearings, United States	\$446,441,948,669	Inc. 7.6	\$414,752,812,927	1919
Bank clearings. New York	\$242,135,013,363	Inc. 3.1	\$235,802,634,887	1919
Bank clearings, outside New York	\$203,306,935,306	Inc. 13.6	\$178,950,178,040	1919
Imports of merchandise (estimated)	\$5,334,000,000	Inc. 36.6	\$3,904,364,932	1919
Exports of merchandise (estimated)	\$8,182,000,000	Inc. 3.3	\$7,920,425,990	1919
Total foreign trade (estimated)	\$13,516,000,000	Inc. 14.3	\$11,824,790,922	1919
Exports of gold (eleven months)	\$305,132,921	Dec. 5.2	\$367,345,748	1917
Imports of gold (eleven months)	\$372,403,534	Inc. 485.5	\$535,388,500	1917
Exports of silver (eleven months)	\$107,535,304	Dec. 48.4	\$208,426,260	1919
Imports of silver (eleven months)	\$83,434,399	Inc. 4.6	\$79,725,206	1919
Gold produced, value	\$48,000,000	Dec. 20.4	\$101,035,700	1915
Silver produced, ounces	44,000,000	Dec. 22.3	74,961,075	1915
Circulation December 1, total	\$6,363,498,999	Inc. 7.3	\$5,993,627,863	1918
Circulation per capita	\$59.41	Inc. 6.7	\$56.23	1918
New York stock sales, shares	223,931,349	Dec. 28.4 Inc. 4.8	312,875,250	1919
Municipal bond sales, value	\$3,955,036,900 \$744,967,626	Dec. 3.4	\$3,771,517,175 \$770,195,248	1919
New domestic securities issued	\$3,106,930,500	Inc. 2.8	\$3,021,171,300	1919
Business failures, number	8,595	Inc. 55.8	19,035	1915
Failure liabilities	\$416,997,949	Inc. 260.9	\$383,711,658	1907
Fire losses (estimated)	\$320,000,000	Inc. 19.0	\$269,000,775	1919
Railway gross earnings (estimated)	\$6,210,000,000	Inc. 20.0	\$5,184,230,244	1919
Railway net earnings (estimated)	\$500,000,000	Dec. 34.5	\$1,190,566,335	1917
Price Index (Bradstreet's) annual number	\$18.81	Inc8	\$18.71	1918
Incorporations in eastern states	\$13,998,944,200	Inc. 10.4	\$12,677,229,600	1919
Brass exports (ten months)	\$11,751,112	Dec. 1.9	\$263,357,881	1916
Wheat exports (ten months)	\$467,452,508	Inc. 56 8	\$298,083,272	1919
Wheat flour exports (ten months)	\$201,629,153	Dec. 22.1	\$258,957,235	1919
All wheat (including flour) exports (ten months)	\$669,081,661	Inc. 20.0	\$557,040,507	1919
All breadstuffs exports (ten months)	\$883,074,983	Inc. 11.3	\$792,814,020	1919
Copper exports (ten months)	\$116,610,375	Inc. 11.1	\$300,613,647	1917
Cotton exports (ten months)	\$952,950,851	Inc. 22.8	\$775,413,702	1919
Explosive exports (ten months)	\$46,151,561	Inc. 126.6	\$583,191,508	1917
Iron and steel exports (ten months)	\$885,222,563	Inc. 6.1	\$1,024.643,482	1917
Meat and dairy product exports (ten months)	\$451,995,922	Dec. 56.3	\$1,035,666,538	1919
Horse and mule exports (ten months)	\$3,977,006	Inc. 26.5	\$104,388,938	1915
Automobile exports (ten months)	\$247,044,636	Inc. 104.0	\$121,125,847	1919
Chemicals, etc., exports (ten months)	\$144,339,552	Inc. 31.2	\$156,524,373	1917
Coal exports (ten months)	\$350,715,590	Inc. 134 5	\$149,577,358	191 9 191 9
Cotton manufacturers exports (ten months) Leather and manufacturers exports)ten months)	\$347,034,161	Inc. 57.8 Dec. 32.7	\$219,885,581	1919
Oil, mineral, exports (ten months)	\$170,762,960 \$439,603,042	Inc. 58.2	\$254,047,144 \$284,300,392	1918
Building expenditure (estimated)	\$1,375,000,000	Inc. 38.2	\$1,310,398,691	1919
Shipbuilding, tons (estimated)	2.900.000	Dec. 53.4	6.229.323	1919
Iron-ore shipments by lake, tons	58.527.226	Inc. 24.0	64,734,198	1916
Lake commerce, tons (estimated)	82,000,000	Inc. 20.6	91,888,219	1916
Unfilled United States Steel orders, tons, Nov. 30	9.021.481	Inc. 26.5	11.058,542	1916
Cotton consumption (eleven months)	5.546.602	Inc. 2.4	6,314,137	1917
Pig-iron production, tons	36,414,114	Inc. 19.0	39,039,356	1916
Bituminous coal produced, tons (estimated)	556,000,000	Inc. 21.5	579,386,000	1918
Anthracite coal shipments, tons (estimated)	68,000,000	Inc. 1.7	78,156,160	1917
Alien immigrants arrived (fiscal year)	621,576	Inc. 162.2	1,403,681	1914
Wheat (inc. flour) receipts (primary), cereal season	488,296,000	Dec. 3.7	507,246,000	1919
Petroleum production, barrels (estimated)	450,000,000	Inc. 18.4	380,000,000	1919
Copper from domestic ores, pounds	1,350,000,000	Inc. 5.6	1,908,000,000	1918

STATISTICS OF CINCINNATI.

	1920	1919
rea, Square Miles	71,137	71,1
Lileage different kinds improved Streets	88.48	88.
Granite Brick Asphalt Bowlder	88.78	88.
Asphalt.	43.78	43.
Bowlder	37.63	37.
Wood Blook	20.79	20.
Macadam	314.33	314.
Bithulitio Tarvia	11.56	11.
Limestone.	2.80	2.
Concrete	3.06	1.
Miscellaneous.	3.84	3.
Miscellaneous.eath Rate.		. :
rths	7.887	70
crease	807	
eaths	6,074 308	63
ocrease ocrease tal Water pumped, gallons. ttension of Water Mains. ttal Bonded Debt. ebt, on which income exceeds all charges Cincinnati Souther Relieve	18,109,975,806	18,719,748,4
thension of Water Mains	20,200,010,000	10,110,110,1
otal Bonded Debt.	\$83,879,911.64	\$77,449,943
ebt, on which income exceeds all charges	`` \	
Cincinnati Southern Railway	\$14,932,000.00	14,932,000
Railroad Terminals.	\$4,150,000.00	3,150,000 14,715,230 1,099,261
Waterworks	\$15,043,130.48 929,605.25	14,715,230
Street and Sewer Assessments.	\$11,912,820.56	11 526 008
" " for Water and Railway Ronds	\$6,450,954,28	5 961 733
anded Debt not entirely Self-Supporting	\$37.841.960.60l	11,526,008 5,961,733 32,027,442 13,831,375
tal Municipal Receipts.	\$20.146.796.41 1	13,831,375
abt, on which income exceeds all charges Cincinnati Southern Railway. Railroad Terminals Waterworks. Street and Sewer Assessments Sinking Fund other than Water and Railway for Water and Railway Bonds mided Debt not entirely Self-Supporting. tal Municipal Receipts. Disbursements.	\$17,027,762.14 \$7,415,654.20	13,258,803
lance January 1, 1920 coperty Valuation Municipal Assets	\$7,415,654.20	4,296,619
operty Valuation Municipal Assets	20.02	15
Tax Rate Number of Properties	20.02	10
Park Aves (Acres)	2,659.28	2,659
Supervised Playgrounds	22	2,000
Playground Attendance on Playgrounds	1,500,000	1,500,6
Park Area, (Acres). Supervised Playgrounds. Playground Attendance on Playgrounds. Number of Athletic Fields. Containing—32 Baseball Diamonds, 3 Nine Hole Golf Courses, 20 Tennis Courts.	21	
Containing—32 Baseball Diamonds, 3 Nine Hole Golf Courses, 20 Tennis Courts.	767	
ontaining—32 Baseoair Diamonus, 3 Nine Hole Goil Courses, 20 Jennis Courts. lice Department, (Number of Men) re Department, iblic High Schools. ementary Schools. ndergartens.	653	
blic High Schools	6	
ementary Schools.	59	
ndergartens.	59	1
	10	•
ght High Schools ght Elementary Schools y Elementary Schools, Enrollment	. 2	
gnt Elementary Schools	*45,126	47.
by Right Schools, Enrollment.	* 6,223	5,3
y High Schools ght Elementary Schools	8,027	4,1
ght High Schools tal Public School Enrollment.	3,448	3,0
tal Public School Enrollment	62,824	60,4
Imber of Teachers, Day	1,644 61	1,6
11 1 0 1	611	
rochial Schools.	થ	
rochial Schools.	3	
rochial Schools. ecial Schools. tholic Night High Schools. tholic Night High Schools.	7	
rochial Schools ecial Schools tholic Night High Schools tholic High Schools and Academies rochial School Enrollment	16	
rochial Schools. ecial Schools tholic Night High Schools tholic High Schools and Academies. rochial School Enrollment. High School and Academies	16 18,514	
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rochial Schools ecial Schools tholic Night High Schools tholic Night High Schools tholic High Schools and Academies rochial School Enrollment High School and Academies tholic Night High School Enrollment tal Catholic School Enrollment	16 18,514 2,397 20,911	2, 20,
rochial Schools ctholia Night High Schools tholia Night High Schools tholia High Schools and Academies rochial School Enrollment High School and Academies tholia Night High School Enrollment tal Catholia School Enrollment rochial School Teachers	16 18,514 2,397 20,911 515	2, 20,
rochial Schools. ecial Schools tholia Night High Schools tholia High Schools and Academies. rochial School Enrollment High School and Academies. tholia Night High School Enrollment tal Catholia School Enrollment rochial School Teachers. blic Library Branches.	16 18,514 2,397 20,911 515 25	20,
rochial Schools ecial Schools tholic Night High Schools tholic Night High Schools tholic High School and Academies rochial School Enrollment High School and Academies tholic Night High School Enrollment tal Catholic School Enrollment rochial School Teachers bile Library Branches "Volumes tal Library Circulation	16 18,514 2,397 20,911 515 25 582,223	20, § 569,4
rochial Schools estal Schools tholic Night High Schools tholic High Schools and Academies rochial School Enrollment tholic Night High School Enrollment tal Catholic School Enrollment rochial School Teachers blic Library Branches Volumes tal Library Circulation	16 18,514 2,397 20,911 515 25 582,223 2,425,340	20. 20. 569. 2.398. 1.812.
rochial Schools ecial Schools tholic Night High Schools tholic High Schools and Academies rochial School Enrollment High School and Academies tholic Night High School Enrollment ttal Catholic School Enrollment rochial School Teachers blic Library Branches ' Volumes tal Library Circulation Books Pictures	16 18,514 2,397 20,911 515 25,582,223 2,425,340 1,837,440 511,024	20, § 569, 4 2,398, 6 1,812, 498,
rochial Schools. secial Schools. tholic Night High Schools tholic High Schools and Academies. rechial School Enrollment. tholic Night High School Enrollment. tal Catholic School Enrollment. rechial School Teachers biblic Library Branches. " Volumes. tal Library Circulation. Books. Pictures. Lantern Slides.	16 18,514 2,397 20,911 515 25 582,223 2,425,340 1,837,440 511,024 71,421	20,4 569,4 2,398,6 1,812,1 498,6 78,6
rochial Schools. ecial Schools. tholic Night High Schools tholic High Schools and Academies rochial School Earollment. High School and Academies tholic Night High School Enrollment tal Catholic School Enrollment rochial School Teachers bile Library Branches. Volumes. tal Library Circulation. Books Pictures Lantern Slides	16 18.514 2.397 20,911 515 25 582,223 2,425,340 1,837,440 511,024 71,421 5,455	20, 569, 2,398, 1,812, 498, 78,
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Net **These Figures

STATISTICS OF CINCINNATI—Continued.

	1920	1919
Post Office Receipts	\$4.585.705.37	\$ 4.135.119.18
Post Office Receipts	429,059,200	
Letters, Postal Cards and Circulars Polivered	231.699.670	
Received from Depositing Postmasters	201,000,010	100,010,200
Postal Funds	€7 408 928 19	\$ 11,284,704.57
Forest Funds.	\$8.895.621.60	
Money Order Funds	#110 100 21	
Poetal Savings Funds	\$118,186.31	
Postal Savings Banks Receipts	\$673,708.00	495,393.00
United States Custom House, (Year ending June 30)		
Value of Merchandise		• • • • • • • • • • • • •
Receipts of Duties, approximately	*1,006,242.97	
Number of Documents issued to Vessels		90
Vessels documented distributed as follows:		
Enrolled vessels (wood) 31, (steel) 2, (gas) (wood) 42, (Barge) (wood) 1, Licensed		
motor vessels under 20 tons, 44. Licensed barge under 20 tons, 1. Enrolled		
pleasure yachts, 3.	1	
Total Gross Tonnage		9.07
Otal Gloss Londage		0.01

^{*} Calendar Year 1920

COST OF BUILDINGS.

1909		\$7,806,369.0
	,,	
1918		

FIRE LOSSES IN CINCINNATI.

	Gross Loss.	Insurance Los
1	\$1,428,905.00	\$1,027,865.0
2		
3		
5. ,	365,570.56	
6		
8	803.727.69	544.333.
9		

RIVER COMMERCE.

Receipts and shipments of merchandise, by river, at Cincinnati, for three years, each year ending December 31, as indicated, according to reports to the Cincinnati Chamber of Commerce.

A	11	Receipts.			Shipments.	
Articles.	1920	1919	1918	1920	1919	1918
ereals, Grain and Farm Products.						
Barley			<u>.</u> . <u></u>	340	904	
Corn Bushe Oats Bushe Rye Bushe Wheat Bushe Bran and Middlings To Flour Barre Malt Bushe Hay To Cotton Bale Steme To	548	1,612	5,000	3,186	2,048	2,9
Oats	a 1,063 a 366	528 942	252 16,222	1,452	2,068	1,0
Wheet Rushel	7.049	20.031	19,409	776 186	1,462	6 1.5
Bran and Middlings	, v.	20,001	19,200	276	470	1,0
Flour Barre	175	340	456	946	1.063	2.6
MaltBushe				84		
HayTon	172	695	765	· 46	52	
CottonBale	• <u></u>		20		7	
Straw	20	40	51	2	2	• • • • • • •
Clower Seed 100 lb Res	58	134	60	1		• • • • • • • •
Ciover seed	2 %	104	. 00	78	48	1
Timothy Seed 100 lb. Bas		30		263	163	
Other Seeds	1.268	808	830	4.258	4,238	4.8
Hemp 100 lb.Bale					55	
Cotton Bale Straw Too Hops 100 lb. Bale Clover Seed 100 lb. Bag Flax Seed 100 lb. Bag Timothy Seed 100 lb. Bag Other Seeds 100 lb. Bag Hemp. 100 lb. Bale Broom Corn Lb.	B	1,500		9,900	21,550	10,9
	1					
mal and Coke. Coal, Bituminous. Coke. Tor Coke. Tor	4 1,439,73 9	636,807	946,883	142,207	216,087	177,4
Coal, Anthracite	4					• • • • • • •
Coke	•			• • • • • • • •	• • • • • • •	• • • • • • •
uits, Vegetables, Produce and Dairy Products Apples Bananas Tor Dried Fruits Lb Green Fruits Tor Lemons Box	. [1			
ApplesBarre	10,713	5,378	13,974	771	964	1
BananasTot	4	<u></u>	· · · · · · · · · · · · · · · ·	6	9	
Dried FruitsLb	B. 12,400	800		60		2,3
Green Fruits	112			178	167	
Lemons	58	10	14 345	1,322	3,630	3,0
Duster 100 lb Pkg	476			3,436	4,416 176	3,
Oleomergarine I.h	2/1	7 2,283	2,080	147 249,050		
Eera	17.228	19.291	19.258	249,000		202,
Lemons Box Oranges Box Oranges Box Oranges Box Oranges Box Oranges Bush Lb Eggs Cass Cost Oranges Potatoes Bushe Toronions Toronions Sacks and Barre Watermelons Numb Castaloures Oranges Numb Oranges Numb Oranges Oranges </td <td>9,35</td> <td></td> <td>5,614</td> <td>8.826</td> <td></td> <td></td>	9,35		5,614	8.826		
VegetablesTor	1 60	189	81	182	265	'
OnionsSacks and Barre	le 2,519	5,322	2,370	1.178	565	1 ;
WatermelonsNumber	r			2,997		3,
		.l <u></u>		· ·	1	
Poultry	2.07					
	3. 196	79	18	1,949	3,943	2,
roceries.	ì	1		1	}	1
Reans Bushe	del	. 186	76	461	205	
Candles Box Coffee 100 lb. Ba	81	9 4	!	172	275	
Coffee	ge 60			4.586	3,394	7.
Cheese	ee 91			3,080	2,915	. 2,
Molasses Barre	14 3				250	l
Coffee 100 ib. Ba. Cheese 60 ib. Box Molasses Barre Peanuts 100 ib. Ba. Rice 100 ib. Ba.	gge gge 100	.] 2	18] _
K100100 ID. D&	10 10 40		507	1,726		2.
Soan 60 lb Roy	es 46				694 10,506	
Sorohum	70	7 32		4,587	10,500	
Bart Bart	es	2		1 449	766	1,
Sugar	la 22	236	96	1,442 3,756	1,987	i:
SugarBarre Groceries30 lb.Pkg	•			21,892	41,570	
ve Stock and Products.			1	1		ļ
Cattle	d 7,27			486	873	4
Hogs	d 7,65	8 15,458	18,054	188	1.753	si .
SheepHe	d 4,19	5,32	3,307	178	8 630	X
Ve Stock and Froducts. Cattle. Hee Hogs. Hee Sheep Hee Mules and Horses Hee Fresh Meat Lk	d 19	9 48:	1 128			
Gris Doef	8	•}•••••	• •••••	79,350	34,770	16,
Salt Beef Lt D. S. Meat Loose Lt D. S. Meat Boxes Lt	<u> </u>		.			
D. S. Meat Boxes.	6.	1		435,300	455,82	621.
Bacon	8			108.650	95,939	241.
		o		5,202		45,
LardLl	æ			492.110	516,908	276
PorkBarro	da		.[7	
Hides	es 4,78					i.
Leather	es 20		1,100	429	1,991	LI ·
Hams Lt	le 12			_1	1 20	
Woot	esi 1	٠	. 38	8	3 18	Ŋ
	CB	. * .	I	1		

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RIVER COMMERCE—Continued.

	. 1	Receipts.			Shipment	6 .
Articles.	1920	1919	1918	1920	1919	1918
Manufactured Articles.						
Automobiles		127		1,729	233	427
Boots and Shoes	972 1.113			34,212 4,253	7,298 5.668	6,558 5,820
Furniture 100 lbs. Pkgs	4.040		2,607	2.776	6,562	2.732
Furniture 100 lbs. Pkgs Glassware and Crockery 100 lbs. Pkgs	6,647	2,484	1,862	4,297	11,453	7,077
Vehicles	13 160	36 153		176 923	353 658	259 1,393
Metale, Building Materials, Oils.						
Lime, Cement and PlasterBarrel			113	719	380	818
Sand and Gravel		130,500	95,068	6,100		• • • • • • • • •
Lumber Fee		37.545.200	18,735,000	1 69 .150	162,600	255.000
Nails	2,252	470	331	2,394	4,646	2,404
OilBarrel RosinBarrel	515 2		511	8,997	1,310 168	1,413
Scrap IronTon			25	53 3	100	80
Iron and SteelTon	448		520	1,081	856	1,468
Iron, PigTon		· · · · · · · · ·			9,909	0 140
Pig Lead Lbs White Lead Lbs			200	18,000 571,905	418,638	8,160 380.091
PetroleumBarrel	18			8,741	219	193
TurpentineBarrel	3	7	2	78	94	233
Wines, Liquors, Tobacco.						
AlcoholBarrel	1,619	964	87	220	313	114
Beer Keg Whiskey Barrel		4.873	112 11.869	7,770	5,718 2,300	7,449 1,983
Wines and Liquors Barrel		37	52		634	91
Wines and Liquors		15,619	27,560		7,920	12,512
Leaf Tobacco		1 239	1,865 27	641	1,364 53	800
Manufactured Tobacco	701	525	518	234	1,962	15 187
Miscellaneous.				ł		
Feathers Lbs Fertilisers Ton	900	12,200	6,600 48	601	100 850	100 480
Grease Tierce		26	16	107	217	90
Paper	. 21	48		688	463	1,800
* MerchandiseTon	13,249	3,038	5,380	14,132	24,607	21,545
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	•				1	
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^{*}Not otherwise enumerated

ARRIVALS AND DEPARTURES OF STEAMERS.

Monthly arrivals and departures of Freight and Passenger Steamers, at Cincinnati, with comparisons for three years, as indicated:

		ARRIVED FROM													
Montes.		emphie a de Missi		Pittsburgh and Wheeling.			OTHER POINTS.			TOTALS.					
	1920	1919	1918	1920	1919	1918	1920	1919	1918	1920	1919	1918			
January February	•••	::	::	'i	::	'i	45 56	79 52	·ė	45 57	79 52	ió			
March	::	::	::	··· 3	3 5	::	63 61	65 65 67	48 64 69	63 61 62	68 70 71	10 48 64 69 67 64 56			
May June July	::	::	::	5 3 3	5	·2 3	59 63 66	63 67	65 61	68 69	68 71	67 64			
September	::		::	3	2	::	64 53	68 64 70	56 54 60	67 56 41	72 66 70	56 54			
October November December	::	::	::	1 2	::	::	40 46 38	63 65	55 52	47 40	68 65	55 52			
Totals			···	22	27	6	654	788	593	676	815	599			

	DEPARTED FOR .													
Монтив.	Lows	EMPHIS A	ND SSIPPI.		ABURGH Heeling		OTHER POINTS.			TOTALS				
_	192 0	1919	1918	1920	1919	1918	1920	1919	1918	1920	1919	1918		
January February March April May June July August September October November				 1 8 4 4 3 3	35445533	1 1 	46 55 64 61 60 62 65 66 50 36	80 52 62 63 66 64 67 67 65 68	10 50 63 68 62 62 57 55 55 59	46 55 65 61 63 66 69 69 53 37	80 52 65 68 70 68 72 70 68 68 68	11 50 63 68 66 63 57 55 59		
December	::	::	::	2	::	::	36	68	51	38	68	51		
Totals	•••		••	22	27	6	651	784	590	673	811	596		

Annual arrivals and departures of Steamers, at Cincinnati, for years indicated:

YBARS.	YEARS. Arrivals. Departures.		YEARS.	Arrivals.	Depart- ures.	YEARS.	Arrivals.	Depart ures.	
885-86	2,489	2,483	1897	950	948	1909	1,436	1,432	
886-87	2,272	2,281	1898	1,396	1,391	1910	1.351	1,348	
887-88	2,113	2,115	1899	1,686	1,612	1911	1.376	1.383	
888-89	2.521	2,522	1900	1,491	1,502	1912	1,211	1.215	
889-90	2.257	2,252	1901	1,885	1,925	1913	1.274	1.284	
890-91	2,234	2,234	1902	1,724	1,739	1914	1.099	1.087	
891-92	2.185	2.188	1903	1,533	1,522	1915	1.187	1.181	
892	2.052	2.062	1904	1,336	1,341	1916	1.232	1,226	
893	1.891	1.894	1905	1,477	1,478	1917	645	639	
894	1.687	1.694	1906	1,639	1,634	1918	599	596	
895	1.028	983	1907	1,539	1,536	1919	815	811	
896		1.042	1908	1,292	1,291	1920	676	673	

OHIO RIVER STEAMERS.

Detailed statement of freight and passenger steamers in service between Cincinnati and other ports during the year 1920, showing names, when built, where built, and tonnage of each, according to custom-house measurement:

Names.	When Built	Where Built	Ton- nage.	NAMES.	When Built	Where Built.	Ton- nage
America. Catherine Chilo Chris Greene Corker Courier. Courier General Crowder General Wood Greendale. Greenwood Hattie Brown. Homer Smith	1914 1905 1915 1912 1885 1895 1913 1909 1898 1884	Jeffersonville, Ind Madison, Ind Pt. Pleasant, W. Va. Pt. Pleasant, W. Va. Jeffersonville, Ind. Freedom. Pa. Jeffersonville, Ind. Slidel, Ala Pt. Pleasant, W. Va. Parkersburg, W. Va. Belle Vernon, Pa. Jeffersonville, Ind.	85.00 94.00 99.00 100.00 296.49 252.00 550.00 96.00 270.00 58.00	Queen City	1915 1895 1883 1896	Cincinnati, O Jeffersonville, Ind. Jeffersonville, Ind. New Richmond, O Jeffersonville, Ind. Madison, Ind.	624.00 94.00 252.00 266.92 358.00 70.00
Island Queen Kentucky Le Roy Morning Star	1896 1907 1910	Cincinnati, O Madison, Ind Pt. Pleasant. W.Va. Jeffersonville, Ind	1,446.65 378.00 99.00	Total tonnag	e, 1919.		7,842.06 8,028.06 7,851.06

Nors.—The above list includes only steamers engaged in freight and passenger traffic during the year.

The whole number of steamers in the freight and passenger traffic between Cincinnati and other ports, and total tonnage, compared for ten years:

Ymars.	Number.	Tonnage.	YEARS.	Number.	Tonnage.
1911	20 22 28	11,220 10,246.74 10,822.74 10,999.74 10,726.85	1918 1919	25 22 28	9,923.04 9,923.04 7,842.06 8,028.06 7,851.06

CINCINNATI PROPERTY VALUATION AND TAXATION.

Valuation of real and personal property, rate of taxation and amount of tax revenues, of Cincinnati, for years indicated:

YEARS.	Real Estate.	Personalty.	Amount of Levy.	Amount of Revenue.	YBARS.	Real Estate.	Personalty.	Amount of Levy.	Amount of Revenue.
1909 1910 1911 1912 1913 1914	368,088,390 372,201,990 383,343,220	55,493,940 55,399,940 138,470,940 149,511,960 153,869,530 208,160,370	2.960 3.110 1.5 1.484 1.562 1.546	7,783,874 10 7,598,390 7,725,011 92 8,391,263 15	1915 1916 1917 1918 1919 1920	397,748,330 407,056,150 493,057,300 466,914,880 468,150,130 473,923,370		1.550 1.546 1,572	

STAGES OF THE OHIO RIVER.

Highest, lowest and average stages of the Ohio River, at Cincinnati, each year indicated.

ALENDAR YEARS.	HIGHEST STAG	·B.	LOWBET STAGE.		AVERAGE PO
	DATE.	Foot and tenths.	DATE.	Feet and tenths.	Feet and tenths.
872	April 13	41.8	October 14	3.0	11.7
	December 18	44.4	October 12	8.7	18.4
	January 11	47.9	September 22	2.3	15.7
375. 	August 6	55.4	September 18	4.1	18.8
376	January 29	51.8	September 4	6.2	18.5
377	January 20	53.7	October 7*	3.4	15.2
378. 	December 15	41.2	October 22*	4.3	16.8
3 79 . 	December 27	42.3	October 23	2.4	14.7
3 80 . 	February 17	53.2	October 28*	3.8	17.4
381 . 	February 16		September 17*	1.9	17.4
3 82	February 21	58.6	November 1	6.0	22.4
3 83 . 	February 15	66.3	September 20*	3.6	19.8
38 4	February 14	71.1	September 26	2.5	17.6
385	January 20	46.0	October 11*	3.9	15.6
38 6	April 9	55.8	November 2	3.0	17.6
87. 	February 6	56.3	September 17*	2.8	15.4
88	April 1	39.9	August 7	5.5	18.0
89	February 22,	38.3	September 13	5.3	18.7
	March 25		August 4*	5.8	25.4
	February 25		October 10*	4.5	20.2
	April 25		November 5*	3.5	16.7
	l ebruary 20		August 29*	3.6	17.8
	February 15	35.6	September 14*	3.1	12.8
	January 14.		October 27*	2.3	12.8
	April 4		September 25	5.5	17.8
07	February 26	61.2	October 26	3.0	17.6
98	March 29		October 6	4.5	19.7
	March 8		November 2	8.4	16.7
	December 1	40.0	October 21	3.1	14.0
01		59.7	November 11*	4.2	17.6
	April 27	50.9	September 24*	3.9	16.8
02	March 5	53.2	October 7*	4.5	17.9
03	March 5	45.9	October /*	3.3	14.5
70%	March 9	48.3	October 6*	6.5	18.2
			October 11	7.1	
06	April 2	50.4	September 22		17.6
07	January 21	65.2	October 31	7.0	22.7
08	April 4	55.9	October 6*	2.8	17.7
09	February 28	54.6	October 15	3.6	17.0
10	March 7	51.8	August 28*	4.0	16.4
11	February 3	49.1	July 25	4.6	20.5
	March 27	53.4	June 18	6.7	19.6
	April 1	70.0	June 27	7.5	20.8
14	April 4	47.2	June 4*	8.2	18.5
15	February 7	55.9	December 12	9.0	18.9
16	April 1	53.5	October 31	7.8	21.2
17	March 17	56.1	June 25	9.3	20.6
18	February 12	61.8	June 19	6.6	20.8
19	January 6	52.0	June 11	9.6	20.5
120	March 22	54.6	October 25	8.0	19.8

^{*} Other dates also.

RAINFALL IN THE OHIO VALLEY.

Annual rainfall at various points in the Ohio Valley, prepared by the U.S. Weather Bureau, in inches and hundredths of an inch:

POINTS.	1909	19 10	1911	1912	1913	1914	1915	1916	1917	1918	1919	1920
Cincinnati Louisville Cairo Columbus O. In lianapolis. Chattanooga Memphis		31 .80 34 .42 50 01 45 93 34 79 39 28 42 34 40 01 42 90	41 .29 45 .05 39 .38 30 .11 43 .43 33 .32 63 .14 41 .12 48 .26	38.30 38.61 45.96 37.50 29.64 40.29 64.99 46.80 53.67	38.49 42.15 44.22 42.60 40.88 45.40 48.09 48.93 40.71	33.48 32.78 33.74 28.22 31.12 30.97 45.54 38.34 40.38	35.50 41.30 40.19 46.00 39.94 40.91 60.34 49.23 42.42	34 .86 38 .14 50 .33 35 .32 34 .43 34 .29 48 .72 33 .44 43 .21	32.90 35.32 41.74 40.43 32.97 34.94 57.73 38.98 47.26	32.61 40.88 36.11 38.90 32.93 39.77 48.38 37.16 40.32	43.49 39.56 46.06 43.25 37.95 38.22 48.63 57.75 60.34	33.67 40.13 36.15 34.95 35.60 88.18 70.65 58.30 50.43

RAINFALL AT CINCINNATI.

Monthly and annual Rainfall, at Cincinnati, together with average from 1871 to date, in inches and hundredths of an inch: (From the reports of Dr. Joseph Ray and others for 1855, from the reports of Prof. George W. Harper, of Woodward High School, from 1856 to 1865 inclusive; from the reports of R. C. Phillips, Esq., from 1866 to 1870 inclusive; from the reports of the U. S. Weather Bureau, Dept. of Agriculture from 1871 to date.

YEARS.	January.	February.	March.	April.	May.	June.	July.	August.	September	October.	November.	December.	Total.
855 866 867 858 869 860 861 861 862 863 864 865 866 867 868 877 878	3.71 1.00	1.58 2.49	3.66 1.51	3.05 .73	5.24 1.23	8.10 2.24	4.35 3.43	4.25	2.98 3.62	1.31 1.74	5.22 2.09	3.28 2.19	46.73 22.88
857	. 54	1.98	.76	2.73	5.53	3.09	2.50	2.92	.75	4.92	5.36	3.82	34.90
858	2.56 2.58	1.74 5.92	1.05 4.38	4.34 7.53	8.32 2.32	5.69 3.22	3.01 1.24	7.97	.85	4.66	2.57	6.41	49.17
860	1.43	1.56	.41	5.32	3.68	1.55	7.97	3.79	2.10 4.34	1.28 1.28	4.46	3.75 1.85	42.57 33.84
861	2.68	1.81	2.08	3.88	5.91	3.80	3.62	7.10	2.94	3.77	3.62	1.10	42.31
863	4.74 5.55	2.36 3.05	5.84 4.37	6.30 2.13	3.32 2.84	3.02 3.11	3.05 3.21	1.49 2.99	.93 3.10	.80 3.85	3.97 2.05	3.01 3.80	38.83 40.08
864	1.85	.99	.90	2.43	2.34	3.43	1.25	3.42	8.64	2.92	3.40	2.94	34.51
866	2.45 3.36	2.43 1.10	4.40 5.22	3.89 2.49	7.72 .98	2.59 4.43	7.77 7.82	2.26 6.31	5.76 10.07	.86 1.83	.56 1.57	3.89 1.72	44.58 46.90
867	1.27	5.32	1.93	3.20	4.48	3.67	2.03	1.13	.65	3.10	1.66	3.66	32.10
868	7.29 2.17	.88 3.05	5.41 5.14	3.30 3.05	6.01 5.93	7.26 3.00	1.80 5.36	6.65 1.20	8.21 3.20	1.10 2.75	1.16	1.64 3.50	50.71 41.51
870	6.20	2.98	4.80	1.42	1.90	5.85	5.56	1.10	.70	3.23	3.16 1.40	2.35	36.19
871	1.16 0.60	2.27	3.00 1.57	1.62	3.03 4.07	1.69 3.81	2.78 7.01	6.05	1.23	1.80	4.18	3.27	32.08
873	2.66	1.67 3.76	2.36	5.14 2.89	3.50	3.58	3.94	4.69	1.83 2.24	3.33 2.79	1.22 2.50	2.43 6.47	34.89 41.38
874	4.01	5.91	3.65 3.69	4.06	1.38	2.58	3.42	1.03	2.33	1.31	5.35	2.58	37.61
875 876	1.59 9.49	1.83 2.92	3.69 5.07	2.12 3.26	3.92 1.25	4.83 6.67	9.63 6.91	8.17 6.38	0.65 3.17	3.05 4.26	4.35 2.36	3.75 0.88	42.58 52.62
876	2.33	0.67	5.47	2.32	1.76	5.24	4.25	2.26	1.66	1.85	3.49	3.35	34.68
878	4.33 2.20	2.33	4.03 5.30	3.05 2.14	2.53 4.23	5.03 5.22	4.32 2.75	4.11 11.72	2.84 4.01	2.39 0.65	2.77 4.05	3.89 7.11	41.62 51.60
880	5.14	2.22 4.50	4.15	5.82	5.70	9.86	2.46	4.01	1.37	2.98	4.42	4.26	54.67
881	3.76 6.02	4.95 7.04	3.51 6.17	3.25 2.71	2.23 8.47	7.82 4.34	3.12 2.91	0.76 5.75	2.10 3.16	6.01 1.59	4.06 1.57	5.67 2.39	47.24 52.12
882	2.82	8.22	3.48	3.72	5.49	3.61	2.21	2.10	1.83	8.39	4.87	5.61	52.3
884	2.21 5.80	8.87 2.67	2.63 0.56	3.02	5.56	2.77 3.98	1.73	2.05	3.87	1.35	4.87 1.23	3.99	39.28
885 886 887 8888 889 890 890 891 892 893 894 895 895 896 897 998 999	2.83	1.65	2.27	3.34 2.23	2.07 4.11	5.26	1.40 3.07	4.95 2.91	2.72 1.30	2.30 0.82	2.33	1.82 1 67	33.94 31.3
887	2.37	7.29	2.07	5.86	3.62	2.64	1.31	2.81	1.93	0.55	3.23 2.83	1.80	35.08
888	2.78 2.38	1.37 1.72	3.94 0.61	1.14 1.21	2.70 2.52	1.75 4.03	2.46 4.55	7.80 0.26	1.79 4.31	3.05 2.03	4.78 5.28	1.32 2.02	34.8
390	5.28	4.63	6.26	2.63	3.58	6.00	1.46	5.91	3.28	4.14	2.65	1.88	47.70
891	3.31 1.62	3.87 2.83	4.86 1.96	1.55 5.66	1.08 3.95	4.83 3.81	5.13 1.43	2.83	2.65 3.78	1.16 0.40	5.03 2.26	2.14 1.22	38.44 31.9
393	2.87 2.75	4.84	1.93	7.10	6.40	4.45	3.79	0.86	3.90	3.17	2.20	2.65	44.00
894	2.75	3.78	2.36 1.51	1.60	2.33	4.17	0.13	1.98	2.46	0.82	0.98	3.23	26.59
396	6.13 1.49	0.37 1.56	1.51 3.20	2.62 0.59	1.82 2.17	2.15 2.70	2.27 7.40	3.29	0.49 5.00	0.73 2.29	4.66 3.29	3.29 1.09	29.33 34.48
397	2.48	5.27	9.89	3.08	2.46	1.87	6.71	1.91	0.64	0.46	6.80	2.32	43.89
898	7.76 3.32	2.21 2.04	6.70 5.94	1.15 1.21	3.03 4.33	1.58 3.27	3.26 1.58	2.61 3.65	2.62 2.18	2.90 1.64	2.69 2.60	2.46 2.93	38.97 34.66
900	2.54	2.22	1.75	1.43	3.94	1.01	3.48	4.17	0.28	1.45	4.50	1.01	27.78
901	0.87 2.10	1.35 0.38	2.01 1.47	1.93 2.87	1.62 5.54	2.27 5.25	1.44 3.47	0.88	0.92 4.26	0.59 2.77	0.74 3.29	3.37	17.99 37.30
aris i	2.05	5.76	4.97	3.49	3.83	3.27	2.31	2.75	1.78	1.31	1.45	5.25 1.72	34.60
7.73	2.66 1.80	2.66 1.76	8.17 2.46	2.28 3.14	3.70 9.52	2.60 2.36	0.80 1.04	0.41 4.66	1.28	0.89	0.34	3.75	29.54
905	3.25	1.68	6.03	1.20	1.10	5.62	6.60	3.78	3.90	4.85 1.06	2.75 3.04	2.81 3.57	38.66 40.8
07	8.40	0.76	8.43	3.68	2.49	3.87	5.59	2.93	1.20	2.86	1.97	2.38	44.50
909	1.40 2.57	4.50 5.65	3.66 2.44	4.07 3.62	5.84 4.21	2.00 5.06	0.83 3.83	1.69 1.82	0.26 1.39	0.35 3.02	1.09 1.42	1.60 2.40	27.29 37.48
910	3.71	4.70	0.39	1.65	3.30	3.01	3.62	1.26	3.50	5.78	1.35	2.15	34.42
911	4.28 2.21	1.80 2.11	3.05 4.73	5.23 5.62	1.54 4.64	3.04 2.16	4.61 5.11	3.06 5.00	7.52 1.95	4.54 2.12	2.92 0.71	3.46 2.25	45.00 38.61
18	9.02	1.86	9.09	3.84	2.30	2.29	2.37	1.27	1.86	2.71	4.26	1.28	42.18
914	2.37 3.85	4.80 0.94	2.40 1.64	3.07 0.84	1.83	2.20	3.00	4.28	0.90	3.59	1.20	3.14	32.78
916	5.84	1.73	3.34	2.51	5.56 4.49	4.32	4.93 1.79	4 13 3.57	5.65 3.29	2.36 1.81	2.34 1.85	4.59 3.60	41.30 38.14
917	4.74	1.50	4.06	4.07	4.62	2.96	4.04	1.70	2 97	2.79	0.31	1.56	35.32
905 906 907 908 909 910 911 912 913 914 915 916 917 918	4.30 1.44	1.61	2.28 5.27	3.38 3.29	4.05 3.56	5.97 2.44	3.05 2.08	4.53	2.70 8.79	2.68 9.51	1.65 3.65	4.68 2.56	40.88 39.56
920	3.48	1.30	4.20	5.78	4.36	2.68	3.19	6.10	2.98	1.76	2.92	1.38	40.13
verage 1871-1920	3.49	3.07	3.80	3.06	3.63	3.77	3.41	3.29	2.51	2.54	2.83	2.98	38.31